



# The Edge

Information and news that gives you an edge in the real estate business.

## THIS WEEK



- Mortgage Rates Remain Steady, But For How Long?
- Houston's Fair Housing Challenges
- Shad Bogany Receives NAR's Fair Housing Champion Award
- Register for the 2024 Development Showcase
- Industry Update from HAR Chair Thomas Mouton
- Spring on the Green Networking Luncheon
- Global Adventure Series | Destination 2: Italy
- Expand Your Horizons with the CIPS Designation
- HAR Technology Summit | Early Bird Pricing Extended
- Take the NAR Survey
- HAR Global Day 2024

"The Edge" is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.  
*Produced by the HAR Communications Department.*

# Mortgage Rates Remain Steady, But For How Long?

- Mortgage rates ticked up slightly last week but have stayed between 6.6 percent and 7 percent so far this year.
- While mortgage rates remain elevated, inventory increases and a rise in price reductions could attract some home buyers this spring.
- The jobs report that came out last week and the consumer price index report coming out this week could shed some light on whether the Federal Reserve will start cutting rates in June.
- "If the upcoming job and inflation reports show that the economy is heading in the right direction, the Fed is likely to confirm they will cut interest rates in June, which would lower mortgage rates," said Redfin Economic research lead Chen Zhao.
- You can read the full story [ONLINE HERE](#).

*If you're not already taking advantage of the free subscriptions to real estate news services Inman Select and Real Estate News that HAR provides as a member benefit, you may sign up [HERE](#).*



**Real Estate News**

## Houston's Fair Housing Challenges

As we observe Fair Housing Month, we welcomed **Executive Director of the Greater Houston Fair Housing Center Daniel Bustamante** on this week's episode of the *HAR on the Move* podcast. Daniel discusses the fair housing challenges we are facing in the Greater Houston area and how REALTORS® can help.

*Each Wednesday, HAR on the Move covers a variety of topics that are beneficial to all HAR members.*

***Listen anywhere, anytime!***

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



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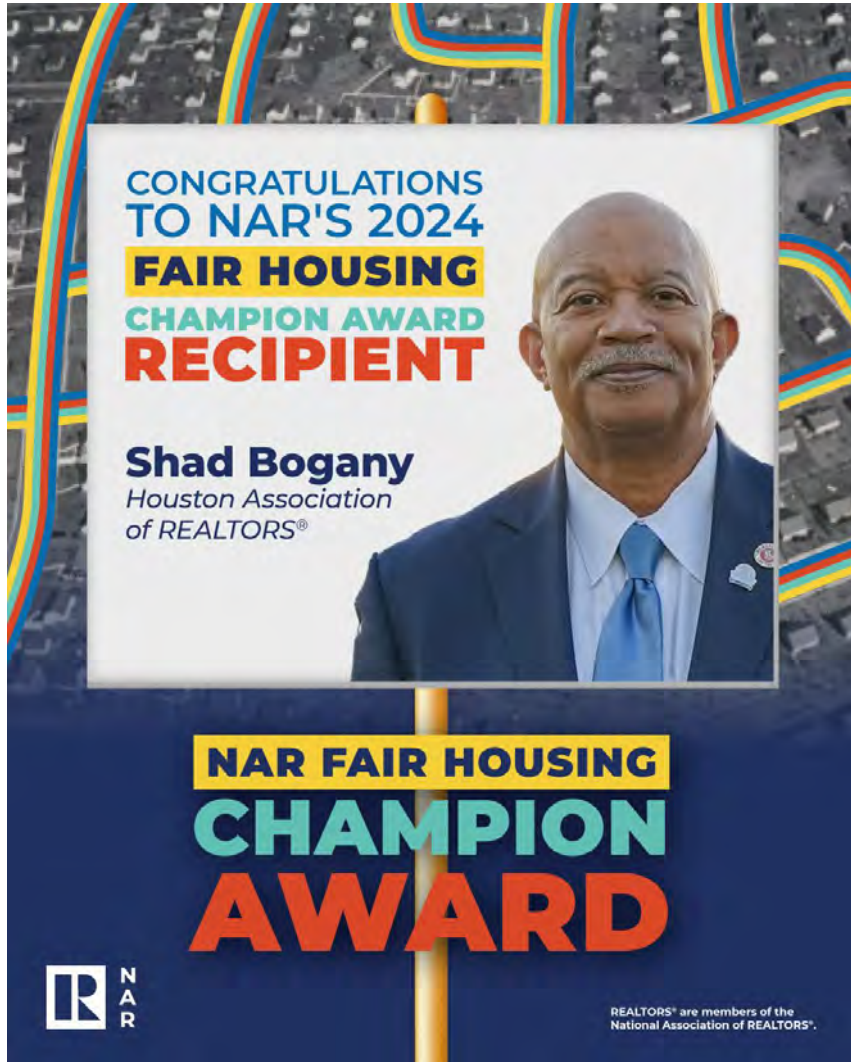
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## Shad Bogany Receives NAR's Fair Housing Champion Award



### Congratulations to HAR Past Chair Shad Bogany!

Shad is one of three national recipients of **NAR's 2024 Fair Housing Champion Award**. The prestigious award honors real estate professionals who go above and beyond to promote fair housing practices and expand homeownership opportunities in their communities.

You can read more about Shad's dedication to fair housing [HERE](#).



## Register Now for the 2024 Development Showcase

*commgate*

**April 18, 2024**

# 20 DEVELOPMENT 24 SHOWCASE

**4:30 - 7:30 p.m.**

**Amegy Tower**  
9th Floor Conference Center  
1717 W Loop S  
Houston, TX 77027

Event Sponsor:

**RAFAIL INSURANCE AGENCY**



COMMERCIAL | HOME | AUTO | FLOOD | LIFE  
AWARDED TOP 1% OF FARMERS AGENCIES





# The Edge

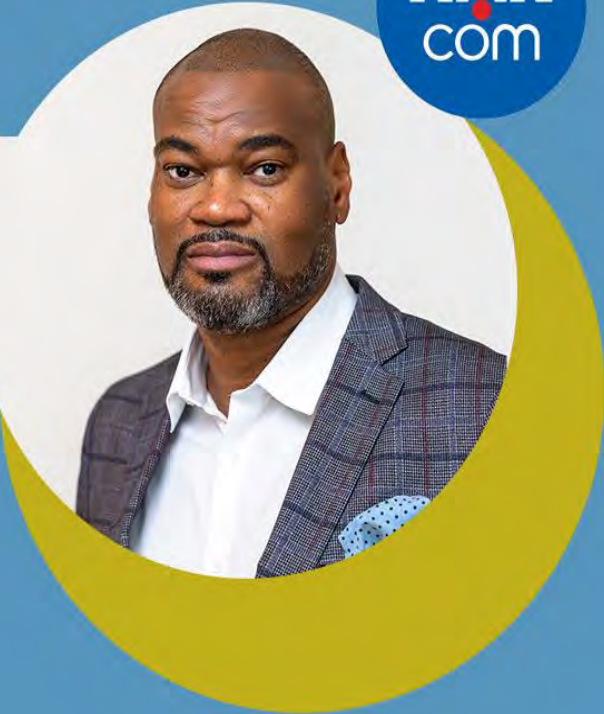


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HAR GREATER NORTHWEST  
NETWORKING GROUP  
PRESENTS



SPECIAL GUEST SPEAKER  
HAR Chair  
THOMAS MOUTON



Wednesday,  
**April 10**  
8:30-10 a.m.

**Springhill Suites**  
20303 Chasewood Park. Dr  
Houston, TX 77070



***Thank you Sponsors!***

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a Williston Financial Group Company

**PUNUM ROOFING**  
--- OF HOUSTON, INC. --

**[CLICK HERE](#) to register today!**



## Join Us for the Spring on the Green Networking Luncheon

TREPAC & Fort Bend Area Networking Meeting

*Spring*  
**On The Green**

Wednesday, April 17  
11 a.m. - 1 p.m.



Contact Us for More Information!

Email: [trepac@har.com](mailto:trepac@har.com)

Sponsors





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## DESTINATION 2 ITALY

### MAY 1

*Taste of Italy Host:*  
**Mario\* & Cristina Arriaga**

\*2023 Texas REALTOR® of the Year

**Email: [trepac@har.com](mailto:trepac@har.com)**

Contributions are not deductible for federal income tax purposes. Contributions to the Texas REALTORS® Political Action Committee (TREPAC) and the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC)—which makes contributions to the REALTORS® Political Action Committee (RPAC)—are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal, and the National Association of REALTORS®, Texas REALTORS®, and its local associations will not favor or disadvantage anyone because of the amount contributed. Until the RPAC annual goal is met, 70% of an individual's contribution goes to TREPAC and may be used to support state and local candidates; the remaining 30% is sent to TAR FedPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. (Exception: 100% of an individual's contribution goes to TREPAC if the individual is an employee of an affiliate member of Texas REALTORS®.) After the RPAC annual goal is met, 100% of an individual's contribution goes to TREPAC and may be used to support state and local candidates. You may contact the Texas REALTORS® political committee administrator at 800-873-9155 to obtain information about your contributions.



## HAR TREPAC GLOBAL *Adventure* SERIES 2024

## DESTINATION 2 ITALY



### JOIN US!

### MAY 1

6:30 to 9:30 p.m.

**Contact Us for More Information!**





## Have you started your **2024** pledge yet?



Invest in TREPAC [HERE](#).



## Expand Your HORIZONS

*Launch Your Global Career*

**APRIL 26, 29, 30 & May 1, 2**  
8:30 a.m. - 5 p.m. - \$499  
HAR Central - 3693 Southwest Fwy.  
Houston, TX 77026

Earn 40 hours of CE credits.



**REGISTER ONLINE**  
[www.har.com/edu](http://www.har.com/edu)

EVENT SPONSOR:



**RBC Bank**



## HAR Technology Summit | Early Bird Pricing Extended



### 2024 HAR TECHNOLOGY SUMMIT

**Maximizing Your Brand's Value:**  
*Harnessing the Power of Modern  
Technology in Real Estate*

**Wednesday, May 15**  
**9 a.m. - 3:30 p.m.**

**Price \$99 | Early bird pricing extended!**

For registration, agenda and featured guest speakers, please visit:

#### FEATURED SPEAKERS



**Katie Lance**  
*Social Media  
Strategist*



**Sue Pinky Benson**  
*Keynote Speaker*

[har.com/go/techsummit](https://har.com/go/techsummit)



## Check Your Inbox for the NAR Survey



2024 Houston International Transactions in U.S. Real Estate Survey



Take the Survey NOW!



Check your inbox for an email from NAR inviting you to take the survey!

In appreciation, you'll have a chance to enter a drawing for one of ten \$50 Visa gift cards at the end of the survey.



**JOIN US!**  
**In Person Event!**



# HAR GLOBAL DAY 2024

**\$59**

**COST INCLUDES:**

- Lunch
- 6 hours of CE credits
- After Class Reception

**NRL Mortgage**  
1220 Augusta Dr., Ste. 300  
Houston, Texas 77057

**THURSDAY**  
**MAY 23**

**9 a.m. – 4 p.m.**

**Register Online at [www.har.com/edu](http://www.har.com/edu)**