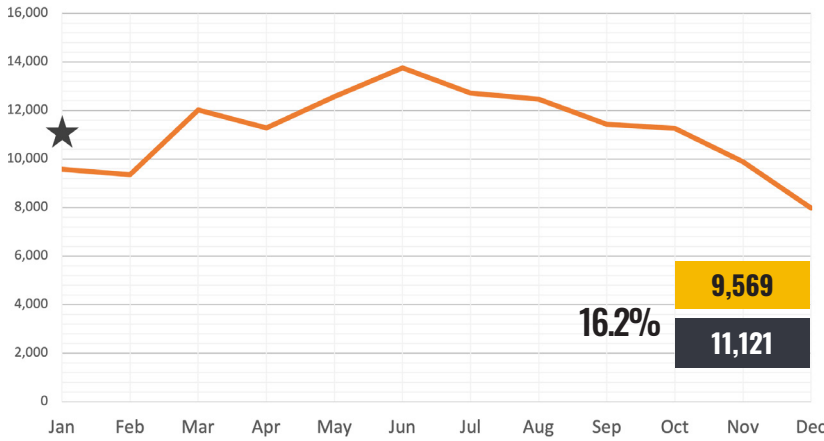




Monthly Activity Snapshot

January 2024

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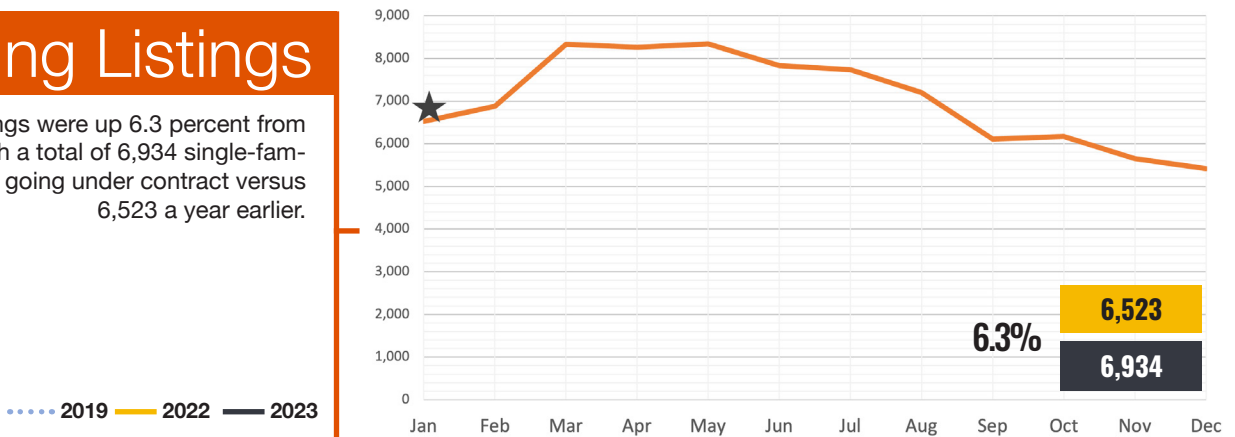
New Listings

The new year began with a hefty supply of new listings. REALTORS® entered 11,121 properties into the Multiple Listing Service (MLS) in January compared to 9,569 a year earlier. That was up 16.2 percent.

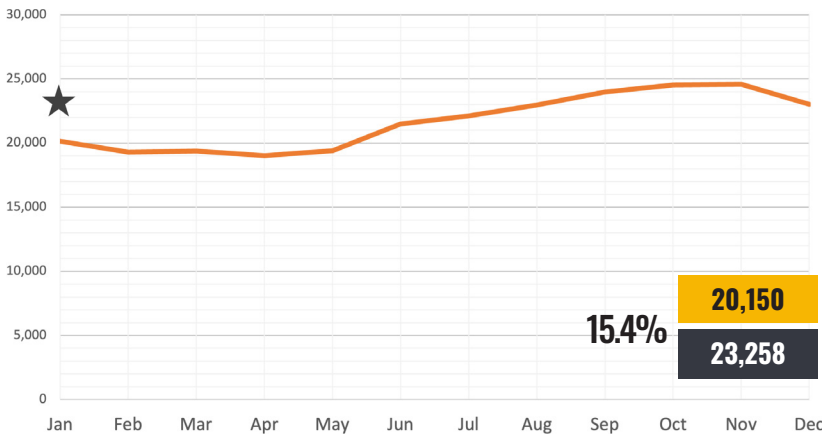
..... 2019 2022 2023

Pending Listings

Pending listings were up 6.3 percent from January 2023 with a total of 6,934 single-family home listings going under contract versus 6,523 a year earlier.



..... 2019 2022 2023



Active Listings

Active listings – the number of available properties for sale – kicked off the new year with higher volume than a year earlier. In January, there were 23,258 active single-family listings compared to 20,150 a year earlier. That was up 15.4 percent.

..... 2019 2022 2023



Monthly Activity Snapshot

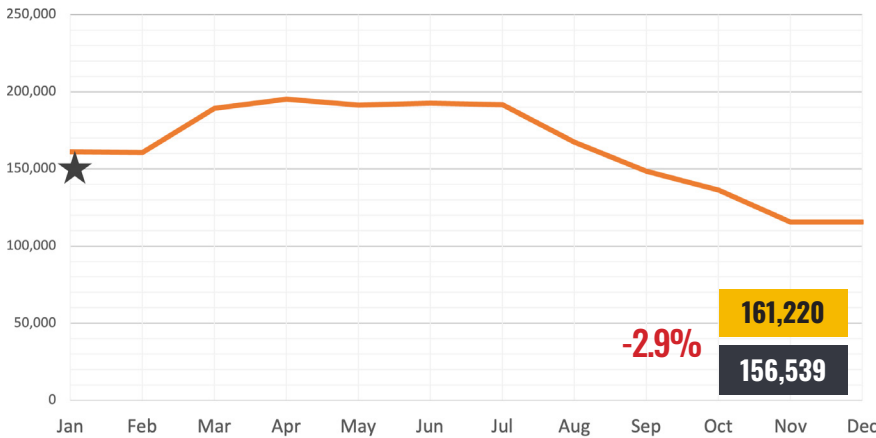
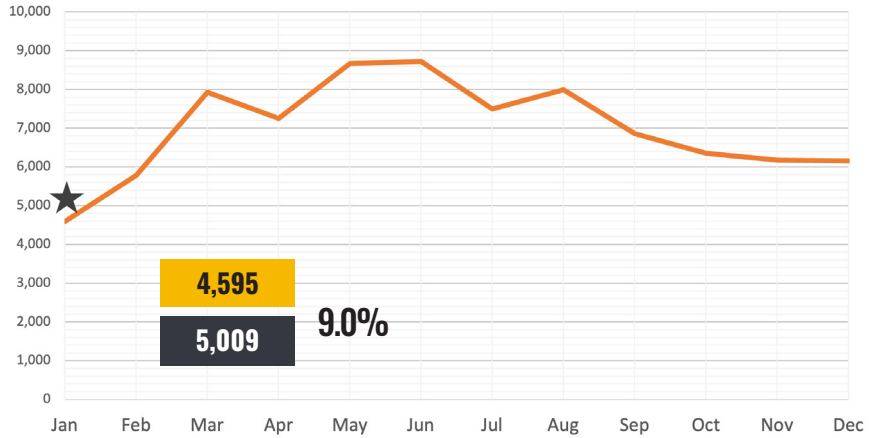
January 2024

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Closings

January was the first month of positive sales since November 2023, which marked the first positive sales month in 19 months. January single-family home closings rose 9.0 percent versus January 2023. A total of 5,009 units sold compared to 4,595 a year ago.

..... 2019 — 2022 — 2023

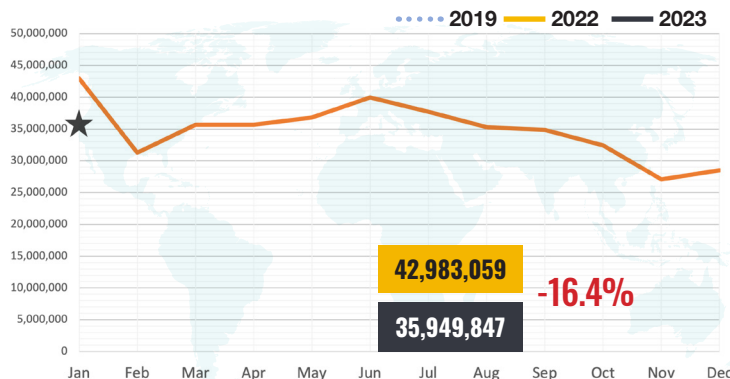


Showings

Property showings began the new year at a slower pace than 2023. A total of 156,539 showings took place compared to 161,220 in January 2023. That is a decline of 2.9 percent.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

