



Weekly Activity Snapshot

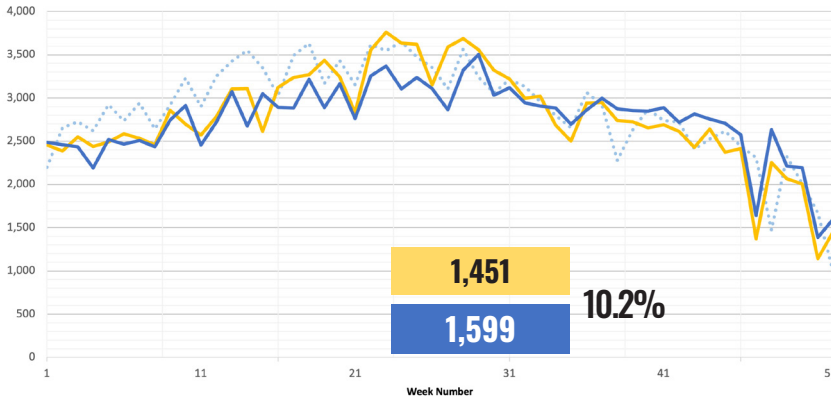
Week 52 2023: 12/26/2023 to 1/1/2024

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New Listings

New listings wrapped up 2023 ahead of year-ago levels. REALTORS® entered 1,599 properties into the Multiple Listing Service (MLS) during the final week of 2023 compared to 1,451 that same week in 2022. That is up 10.2 percent.

Pre-Pandemic: New listings were down 1.0 percent versus Week 52 of 2019 when REALTORS® entered 2,058 properties into the MLS.

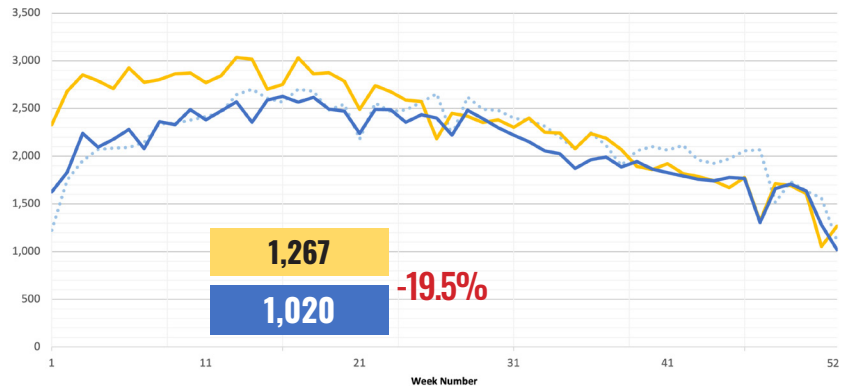


..... 2019 — 2022 — 2023

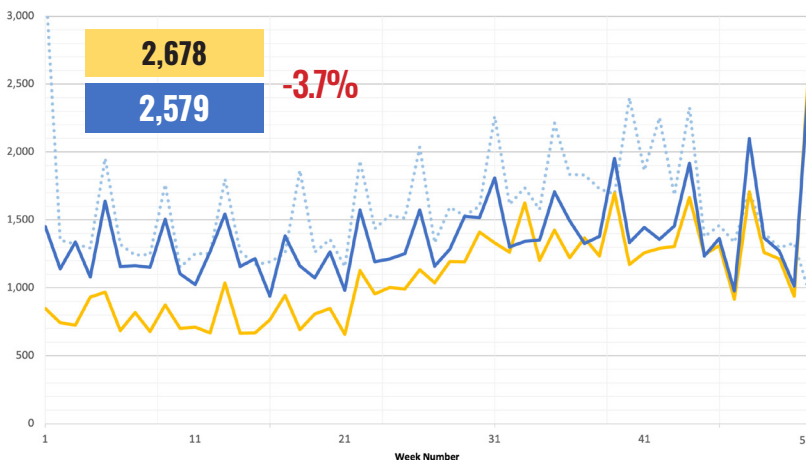
Pending Listings

Pending listings lost some ground during Week 52 compared to where they were in 2022. A total of 1,020 property listings went under contract during the last week of the year. That is down 19.5 percent from the 2022 total of 1,267.

Pre-Pandemic: Pending listings were down 26.5 percent compared to 2019 when 1,388 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew fewer property listings from the MLS during Week 52 than that same week in 2022. Off-market listings fell 3.7 percent with a total of 2,579 homes going from active to off-market compared to 2,678 last year.

Pre-Pandemic: Sellers withdrew significantly fewer property listings compared to Week 52 of 2019 when off-market listings totaled 3,356. That is a decrease of 23.2 percent.

..... 2019 — 2022 — 2023



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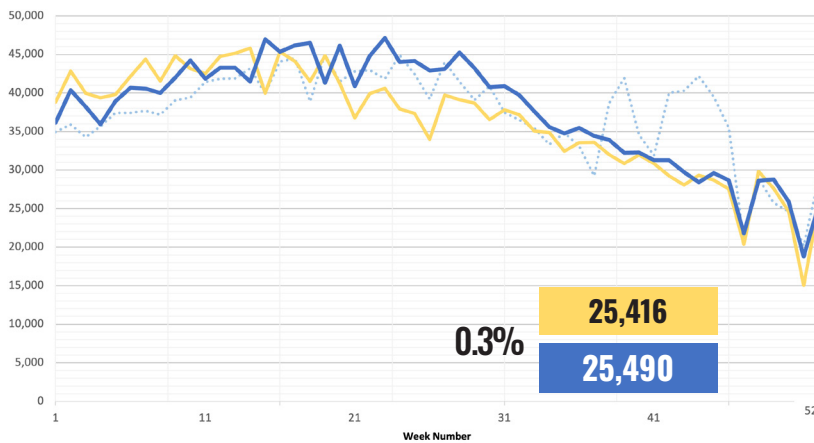
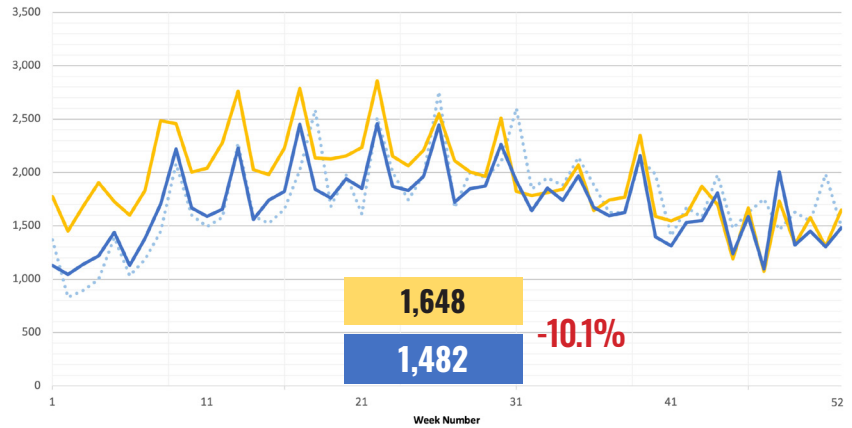
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Closings

Closings trailed 2022 levels in the last week of 2023. A total of 1,482 units sold during Week 52 compared to 1,648 in 2022. That is a decline of 10.1 percent.

Pre-Pandemic: Closings were down 11.8 percent from 2019 when a total of 1,680 units sold.

..... 2019 — 2022 — 2023



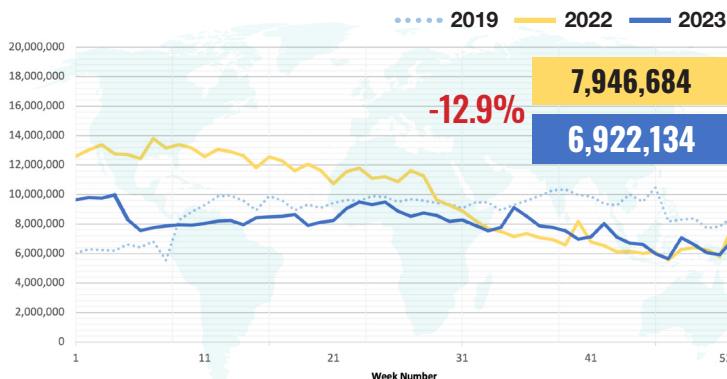
Showings

Showings rose fractionally versus 2022 levels. During Week 52, there were 25,490 showings compared to 25,416 the same week last year. That is up 0.3 percent.

Pre-Pandemic: Property showings were 11.9 percent below where they were during Week 52 of 2019 when consumer traffic totaled 28,946.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

OPEN HOUSE

3,628 Held In-Person & Virtual