



Weekly Activity Snapshot

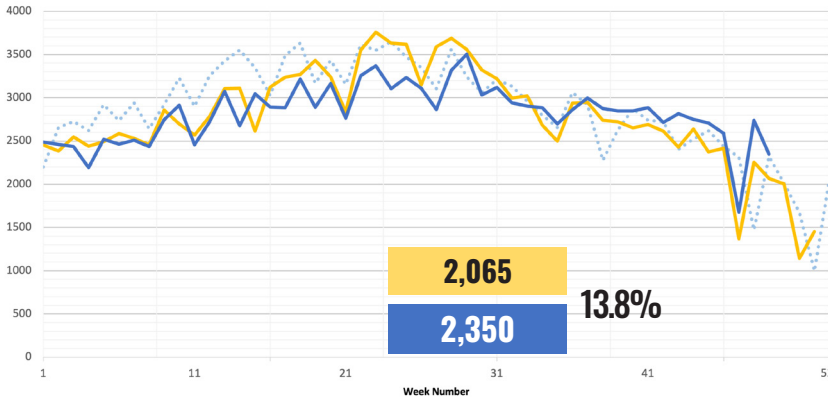
Week 49 2023: 12/5/2023 to 12/11/2023

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New Listings

New listings continue to surpass 2022 trending. During Week 49, REALTORS® entered 2,350 properties into the Multiple Listing Service (MLS) compared to 2,065 in 2022. That is up 13.8 percent.

Pre-Pandemic: New listings were up 1.2 percent versus Week 49 of 2019 when REALTORS® entered 2,322 properties into the MLS.

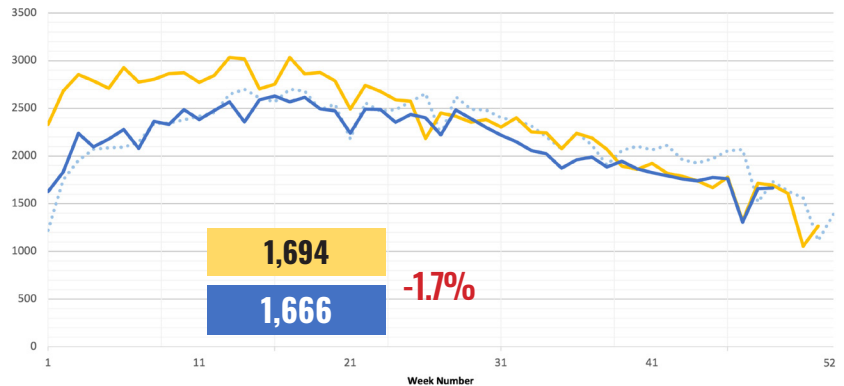


..... 2019 — 2022 — 2023

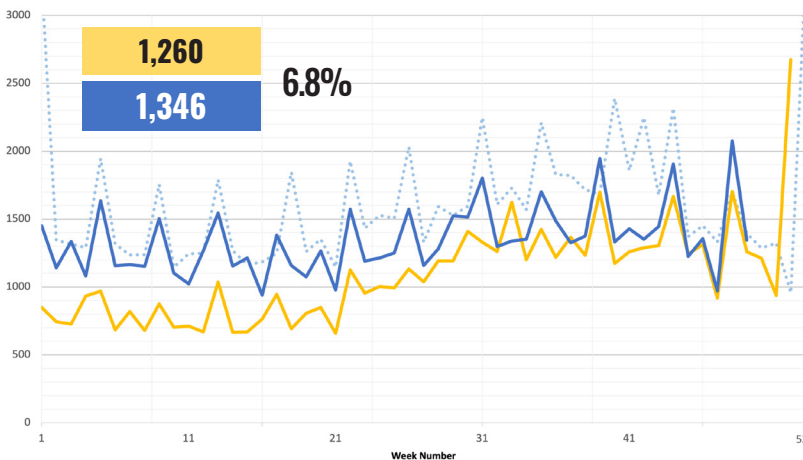
Pending Listings

Pending listings continue to trail just slightly behind the 2022 level. A total of 1,666 property listings went under contract during Week 49. That is down 1.7 percent from the 2022 total of 1,694.

Pre-Pandemic: Pending listings were down 3.8 percent compared to 2019 when 1,732 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending December 11 than that same week in 2022. Off-market listings rose 6.8 percent with a total of 1,346 homes going from active to off-market compared to 1,260 last year.

Pre-Pandemic: Sellers withdrew fewer property listings compared to Week 49 of 2019 when off-market listings totaled 1,399. That is a decrease of 3.8 percent.

..... 2019 — 2022 — 2023



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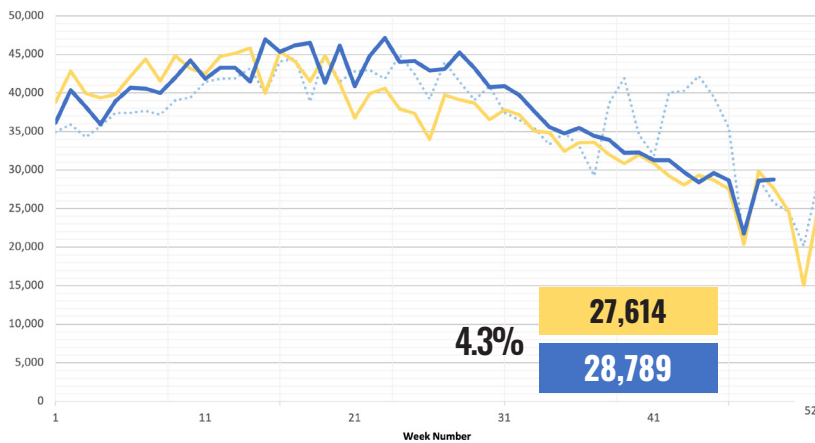
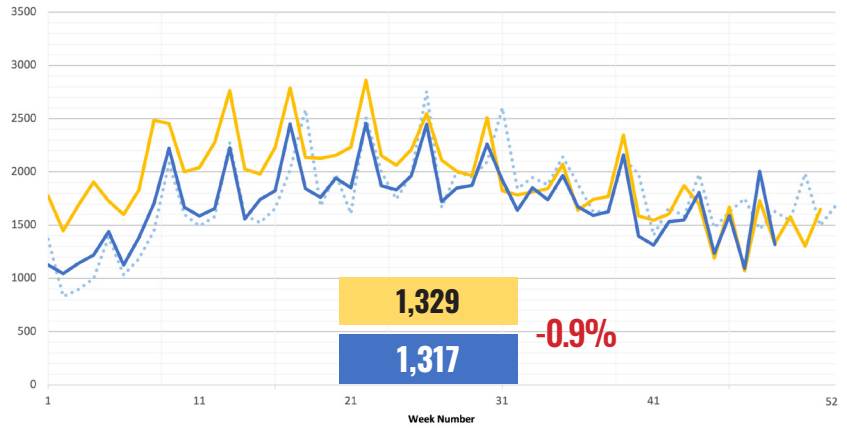
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Closings

Closings fell slightly behind 2022 levels during Week 49 when a total of 1,317 units sold compared to 1,329 in 2022. That is down 0.9 percent.

Pre-Pandemic: Closings were down 19.1 percent from 2019 when a total of 1,627 units sold.

..... 2019 — 2022 — 2023



Showings

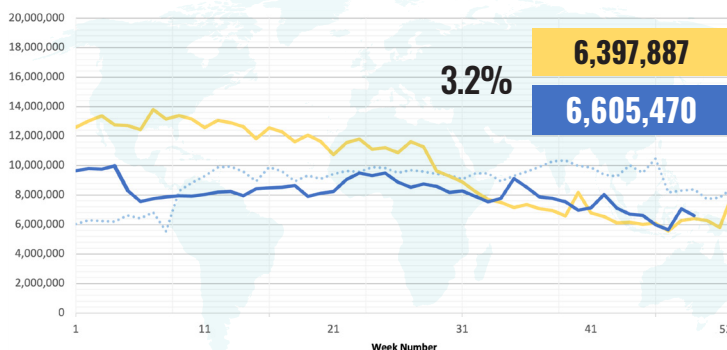
Showings are running ahead of 2022 levels. During Week 49, there were 28,789 showings compared to 27,614 the same week last year. That is an increase of 4.3 percent.

Pre-Pandemic: Property showings were 11.7 percent ahead of where they were in Week 49 of 2019 when consumer traffic totaled 25,764.

..... 2019 — 2022 — 2023

HAR.com Listing Views

..... 2019 — 2022 — 2023



Open Houses



6,656 Held
In-Person & Virtual