



Weekly Activity Snapshot

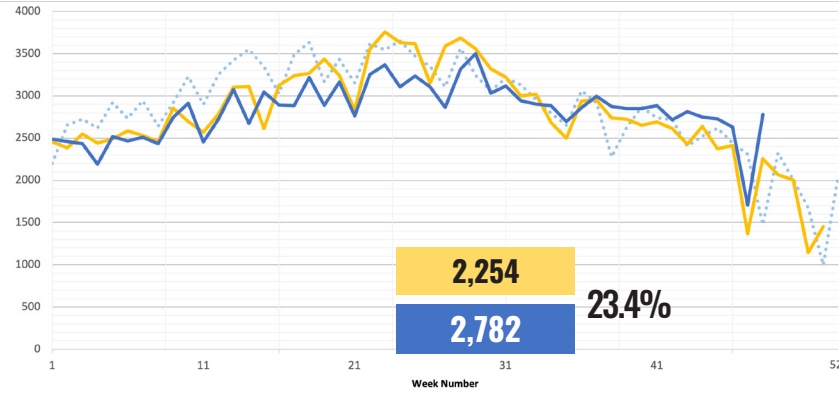
Week 48 2023: 11/28/2023 to 12/4/2023

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New Listings

New listings held a strong lead over where they stood a year ago. During Week 48, REALTORS® entered 2,782 properties into the Multiple Listing Service (MLS) compared to 2,254 in 2022. That is up 23.4 percent.

Pre-Pandemic: New listings were up 89.1 percent versus Week 48 of 2019 when REALTORS® entered 1,471 properties into the MLS.

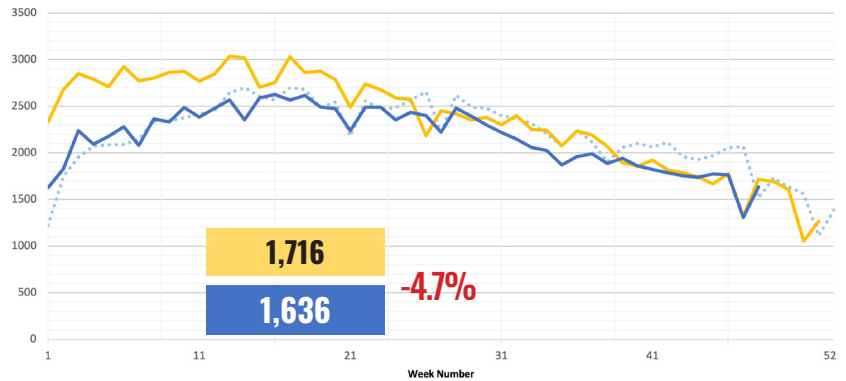


..... 2019 — 2022 — 2023

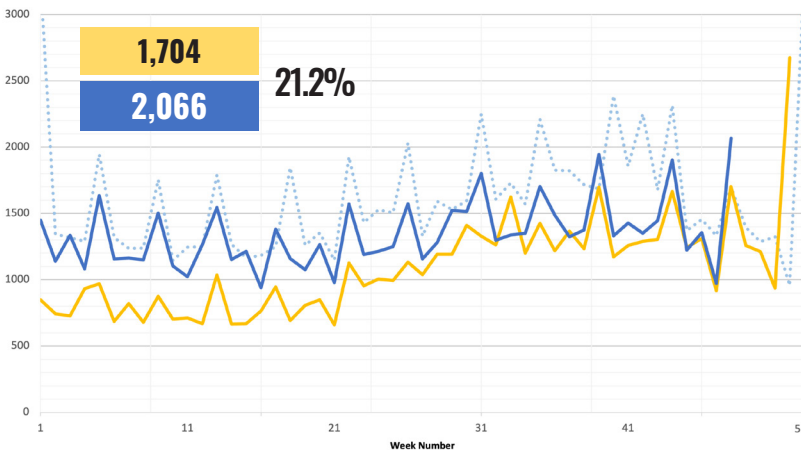
Pending Listings

Pending listings trail 2022 levels. A total of 1,636 property listings went under contract during Week 48. That is down 4.7 percent from the 2022 total of 1,716.

Pre-Pandemic: Pending listings were up 7.8 percent compared to 2019 when 1,517 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending December 4 than that same week in 2022. Off-market listings jumped 21.2 percent with a total of 2,066 homes going from active to off-market compared to 1,704 last year.

Pre-Pandemic: Sellers withdrew more property listings compared to Week 48 of 2019 when off-market listings totaled 1,707. That is an increase of 21.0 percent.

..... 2019 — 2022 — 2023



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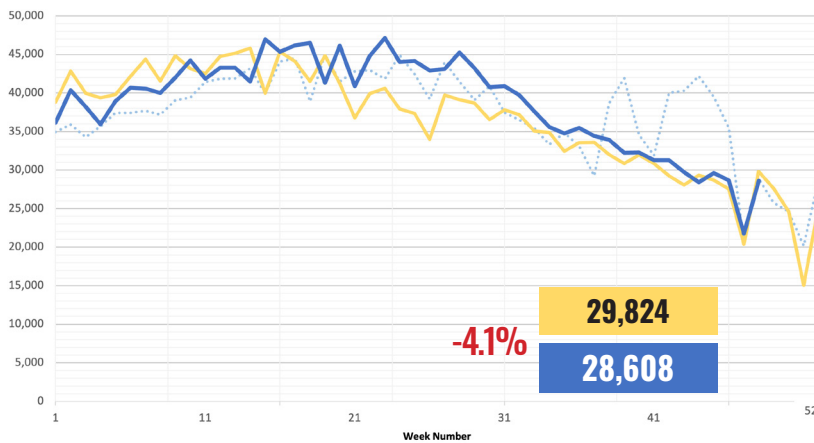
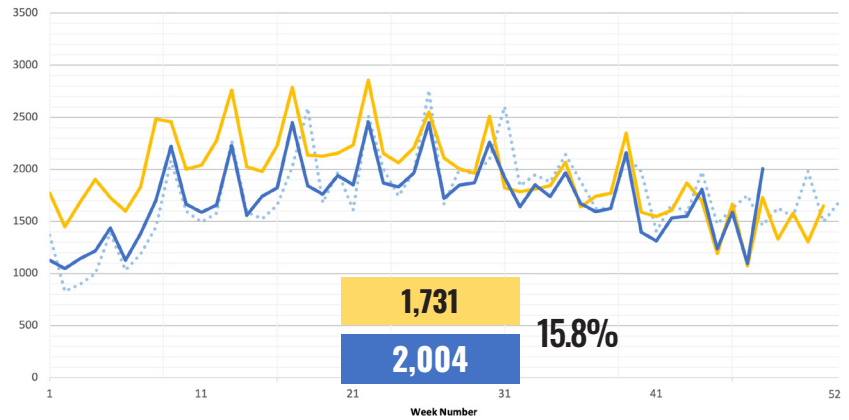
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Closings

Closings remained solidly ahead of 2022 levels during Week 48 when a total of 2,004 units sold compared to 1,731 in 2022. That is up 15.8 percent.

Pre-Pandemic: Closings were up 37.1 percent from 2019 when a total of 1,462 units sold.

..... 2019 — 2022 — 2023



Showings

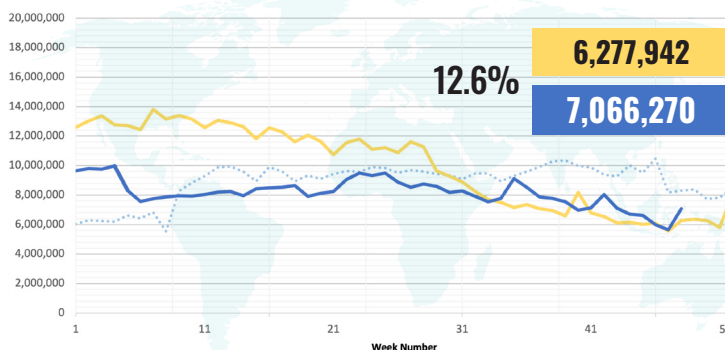
Showings have slipped slightly behind 2022 levels. During Week 48, there were 28,608 showings compared to 29,824 the same week last year. That is a decrease of 4.1 percent.

Pre-Pandemic: Property showings were 1.0 percent behind where they were in Week 48 of 2019 when consumer traffic totaled 28,911.

..... 2019 — 2022 — 2023

HAR.com Listing Views

..... 2019 — 2022 — 2023



Open Houses



6,855 Held
In-Person & Virtual