Monthly Activity Snapshot
November 2023

New Listings

New listing volume is ahead of 2022 levels. REALTORS® entered 9,890 properties into the Multiple Listing Service (MLS) in November compared to 8,773 last year. That was up 12.7 percent.

Pre-Pandemic: New listings were up 13.4 percent versus the 2019 level of 8,723.
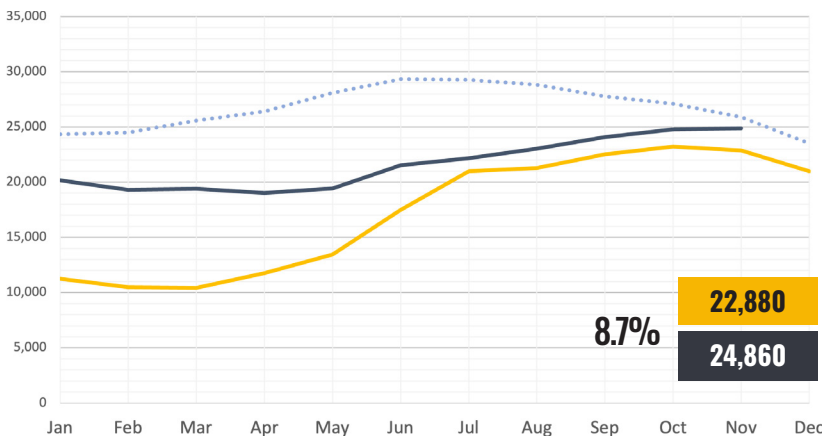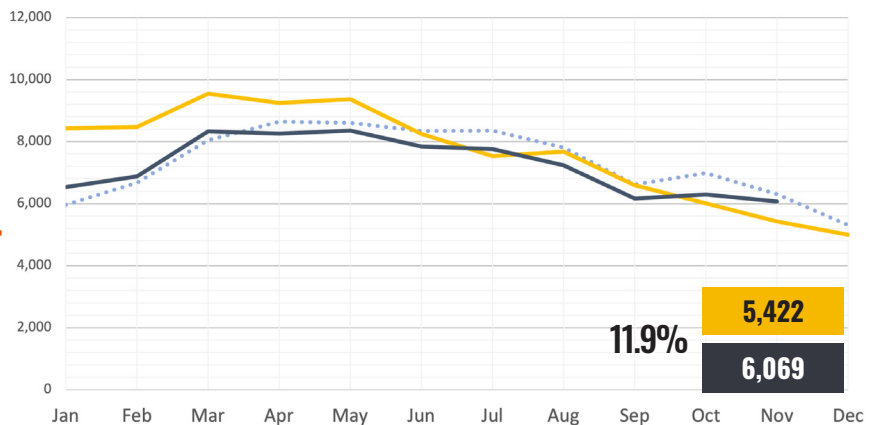

12.7% **8,773** **9,890**

········ 2019   —— 2022   —— 2023

Pending Listings

Pending listings were up 11.9 percent from November 2022 with a total of 6,069 single-family home listings going under contract versus 5,422 a year earlier.

Pre-Pandemic: Pending listings were down 3.7 percent compared to November 2019 when pending listings totaled 6,305.

········ 2019   —— 2022   —— 2023

11.9% **5,422** **6,069**

Active Listings

Active listings – the number of available properties for sale – remained ahead of 2022's volume. In November, there were 24,860 active single-family listings compared to 22,880 a year earlier. That is up 8.7 percent.

Pre-Pandemic: October active listings came in 4.0 percent below the 2019 volume of 25,897.

8.7% **22,880** **24,860**

········ 2019   —— 2022   —— 2023

Closings

Single-family home closings were up 4.9 percent versus November 2022, marking the first sales volume increase in 19 months. A total of 6,154 units sold compared to 5,864 a year ago. **Pre-Pandemic:** November 2023 closings came in 3.2 percent below 2019's tally of 6,359.
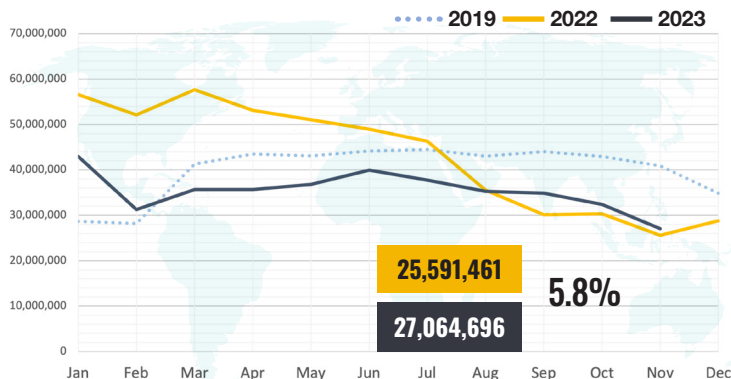
····· 2019   —— 2022   —— 2023

5,864
6,154
4.9%
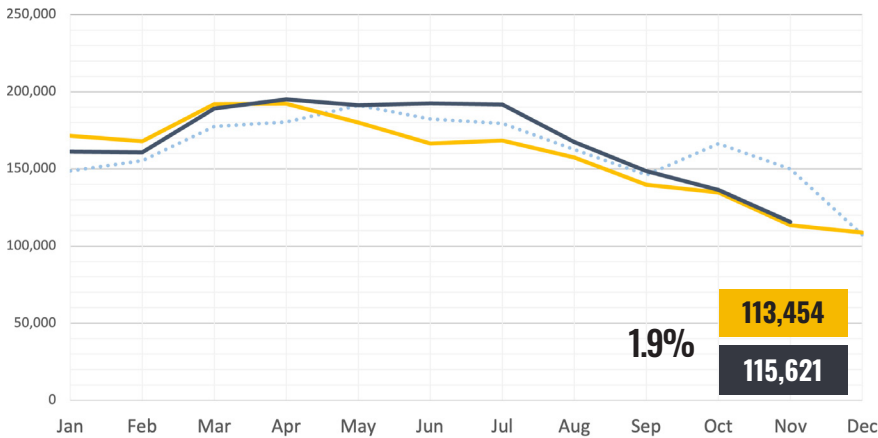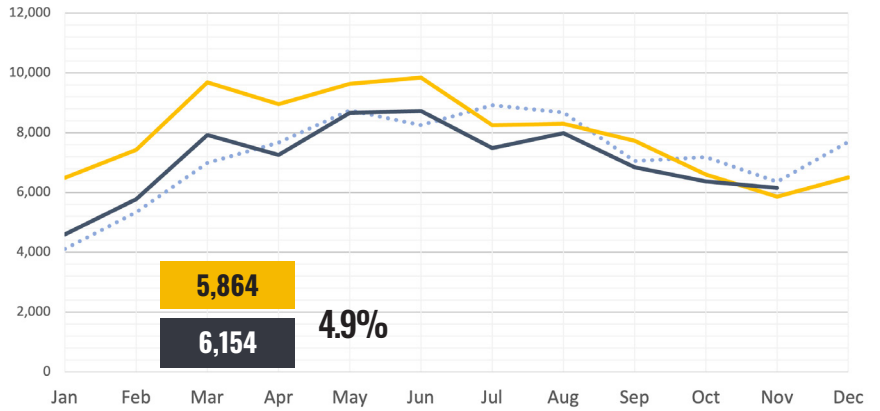
Showings

Property showings had another strong month in November. A total of 115,621 showings took place compared to 113,454 in November 2022. That is an increase of 1.9 percent. **Pre-Pandemic:** November 2023 showings were 22.9 percent below the November 2019 showings total of 149,926.

113,454
115,621
1.9%

····· 2019   —— 2022   —— 2023

HAR.com Listing Views

····· 2019   —— 2022   —— 2023

25,591,461
27,064,696
5.8%

Open Houses

OPEN HOUSE

28,126 Held
In-Person & Virtual