



Weekly Activity Snapshot

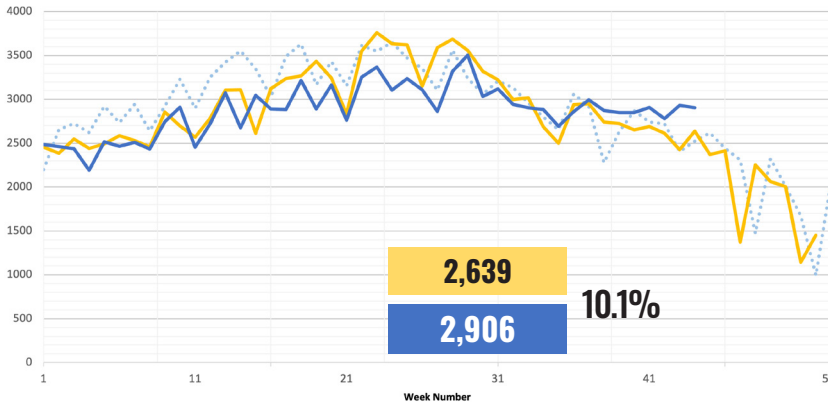
Week 44 2023: 10/31/2023 to 11/6/2023

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New Listings

New listings continued to surpass 2022 levels during Week 44. REALTORS® entered 2,906 properties into the Multiple Listing Service (MLS) compared to 2,639 last year at this time. That is up 10.1 percent.

Pre-Pandemic: New listings were up 15.1 percent versus Week 44 of 2019 when REALTORS® entered 2,524 properties into the MLS.

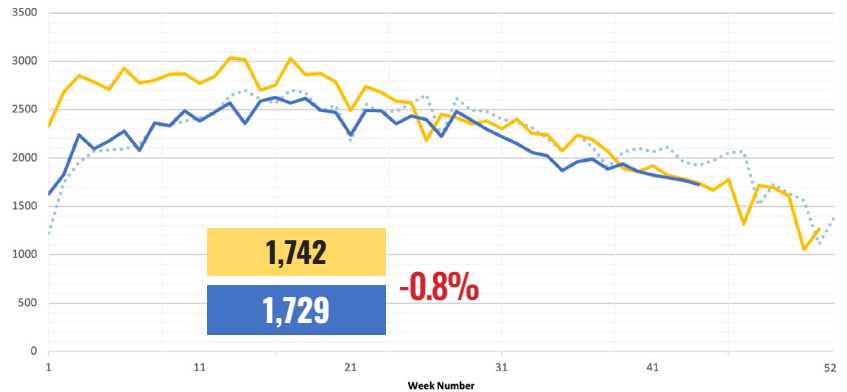


..... 2019 — 2022 — 2023

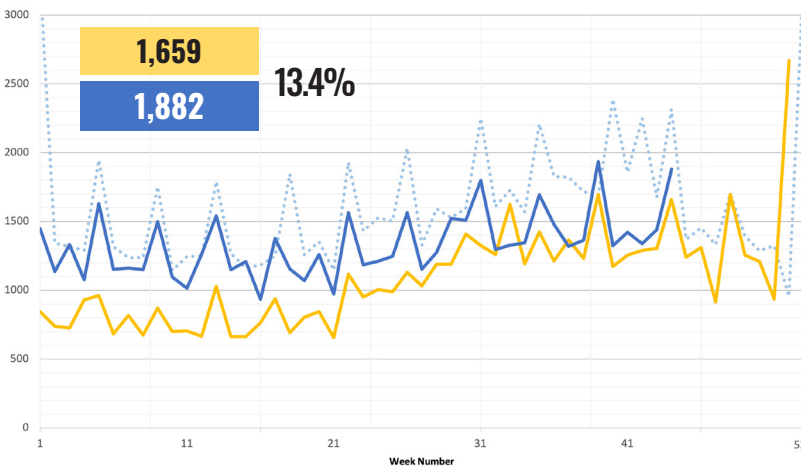
Pending Listings

Pending listings have almost caught up with 2022 levels. A total of 1,729 property listings went under contract during Week 44. That is down just 0.8 percent from the 2022 total of 1,742.

Pre-Pandemic: Pending listings were down 10.2 percent compared to 2019 when 1,925 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending November 6 than that same week in 2022. Off-market listings rose 13.4 percent with a total of 1,882 homes going from active to off-market compared to 1,659 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 44 of 2019 when off-market listings totaled 2,318. That is a drop of 18.8 percent.

..... 2019 — 2022 — 2023



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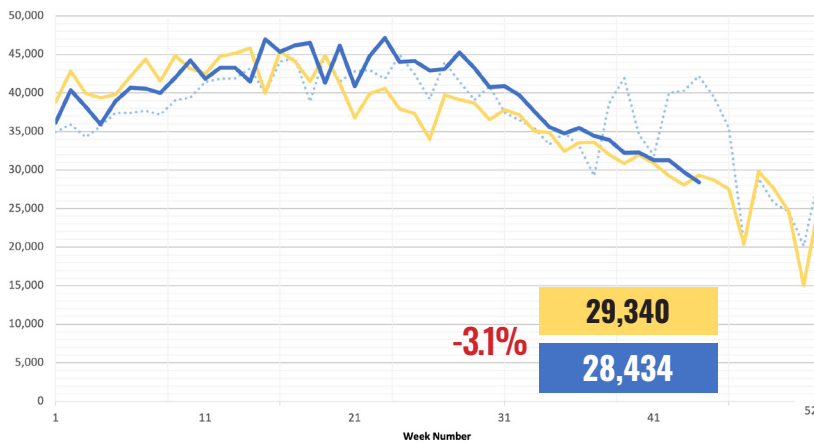
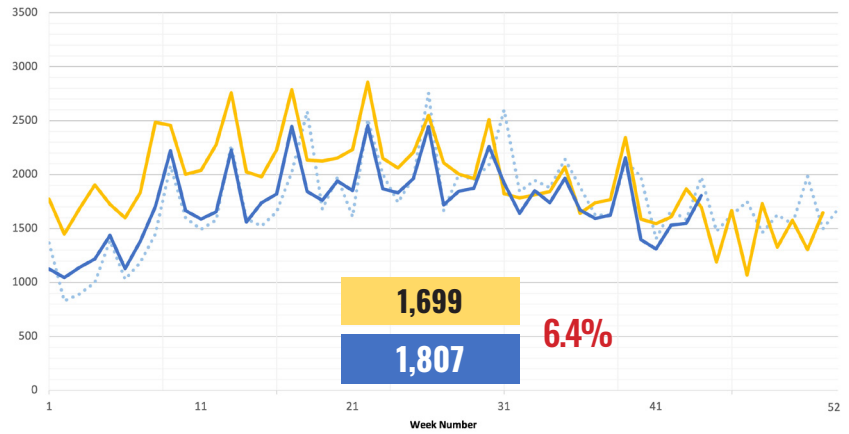
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Closings

Closings moved ahead of 2022 levels for the first time since Week 37 with a total of 1,807 units sold compared to 1,699 in 2022. That is up 6.4 percent.

Pre-Pandemic: Closings were down 8.6 percent from 2019 when a total of 1,977 units sold.

..... 2019 — 2022 — 2023



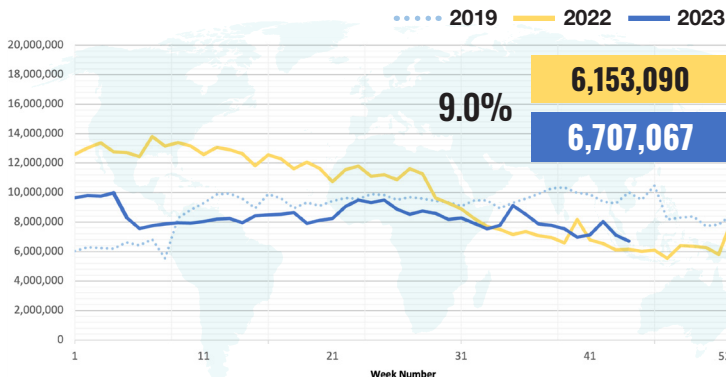
Showings

Showings have fallen slightly behind 2022 levels. During Week 44, there were 28,434 showings compared to 29,340 the same week last year. That is a decline of 3.1 percent.

Pre-Pandemic: Property showings were 32.6 percent below where they were in Week 44 of 2019 when consumer traffic totaled 42,204.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

