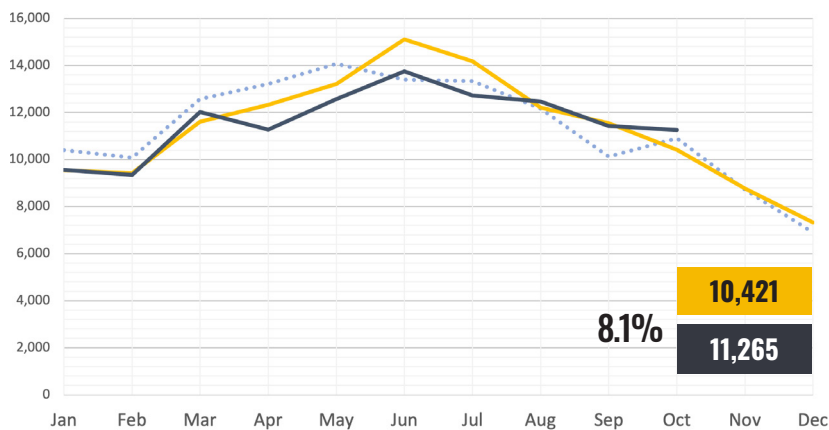




Monthly Activity Snapshot

October 2023

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New Listings

New listing volume is ahead of 2022 levels. REALTORS® entered 11,265 properties into the Multiple Listing Service (MLS) in October compared to 10,421 last year. That was up 8.1 percent.

Pre-Pandemic: New listings were up 3.3 percent versus the 2019 level of 10,905.

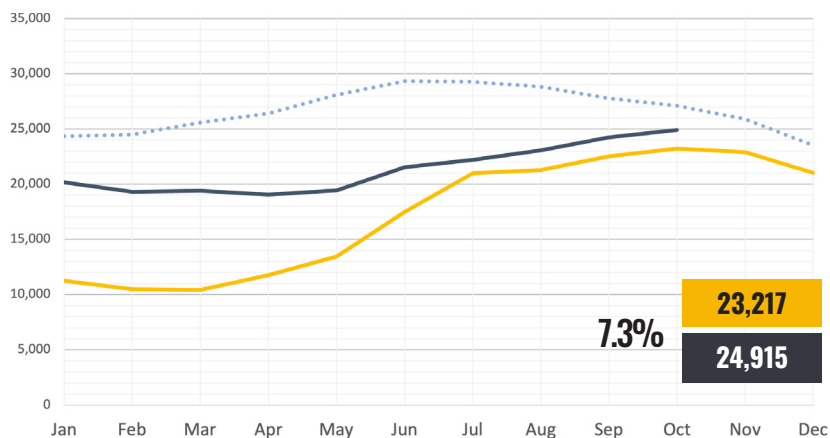
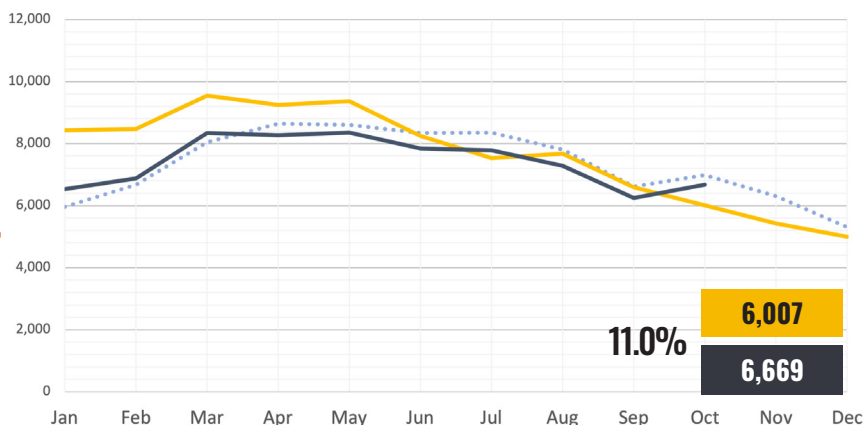
..... 2019 — 2022 — 2023

Pending Listings

Pending listings were up 11.0 percent from October 2022 with a total of 6,669 single-family home listings going under contract versus 6,007 a year earlier.

Pre-Pandemic: Pending listings were down 4.5 percent compared to October 2019 when pending listings totaled 6,983.

..... 2019 — 2022 — 2023



Active Listings

Active listings – the number of available properties for sale – remained ahead of 2022's volume. In October, there were 24,915 active single-family listings compared to 23,217 a year earlier. That is up 7.3 percent.

Pre-Pandemic: October active listings came in 8.1 percent below the 2019 volume of 27,103.

..... 2019 — 2022 — 2023



Monthly Activity Snapshot

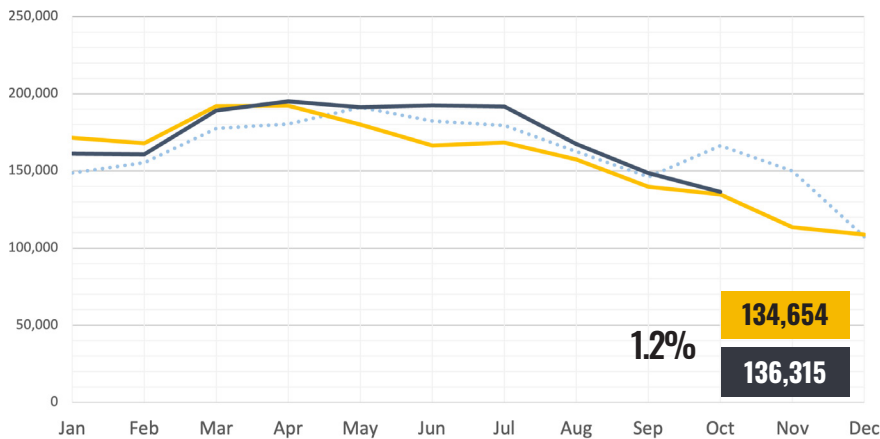
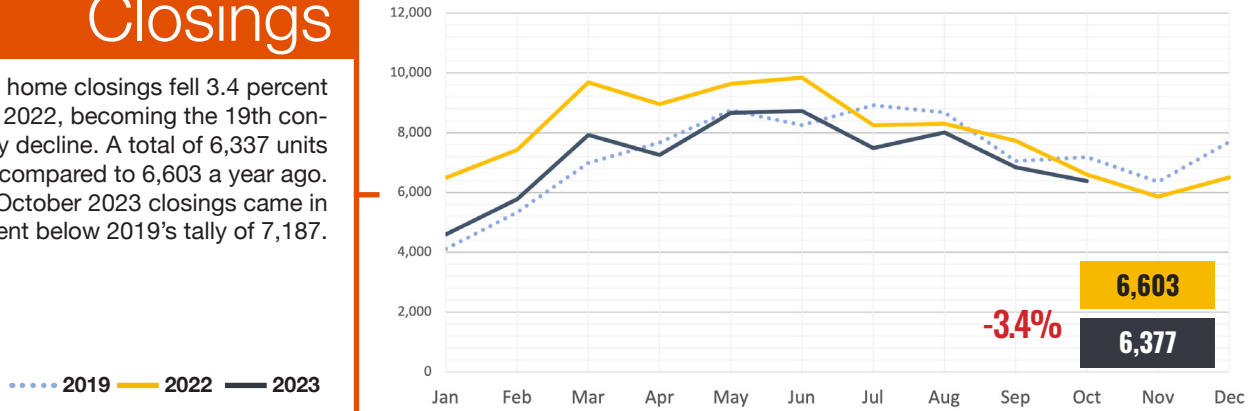
October 2023

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Closings

Single-family home closings fell 3.4 percent versus October 2022, becoming the 19th consecutive monthly decline. A total of 6,337 units sold compared to 6,603 a year ago.

Pre-Pandemic: October 2023 closings came in 11.3 percent below 2019's tally of 7,187.



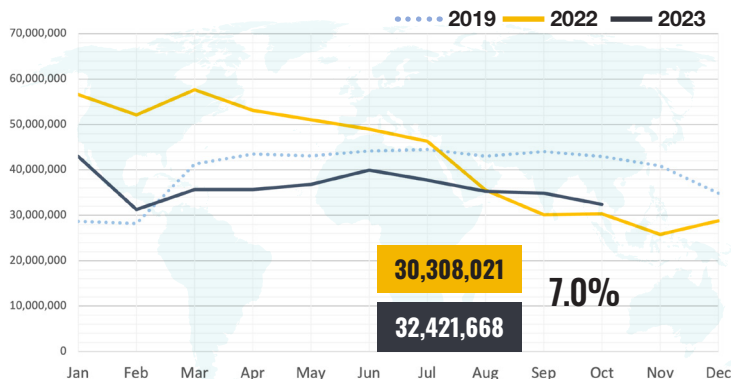
Showings

Property showings had another strong month in October. A total of 136,315 showings took place compared to 134,654 in October 2022. That is an increase of 1.2 percent.

Pre-Pandemic: October 2023 showings were 18.1 percent below the October 2019 showings tally of 166,346.

Legend: 2019 (dotted blue line), 2022 (solid yellow line), 2023 (solid dark blue line)

HAR.com Listing Views



Open Houses

