



Weekly Activity Snapshot

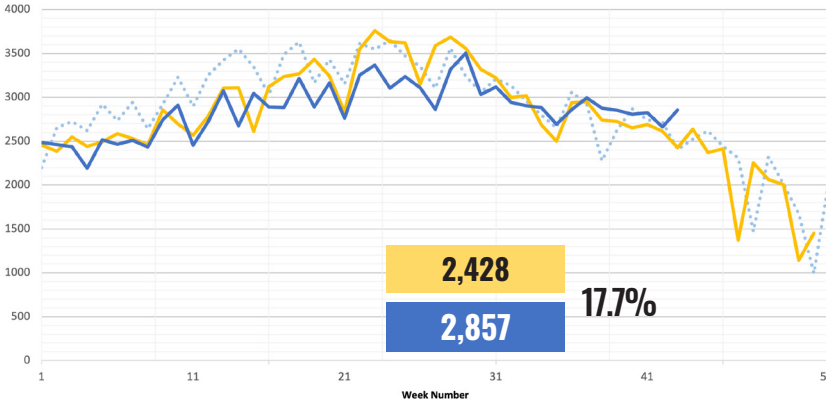
Week 43 2023: 10/24/2023 to 10/30/2023

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New Listings

New listings pulled further ahead of 2022 levels during Week 43. REALTORS® entered 2,857 properties into the Multiple Listing Service (MLS) compared to 2,428 last year at this time. That is up 17.7 percent – the biggest increase since Week 37 of 2022.

Pre-Pandemic: New listings were up 18.7 percent versus Week 43 of 2019 when REALTORS® entered 2,406 properties into the MLS.

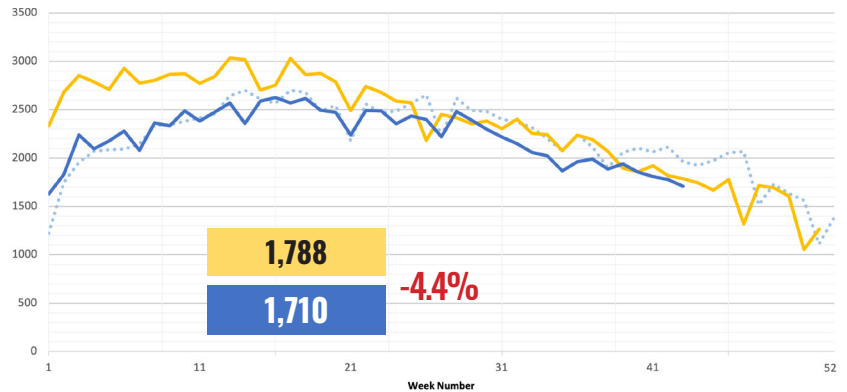


..... 2019 — 2022 — 2023

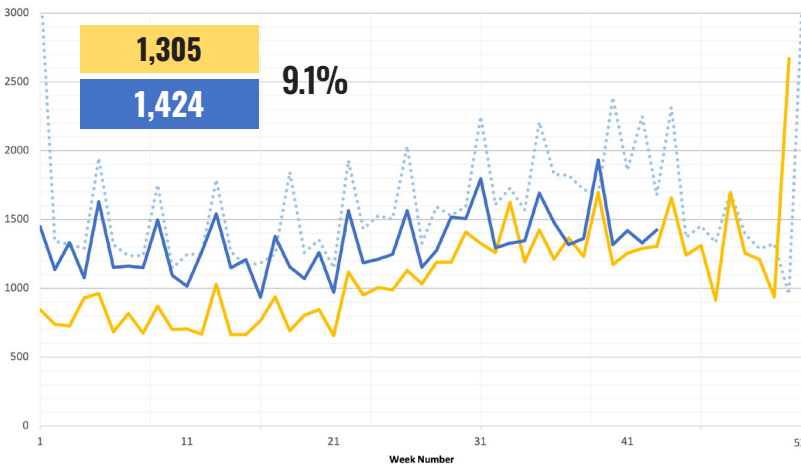
Pending Listings

Pending listings continued to trail 2022 levels. A total of 1,710 property listings went under contract during Week 43. That is down 4.4 percent from the 2022 total of 1,788.

Pre-Pandemic: Pending listings were down 12.8 percent compared to 2019 when 1,961 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending October 30 than that same week in 2022. Off-market listings rose 9.1 percent with a total of 1,424 homes going from active to off-market compared to 1,305 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 43 of 2019 when off-market listings totaled 1,679. That is a drop of 15.2 percent.

..... 2019 — 2022 — 2023



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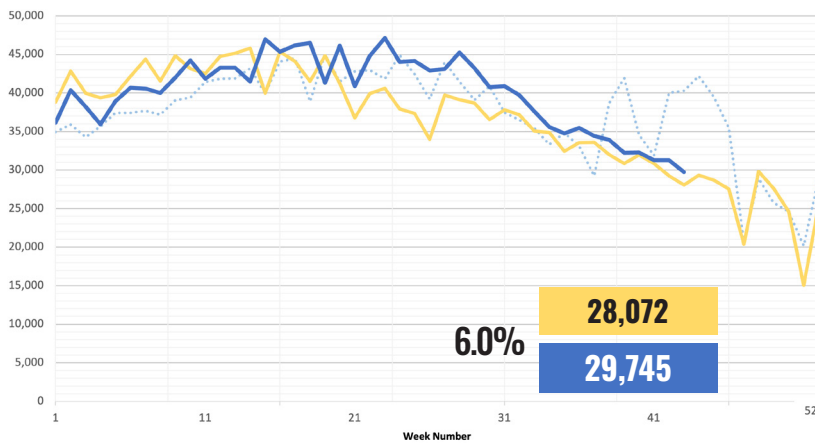
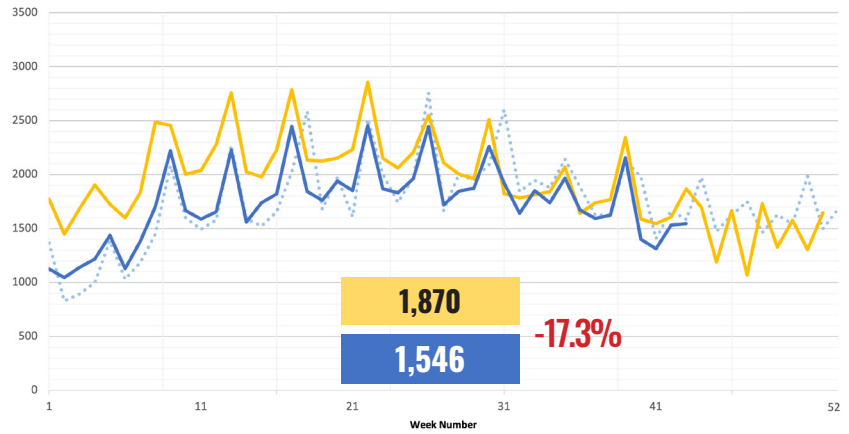
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Closings

Closings remained behind 2022 levels for the seventh consecutive week with a total of 1,546 units sold compared to 1,870 in 2022. That is down 17.3 percent.

Pre-Pandemic: Closings were down just 2.3 percent from 2019 when a total of 1,583 units sold.

..... 2019 — 2022 — 2023



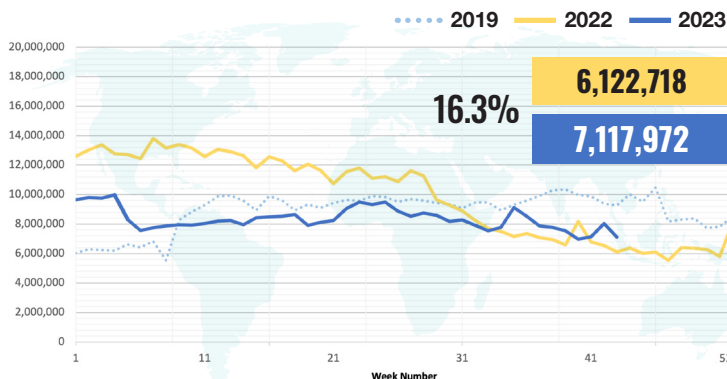
Showings

Showings are holding a solid lead over 2022 levels. During Week 43, there were 29,745 showings compared to 28,072 the same week last year. That is an increase of 6.0 percent.

Pre-Pandemic: Property showings were 26.2 percent below where they were in Week 43 of 2019 when consumer traffic totaled 40,280.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

