



Weekly Activity Snapshot

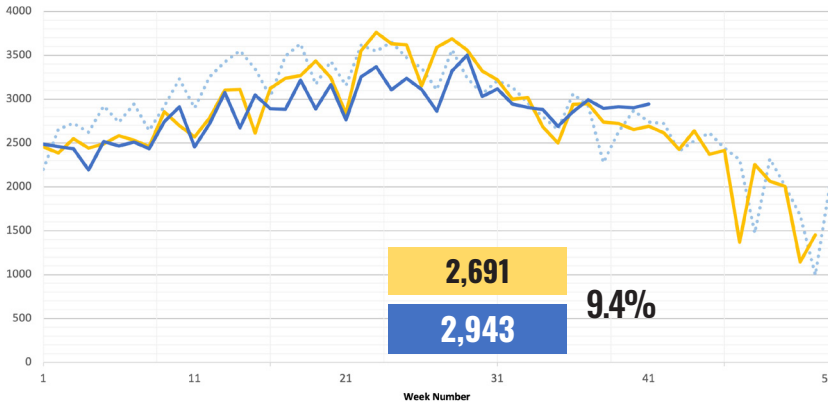
Week 41 2023: 10/10/2023 to 10/16/2023

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New Listings

New listings remain ahead of year-ago levels. In Week 41, REALTORS® entered 2,943 properties into the Multiple Listing Service (MLS) compared to 2,691 last year at this time. That is a 9.4 percent increase.

Pre-Pandemic: New listings came in 7.4 percent above Week 41 of 2019 when REALTORS® entered 2,740 properties into the MLS.

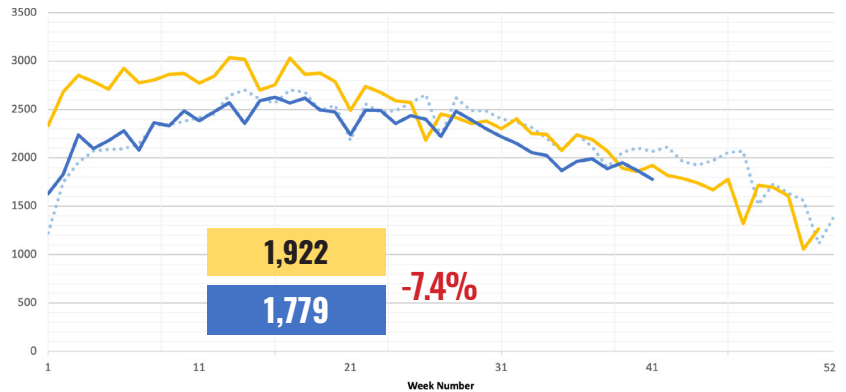


..... 2019 — 2022 — 2023

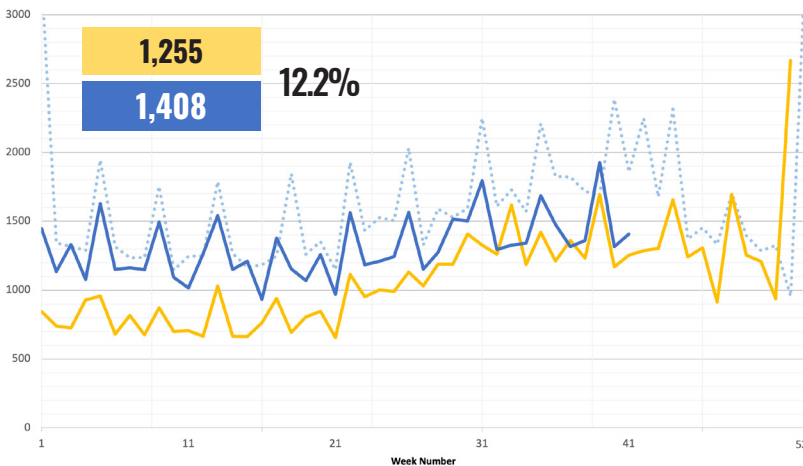
Pending Listings

Pending listings have slipped behind 2022 levels. A total of 1,779 property listings went under contract during Week 41. That is down 7.4 percent from the 2022 total of 1,922.

Pre-Pandemic: Pending listings were down 13.8 percent compared to 2019 when 2,065 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending October 16 than that same week in 2022. Off-market listings rose 12.2 percent with a total of 1,408 homes going from active to off-market compared to 1,255 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 41 of 2019 when off-market listings totaled 1,858. That represents a drop of 24.2 percent.

..... 2019 — 2022 — 2023



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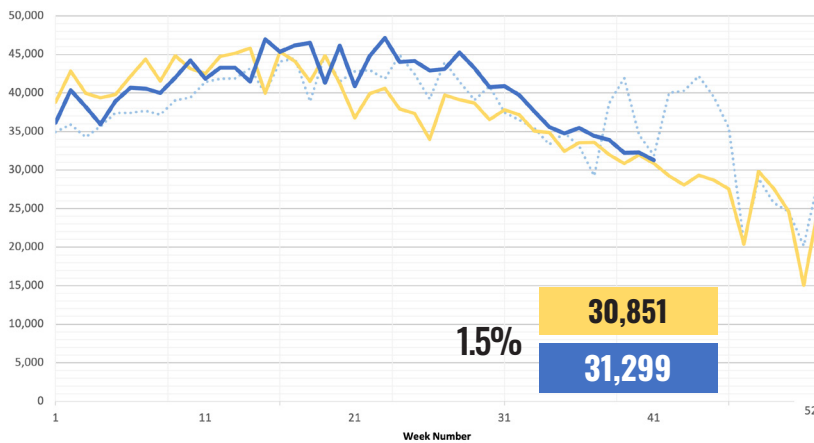
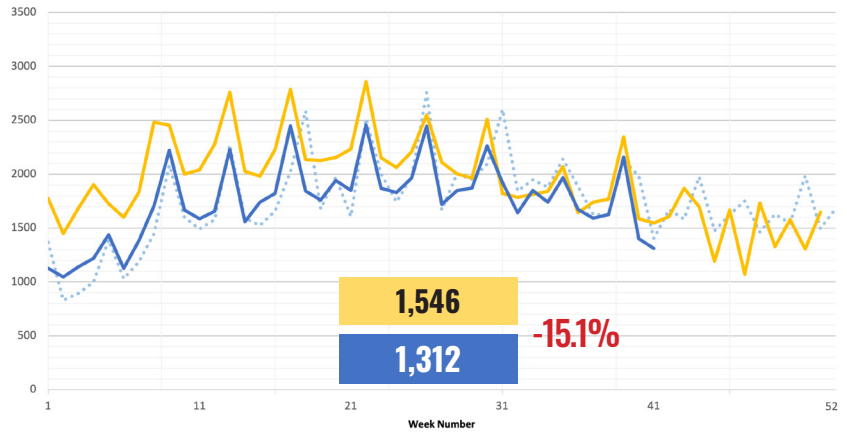
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Closings

Closings fell below 2022 levels for the fifth consecutive week with a total of 1,312 units sold compared to 1,546 in 2022. That is down 15.1 percent.

Pre-Pandemic: Closings were down 6.6 percent from 2019 when a total of 1,405 units sold.

..... 2019 — 2022 — 2023



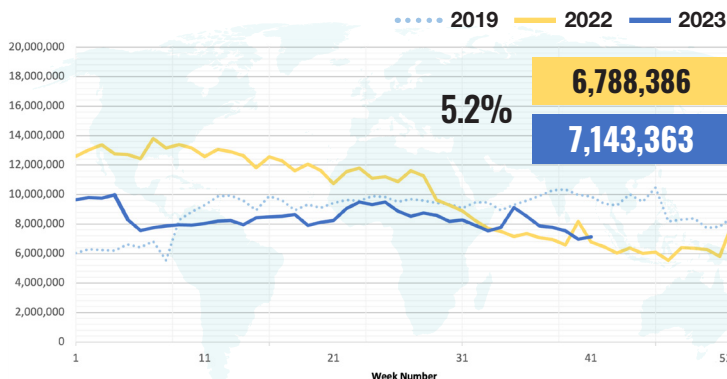
Showings

Showings remain slightly ahead of 2022 levels. During Week 41, there were 31,299 showings compared to 30,851 the same week last year. That is up 1.5 percent

Pre-Pandemic: Property showings were 1.9 percent below where they were in Week 41 of 2019 when consumer traffic totaled 31,891.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

