



Weekly Activity Snapshot

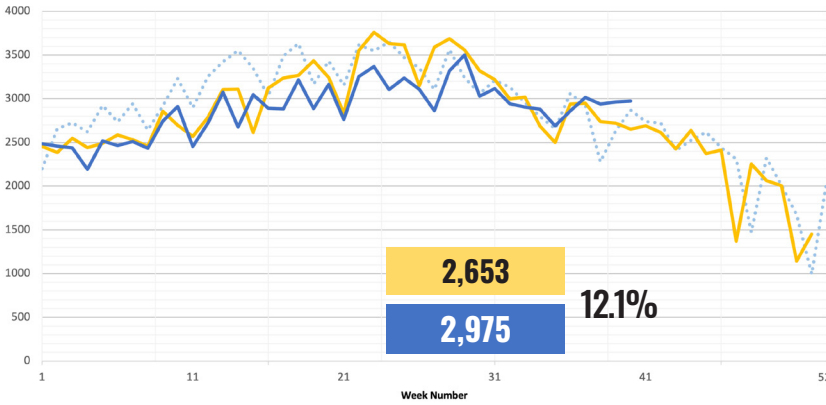
Week 40 2023: 10/3/2023 to 10/9/2023

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New Listings

New listings are holding steadily ahead of 2022 levels. During Week 40, REALTORS® entered 2,975 properties into the Multiple Listing Service (MLS) compared to 2,653 last year at this time. That is an increase of 12.1 percent.

Pre-Pandemic: New listings came in 3.7 percent above Week 40 of 2019 when REALTORS® entered 2,870 properties into the MLS.

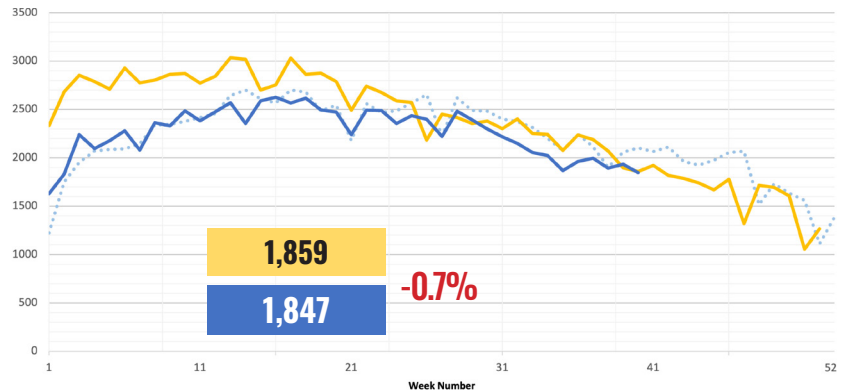


..... 2019 — 2022 — 2023

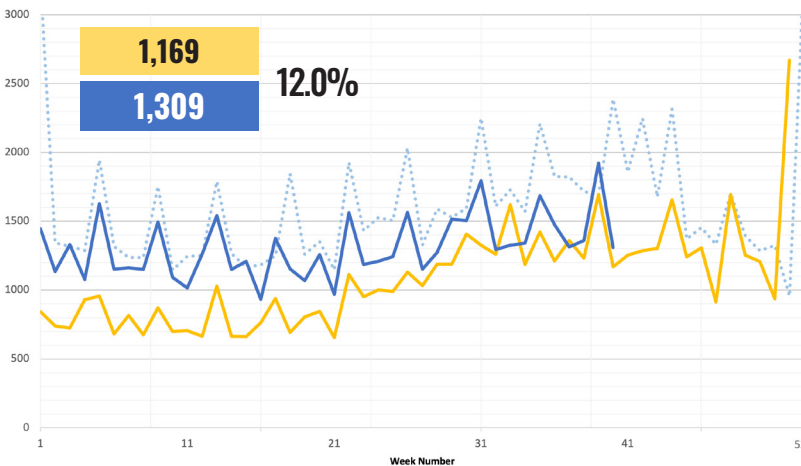
Pending Listings

Pending listings are still running close to 2022 levels. A total of 1,847 property listings went under contract during Week 40. That is down just 0.7 percent from the 2022 total of 1,859.

Pre-Pandemic: Pending listings were down 12.1 percent compared to 2019 when 2,101 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending October 9 than that same week in 2022. Off-market listings rose 12.0 percent with a total of 1,309 homes going from active to off-market compared to 1,169 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 40 of 2019 when off-market listings totaled 2,391. That translates to a drop of 45.3 percent.

..... 2019 — 2022 — 2023



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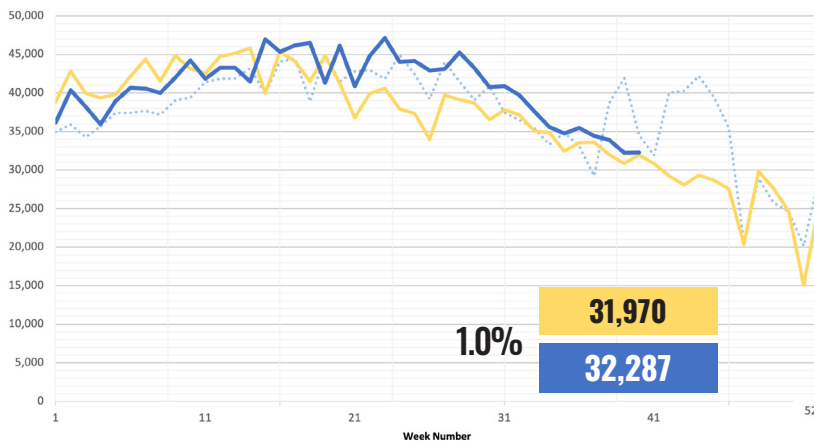
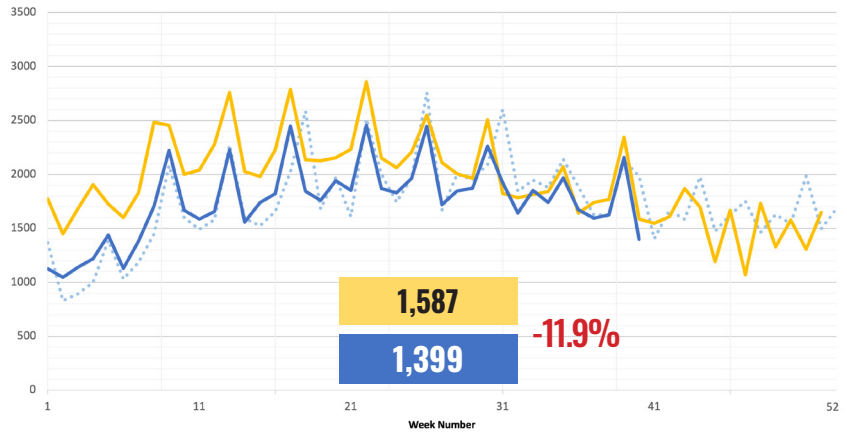
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Closings

Closings fell short of 2022 levels for the fourth consecutive week with a total of 1,399 units sold compared to 1,587 in 2022. That is down 11.9 percent.

Pre-Pandemic: Closings were down 29.3 percent from 2019 when a total of 1,980 units sold.

..... 2019 — 2022 — 2023



Showings

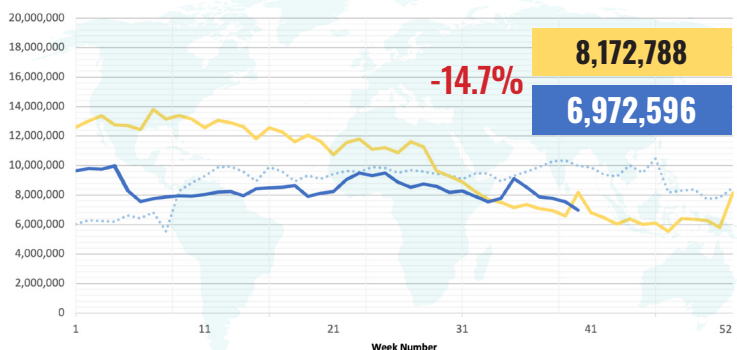
Showings remain closely aligned with 2022 levels. During Week 40, there were 32,287 showings compared to 31,970 the same week last year. That is up 1.0 percent

Pre-Pandemic: Property showings were 1.2 percent above where they were in Week 40 of 2019 when consumer traffic totaled 31,891.

..... 2019 — 2022 — 2023

HAR.com Listing Views

..... 2019 — 2022 — 2023



Open Houses

OPEN HOUSE

8,324 Held In-Person & Virtual