



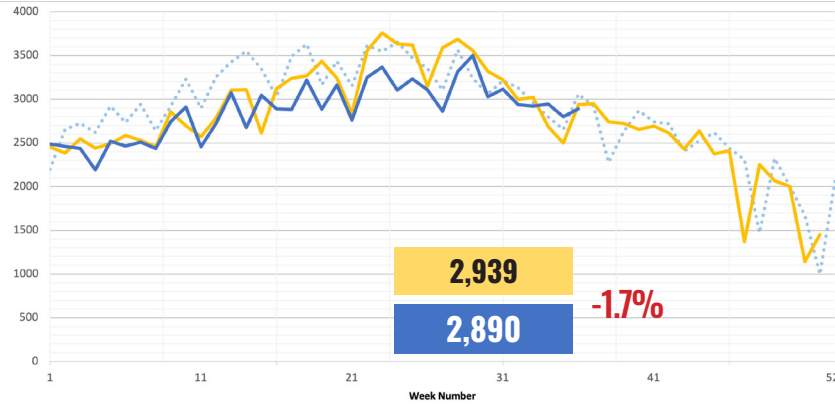
Weekly Activity Snapshot

Week 36 2023: 9/5/2023 to 9/11/2023

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New Listings

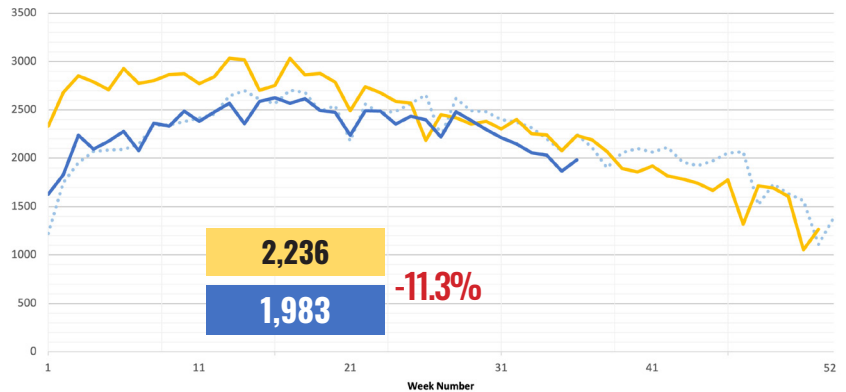
After two straight weeks of gains, new listings slipped slightly below 2022 levels in Week 36. REALTORS® entered 2,890 properties into the Multiple Listing Service (MLS) compared to 2,939 last year at this time. That is down 1.7 percent. **Pre-Pandemic:** New listings came in 5.6 percent below Week 36 of 2019 when REALTORS® entered 3,061 properties into the MLS.



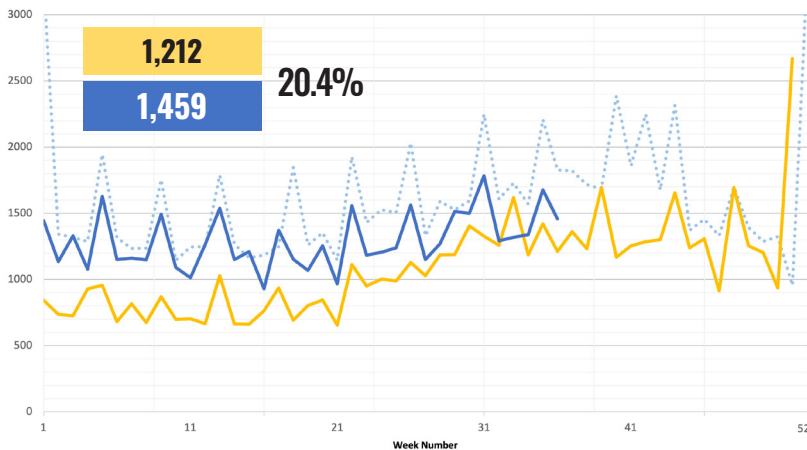
..... 2019 — 2022 — 2023

Pending Listings

Pending listings continue to trail 2022 levels. A total of 1,983 property listings went under contract during Week 36. That is down 11.3 percent from their 2022 total of 2,236. **Pre-Pandemic:** Pending listings were down 11.7 percent compared to 2019 when 2,246 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending September 11 than that same week in 2022. Off-market listings rose 20.4 percent with a total of 1,459 homes going from active to off-market compared to 1,212 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 36 of 2019 when off-market listings totaled 1,828 – a decrease of 20.2 percent.

..... 2019 — 2022 — 2023



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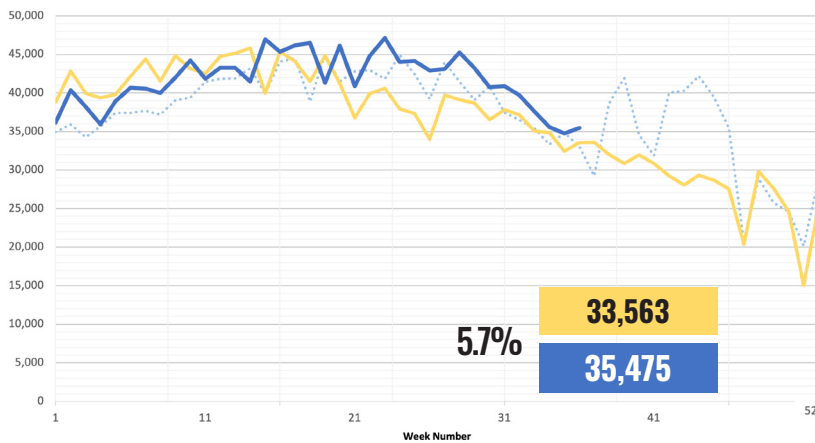
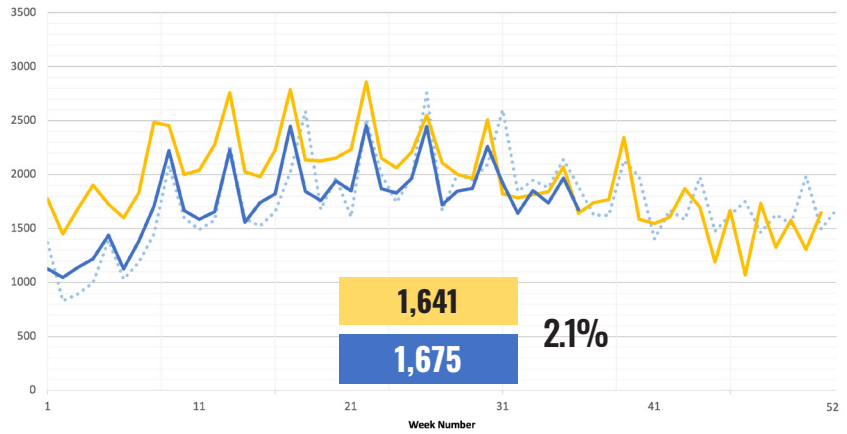
Closings

Closings surpassed 2022 levels for the third time this year during Week 36 with a total of 1,675 units sold compared to 1,641 in 2022.

That is up 2.1 percent.

Pre-Pandemic: Closings were down 11.1 percent versus the same week in 2019 when a total of 1,885 units sold.

..... 2019 — 2022 — 2023



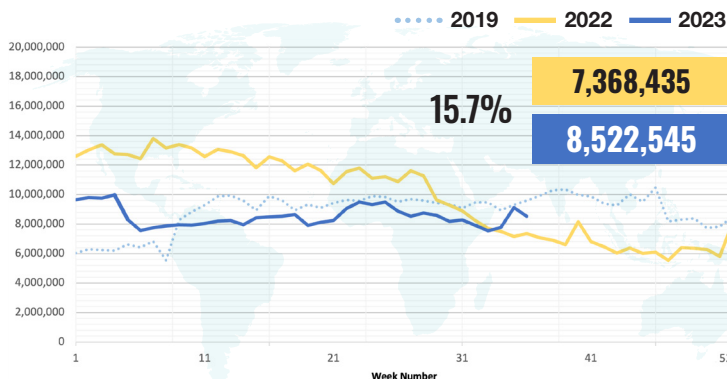
Showings

Showings this year continue to exceed 2022 levels. During Week 36, there were 35,475 showings compared to 33,563 the same week last year. That is up 5.7 percent.

Pre-Pandemic: Property showings were 7.2 percent above where they were in Week 36 of 2019 when consumer traffic totaled 33,106.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

