



Weekly Activity Snapshot

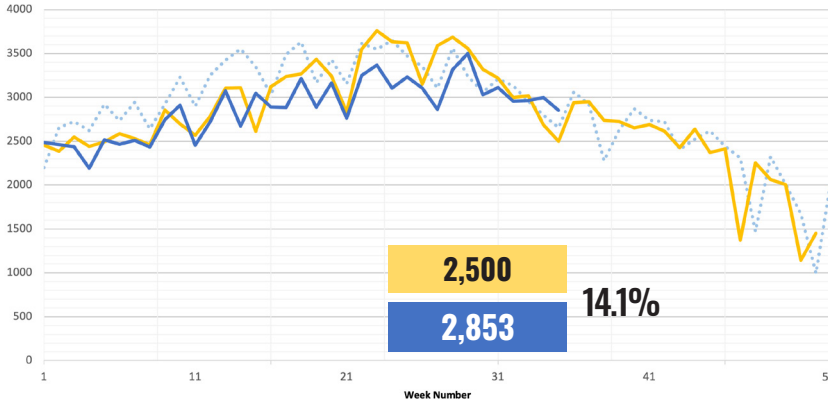
Week 35 2023: 8/29/2023 to 9/4/2023

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New Listings

New listings held above 2022 levels for a second consecutive week. During Week 35, REALTORS® entered 2,853 properties into the Multiple Listing Service (MLS) compared to 2,500 last year at this time. That is up 14.1 percent.

Pre-Pandemic: New listings came in 7.5 percent above Week 35 of 2019 when REALTORS® entered 2,654 properties into the MLS.

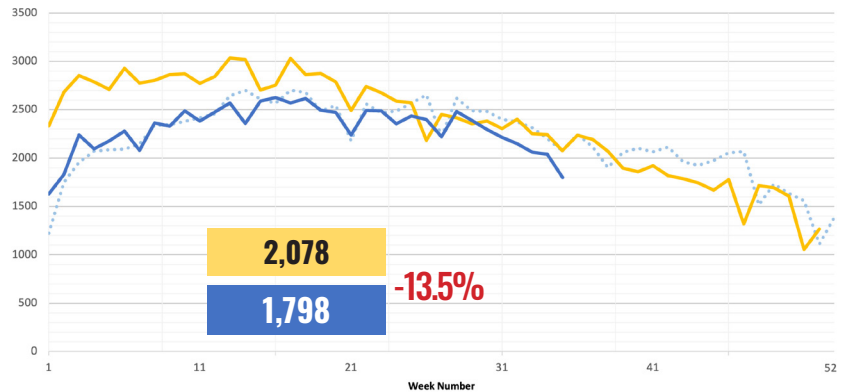


..... 2019 — 2022 — 2023

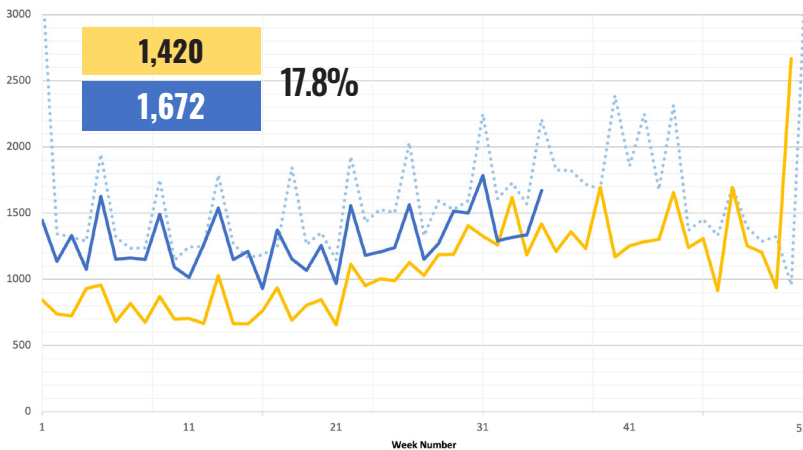
Pending Listings

Pending listings continue to trail 2022 levels. A total of 1,798 property listings went under contract during Week 35. That is down 13.5 percent from their 2022 total of 2,078.

Pre-Pandemic: Pending listings were down 13.3 percent compared to 2019 when 2,074 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending September 4 than that same week in 2022. Off-market listings rose 17.8 percent with a total of 1,672 homes going from active to off-market compared to 1,420 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 35 of 2019 when off-market listings totaled 2,209– a decrease of 24.3 percent.

..... 2019 — 2022 — 2023



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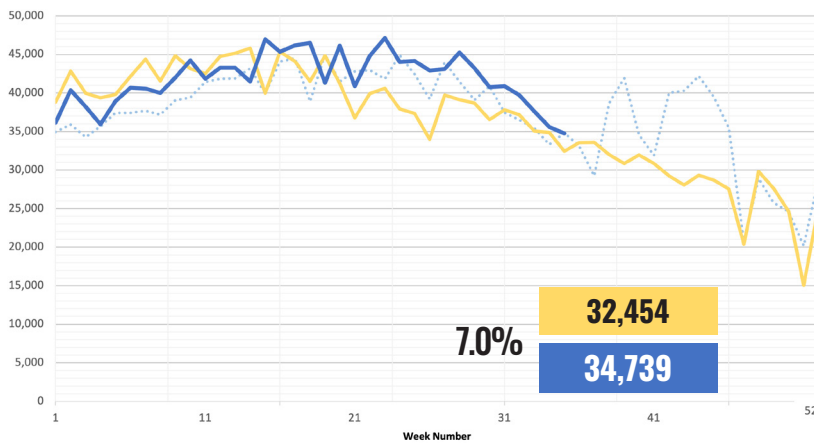
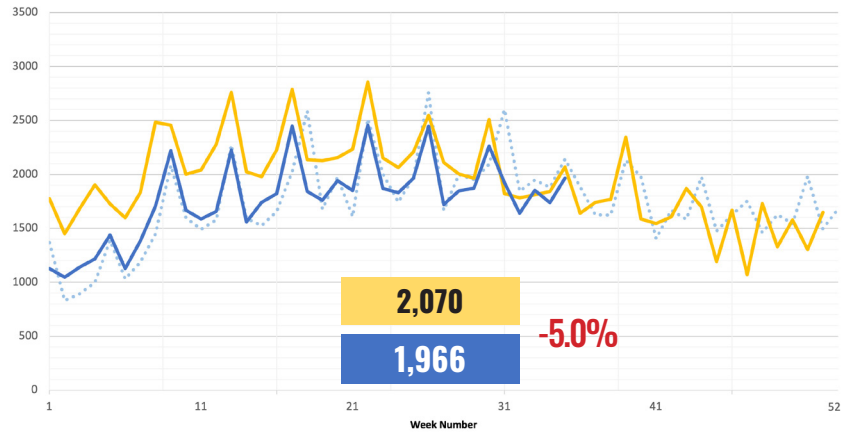
Closings

Closings remained below 2022 levels for a second straight week during Week 35 with a total of 1,966 units sold compared to 2,070 in 2022.

That is down 5.0 percent.

Pre-Pandemic: Closings were down 8.2 percent versus the same week in 2019 when a total of 2,142 units sold.

..... 2019 — 2022 — 2023



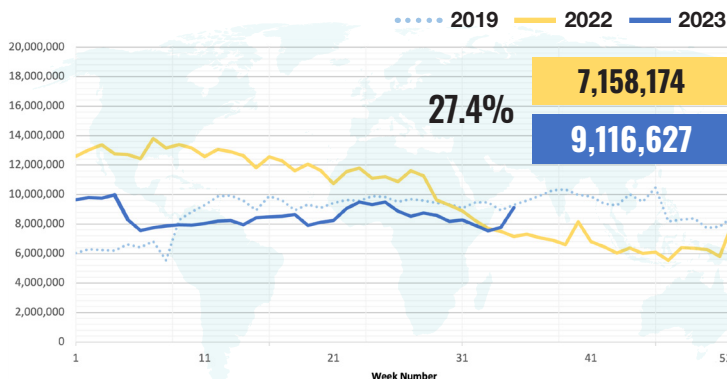
Showings

Showings this year remain solidly ahead of 2022 levels. During Week 35, there were 34,739 showings compared to 32,454 the same week last year. That is up 7.0 percent.

Pre-Pandemic: Property showings were statistically flat versus Week 35 of 2019 when consumer traffic totaled 34,832.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

