



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- New Response Time Rule for Texas REALTORS®
- Showcase Google Reviews on Your Agent Profile
- Are You Ready to ENGAGE?
- Have Your Global Real Estate Questions Answered
- Shifting for Success (Webinar)
- Expand Your Horizons
- Join the Global Information Exchange
- Get Your Commercial-Focused Legal Update
- Don't Miss the Nancy Owens Luncheon & Silent Auction
- Your Opinion Matters

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.

Produced by the HAR Communications Department.

New Response Time Rule for Texas REALTORS®



Obligation to Respond Timely Rule

Two calendar days (including weekends and holidays) to respond to parties to a real estate transaction you're involved in.

A new TREC rule effective earlier this summer sets a timeline of two calendar days to respond to parties to a real estate transaction you're involved in.

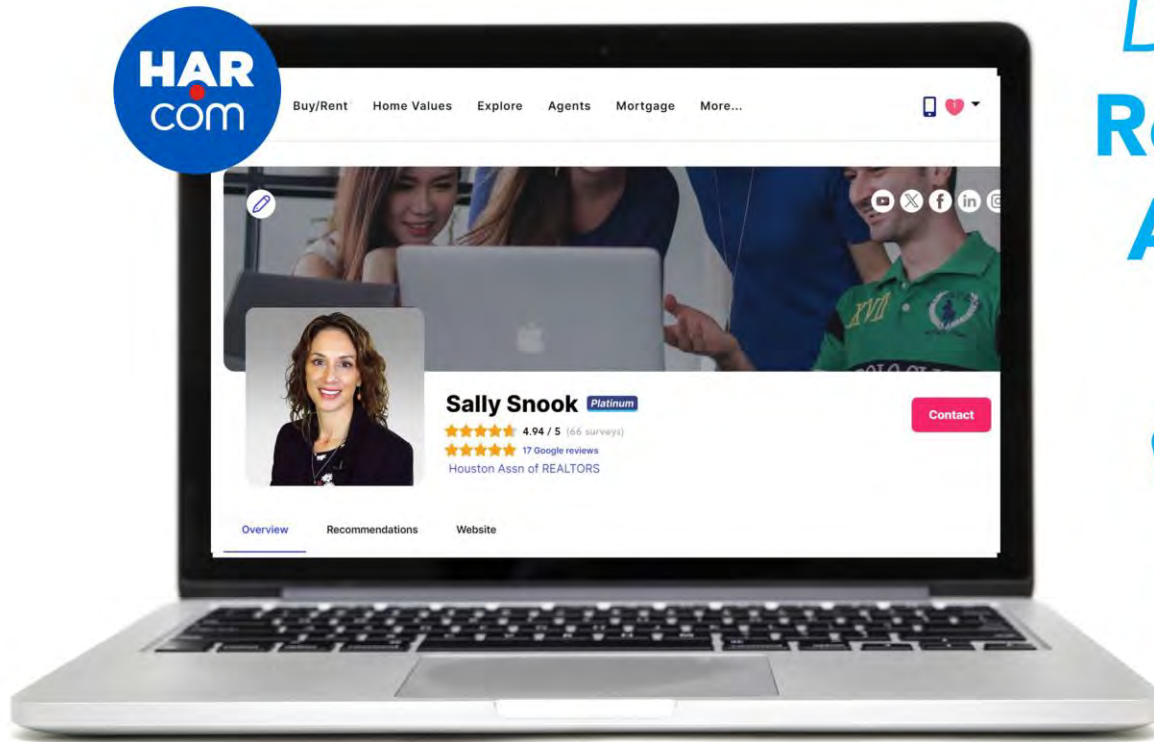
Click [HERE](#) to find out all about it.





Showcase Google Reviews on Your Agent Profile

Showcase Your Satisfied Customers!



Display Google Reviews on Your Agent Profile!

Easy 3-Step Process!

Platinum

Read more about this new Platinum tool [HERE](#).
Not a Platinum subscriber? Sign up at HAR.com/platinum.



Are You Ready to ENGAGE?

2023 ENGAGE CONFERENCE

TICKETS on SALE NOW!
Register by Oct. 9 to be entered into an iPad Pro giveaway.

THURSDAY, OCT. 12, 2023
Norris Conference Center • CityCentre
816 Town & Country - Houston, TX

Ifoma Pierre
Real Estate Speaker/Trainer

"Stop Recruiting and Start Attracting"

"Hot Sauce Please! Spice Up Your Marketing"

www.har.com/engage

World Class Speakers | Technology | Real Estate Trends | Industry Leaders | and much more



Have Your Global Real Estate Questions Answered



The GLOBAL HOTLINE

Log on and ask your global real estate related questions to our panel of professionals.

Registration is not required.



10 - 11 a.m. via Zoom | Next Session: Sept. 15 | www.har.com/GlobalHotline



Abundance in Any Market: *How to keep your peace of mind in work and life*

Tue, September 19
12-1:30 p.m.

har.com/edu



Expand Your Horizons *and launch your global career*

September 21, 22, 25, 26, 27

8:30 a.m. - 5 p.m. | In-Person

HAR CENTRAL - 3693 Southwest Fwy, Houston, TX 77027

Day 1 - Global Real Estate: Local Markets - #35821

Day 2 - Global Real Estate: Transaction Tools - #35820

Day 3 - The Americas & International Real Estate - #35819

Day 4 - Europe & International Real Estate - #35732

Day 5 - Asia/Pacific & International Real Estate - #35733

Earn 40 hours of CE credits.

CIPS RECEPTION:

Thursday, September 28 | 4 - 6 p.m.

Cadillac Bar, 1802 Shepherd Dr. - Houston, TX 77007

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www.har.com/edu

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CIPS Today!



Join the Global Information Exchange (GIE)



The **HAR Global Information Exchange**
is ready for your
international listings!

- Utilizes the Matrix “Global” property class for add/edit and search
- Global listings are displayed on HAR.com and Realtor.com/international
- FREE service to all HAR MLS Subscribers

SIGN UP at [HAR.com/global](https://www.har.com/global)



Get Your Commercial-Focused Legal Update

commgate

This event fulfills the 8-hour legal requirement to renew your TREC license.

COMMERCIAL-FOCUSED LEGAL UPDATE I & II

**FRIDAY,
OCTOBER 27, 2023**

8 a.m. - 4:30 p.m.

Amegy Bank Tower
1717 West Loop South
Houston, TX 77027

HAR.com/edu

I N S T R U C T O R S



Chuck Jacobus
Law Offices of
Chuck Jacobus



Cliff Bogart
eXp
Commercial's Managing
Broker for Texas

In-person
Event



Luncheon & Silent Auction

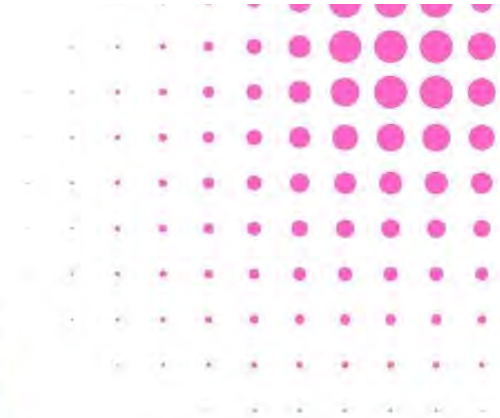
Monday, October 2, 2023
Hilton Americas- 1600 Lamar Street, Houston
11:00 AM Registration & Silent Auction; 12:00 PM Lunch

Featuring Guest Speaker:

Tig Notaro

Tig Notaro is a comedian, writer, producer, director, podcaster, actress and breast cancer survivor. She has also acted in television, film and made appearances on various TV talk shows.

MC: Deborah Duncan *Spirit of Courage Award:* Lori Carper



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- Fidelity National Title Houston- Table 2
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- Fox Residential Service Group
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- Keller Williams Metropolitan
- Lone Star Stucco LLC
- Lori Carper- Spirit of Courage
- Magnolia Title
- Martha Turner Sotheby's International
- Nan and Company Properties/Christie's International Real Estate
- Old Republic Title
- PNC Bank NA
- Pennington Partners & Co., Michael Rubenstein and Brian Gaister
- Providence Title- Memorial
- Robin Mueck
- Sienna
- Terri and Todd Guerra
- Tradition Title Company LLC, Table 1
- Tradition Title Company LLC, Table 2
- Vicki Fullerton, RE/MAX The Woodlands and Spring



Purchase Tickets Now!

Scan QR Code

or visit www.nancyowens.org



**YOUR
OPINION
MATTERS**



Be on the Lookout for the **Annual Member Global Survey** this September 2023

Take the survey when it is emailed to you between 9/18-29, and you could win a \$100 Amazon Gift Card!