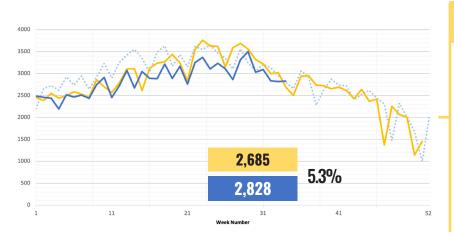


Week 34 2023: 8/22/2023 to 8/28/2023

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New Listings

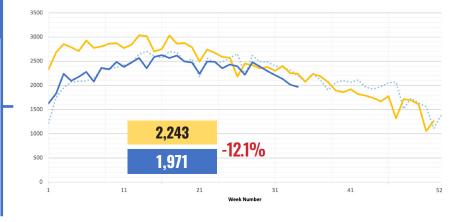
New listings surpassed 2022 levels during Week 34. REALTORS® entered 2,828 properties into the Multiple Listing Service (MLS) compared to 2,685 last year at this time. That is an increase of 5.3 percent.

Pre-Pandemic: New listings were up 1.1 percent compared to Week 34 of 2019 when REAL-TORS® entered 2,797 properties into the MLS.

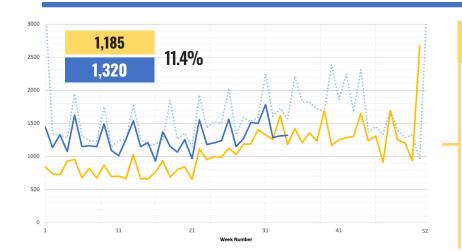
····· 2019 — 2022 — 2023

Pending Listings

Pending listings continue to lag behind 2022 levels . A total of 1,971 property listings went under contract during Week 34. That is down 12.1 percent from their 2022 total of 2,243. **Pre-Pandemic:** Pending listings were down 10.5 percent compared to 2019 when 2,202 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

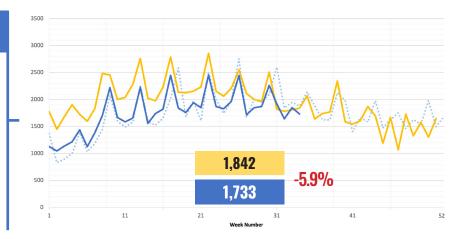
Sellers withdrew more property listings from the MLS during the week ending August 28 than that same week in 2022. Off-market listings rose 11.4 percent with a total of 1,320 homes going from active to off-market compared to 1,185 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 34 of 2019 when off-market listings totaled 1,731 – a decrease of 16.0 percent.

Week 34 2023: 8/22/2023 to 8/28/2023



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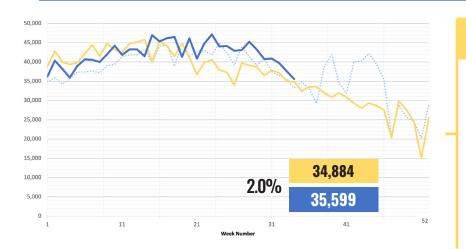


Closings

Following sales upticks in two of the last three weeks, closings fell behind 2022 levels during Week 34 with a total of 1,733 units sold compared to 1,842 in 2022. That is down 5.9 percent.

Pre-Pandemic: Closings were down 7.8 percent versus the same week in 2019 when a total of 1,880 units sold.

..... 2019 ---- 2022 ----- 2023



Showings

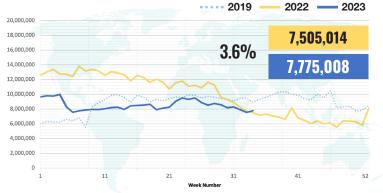
Showings are still ahead of their 2022 levels. During Week 34, there were 35,599 showings compared to 34,884 the same week last year. That is up 2.0 percent.

Pre-Pandemic: Property showings were up 6.9 percent compared to Week 34 of 2019 when consumer traffic totaled 33,305.

2022 - 2023

2019

HAR.com Listing Views



Open Houses 7,085 Held In-Person & Virtual