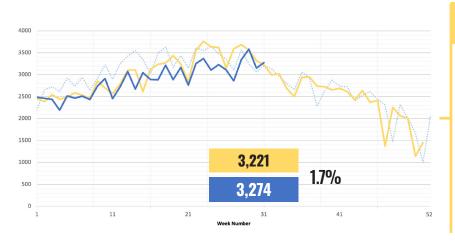


Week 31 2023: 8/1/2023 to 8/7/2023

©Copyright 2023 HAR.com | Source: HAR.com, HAR MLS, analysis prepared in cooperation with the Real Estate Center at Texas A&M University. Statistics are for the Houston MSA.



New Listings

New listings gained some ground over 2022 levels in Week 31. REALTORS® entered 3,274 properties into the Multiple Listing Service (MLS) compared to 3,221 last year at this time. That is up 1.7 percent.

Pre-Pandemic: New listings were up 2.0 percent compared to Week 31 of 2019 when REAL-TORS® entered 3,210 properties into the MLS.

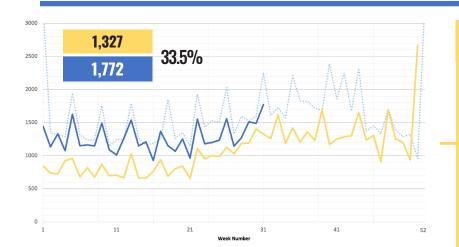
····· 2019 — 2022 — 2023

Pending Listings

Pending listings remain below the levels they were at this time last year . A total of 2,186 property listings went under contract during Week 31 – down 5.1 percent from their 2022 total of 2,303.

Pre-Pandemic: Pending listings were down 9.0 percent compared to 2019 when 2,401 property listings went under contract.





3500 3000 2500 2000 1500 2.3031000 -5.1% 500 2,186 0 11 21 41 31 52 Week Numbe

Off-Market Listings

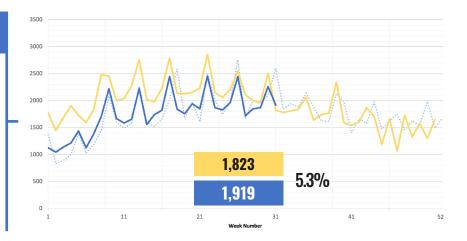
Sellers withdrew significantly more property listings from the MLS during the week ending August 7 than in 2022. Off-market listings increased 33.5 percent with a total of 1,772 homes going from active to off-market compared to 1,327 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 31 of 2019 when off-market listings totaled 1,596 – a decrease of 21.2 percent.

Week 31 2023: 8/1/2023 to 8/7/2023



©Copyright 2023 HAR.com | Source: HAR.com, HAR MLS, analysis prepared in cooperation with the Real Estate Center at Texas A&M University Statistics are for the Houston MSA

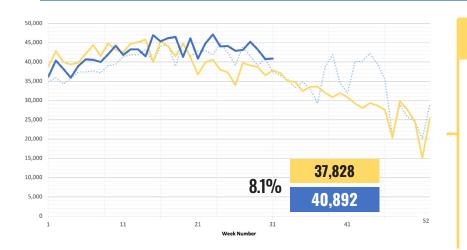


Closings

Single-family home closings surpassed 2022's volume for the first time this year. In Week 31, a total of 1,919 units sold compared to 1,823 in 2022. That is up 5.3 percent.

Pre-Pandemic: Closings were down 26.2 percent versus the same week in 2019 when a total of 2,601 units sold.





Showings

Showings are staying ahead of 2022 levels. During Week 31, there were 40,892 showings compared to 37,828 the same week last year. That is up 8.1 percent.

Pre-Pandemic: Property showings were up 9.2 percent compared to Week 31 of 2019 when consumer traffic totaled 37,441.

····· 2019 — 2022 — 2023

HAR.com Listing Views 2019 2022 - 2023 20.000.000 18,000,000 8,889,924 -6.8% 16,000,000 14.000.000 8.285.524 12.000.000 10,000,000 8,000,000 6,000,000 4,000,000 2,000,000 0 1 11 21 31 41 52

Open Houses

