



Weekly Activity Snapshot

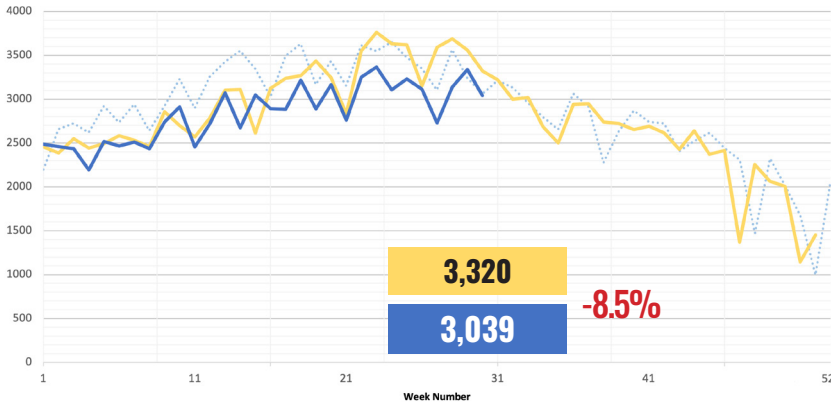
Week 30 2023: 7/25/2023 to 7/31/2023

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New Listings

New listings continue to track slightly below 2022 levels. During Week 30, REALTORS® entered 3,039 properties into the Multiple Listing Service (MLS) compared to 3,320 last year at this time. That is down 8.5 percent.

Pre-Pandemic: New listings were statistically flat compared to Week 30 of 2019 when REALTORS® entered 3,060 properties into the MLS.

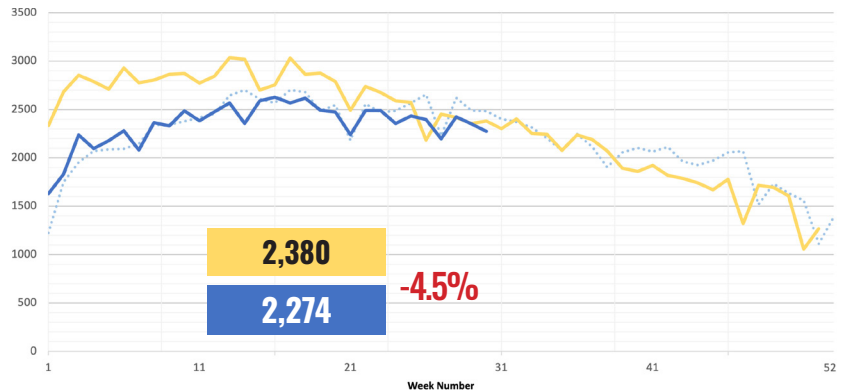


..... 2019 — 2022 — 2023

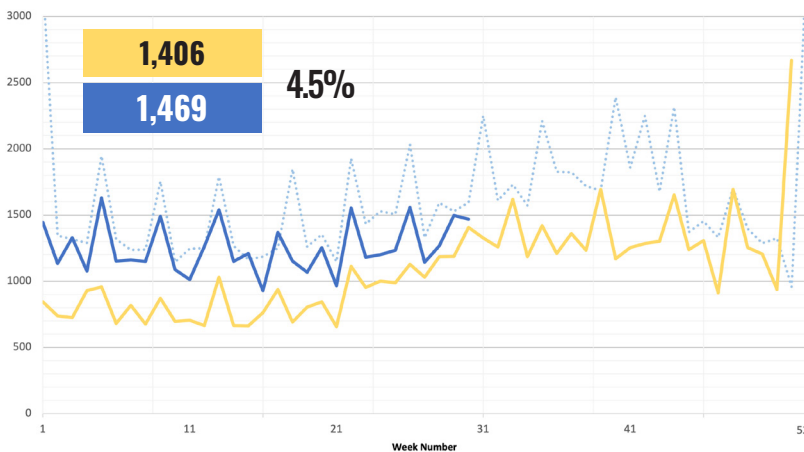
Pending Listings

Pending listings are a little off from where they were at this time last year. A total of 2,274 property listings went under contract during Week 30 – down 4.5 percent from their 2022 total of 2,380.

Pre-Pandemic: Pending listings were down 8.4 percent compared to 2019 when 2,482 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending July 31 than in 2022. Off-market listings increased 4.5 percent with a total of 1,469 homes going from active to off-market compared to 1,406 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 30 of 2019 when off-market listings totaled 1,596 – a decrease of 8.0 percent.

..... 2019 — 2022 — 2023



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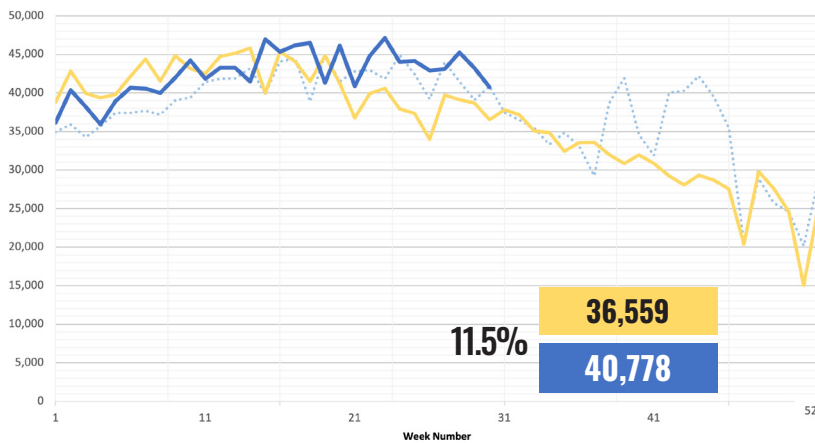
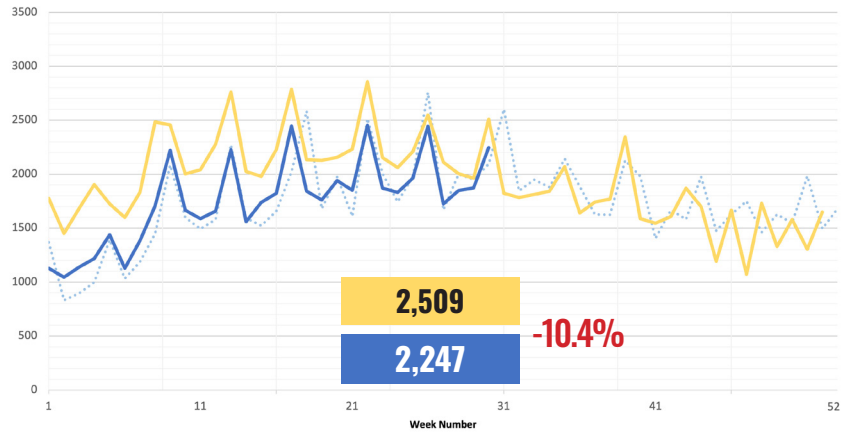
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Closings

Single-family home closings continue to trail 2022's volume. In Week 30, a total of 2,247 units sold compared to 2,509 in 2022. That is down 10.4 percent and marks the 30th consecutive weekly decline.

Pre-Pandemic: Closings were up 7.3 percent versus the same week in 2019 when a total of 2,094 units sold.

..... 2019 — 2022 — 2023



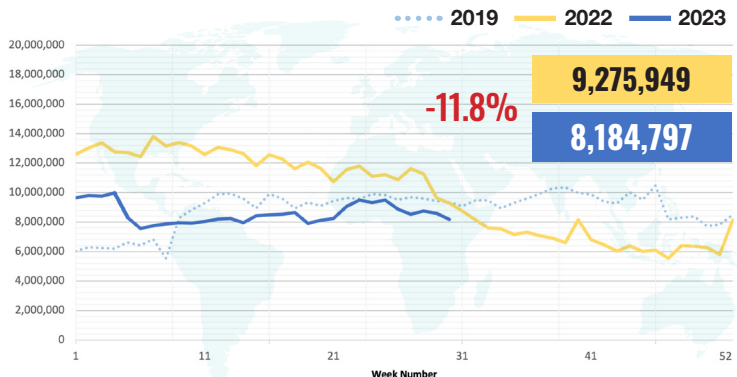
Showings

Showings are staying consistently ahead of 2022 levels. During Week 30, there were 40,778 showings compared to 36,559 the same week last year. That is up 11.5 percent.

Pre-Pandemic: Property showings were statistically flat compared to Week 30 of 2019 when consumer traffic totaled 40,886.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

