



Weekly Activity Snapshot

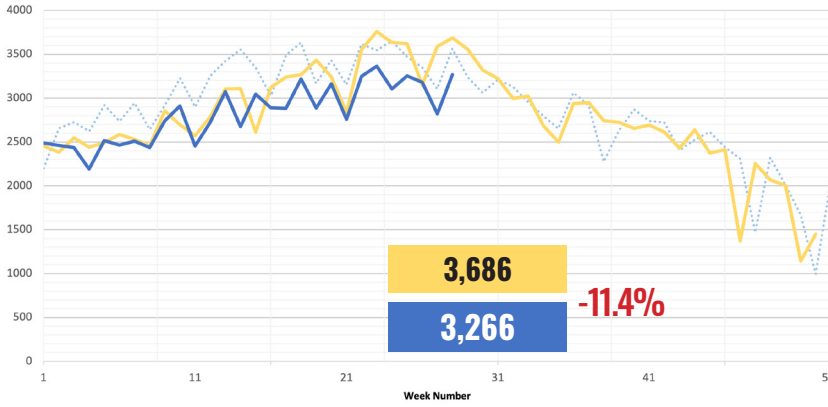
Week 28 2023: 7/11/2023 to 7/17/2023

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New Listings

New listings remain down from 2022 levels. During Week 28, REALTORS® entered 3,266 properties into the Multiple Listing Service (MLS) compared to 3,686 last year. That is a decline of 11.4 percent.

Pre-Pandemic: New listings were down 8.3 percent compared to Week 28 of 2019 when REALTORS® entered 3,563 properties into the MLS.

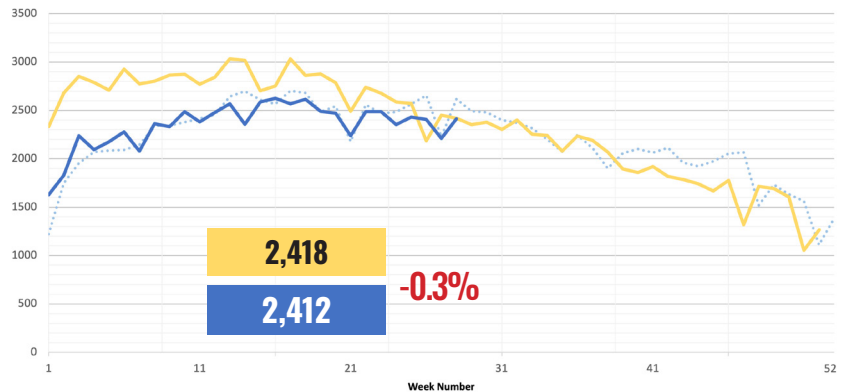


..... 2019 — 2022 — 2023

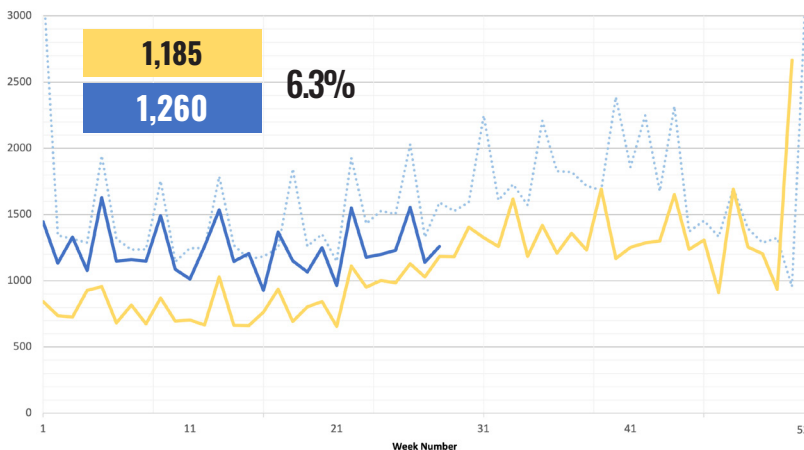
Pending Listings

Pending listings have almost caught up to 2022 levels. A total of 2,412 property listings went under contract during Week 28 versus 2,418 during the same week last year. That is statistically flat.

Pre-Pandemic: Pending listings were down 7.9 percent compared to 2019 when 2,620 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending July 17 than in 2022. Off-market listings rose 6.3 percent with a total of 1,260 homes going from active to off-market compared to 1,185 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 28 of 2019 when off-market listings totaled 1,592 – a decrease of 20.8 percent.

..... 2019 — 2022 — 2023



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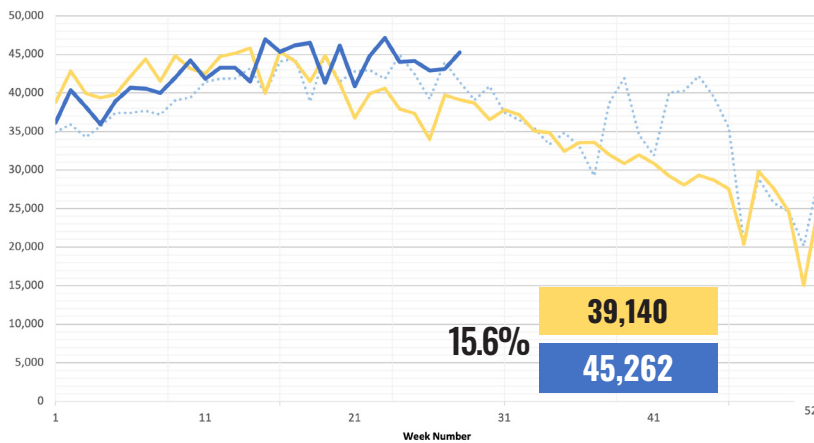
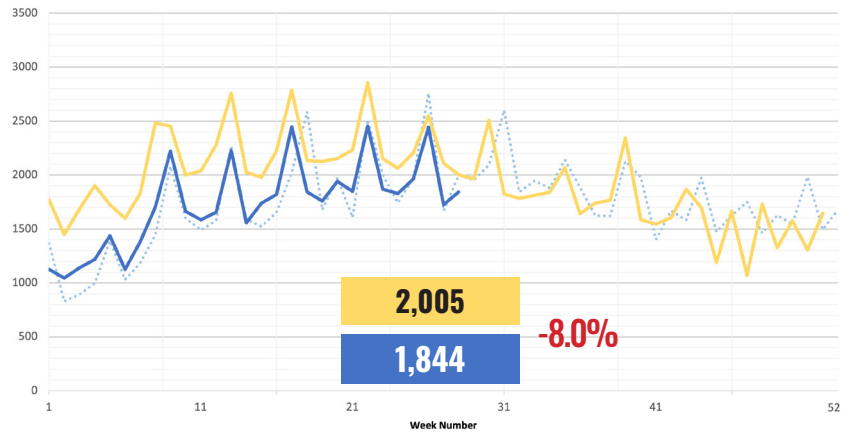
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Closings

Single-family home closings remain slightly behind 2022's volume. During Week 28, a total of 1,844 units sold compared to 2,005 in 2022. That is down 8.0 percent and marks the 28th consecutive weekly decline.

Pre-Pandemic: Closings were down 7.8 percent versus the same week in 2019 when a total of 2,000 units sold.

..... 2019 — 2022 — 2023



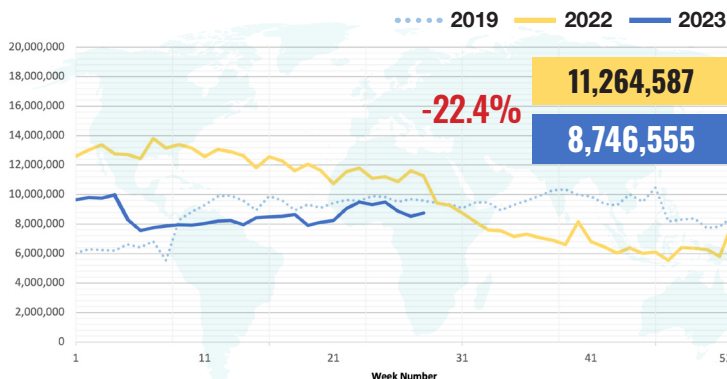
Showings

Showings are holding solidly above 2022 levels. During Week 28, there were 45,262 showings compared to 39,140 the same week last year. That is up 15.6 percent.

Pre-Pandemic: Property showings were up 9.2 percent compared to Week 28 of 2019 when consumer traffic totaled 41,460.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

