



Weekly Activity Snapshot

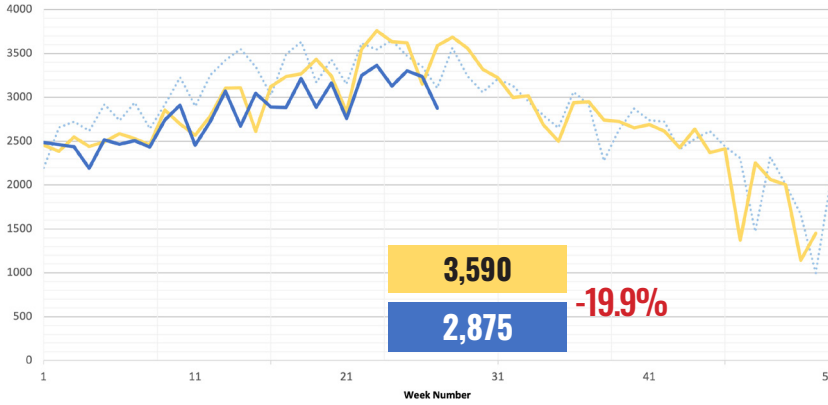
Week 27 2023: 7/4/2023 to 7/10/2023

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New Listings

New listings continue to trail year-ago levels, down about 20 percent versus Week 27 of 2022. REALTORS® entered 2,875 properties into the Multiple Listing Service (MLS) compared to 3,590 last year.

Pre-Pandemic: New listings were down 7.4 percent compared to Week 27 of 2019 when REALTORS® entered 3,105 properties into the MLS.

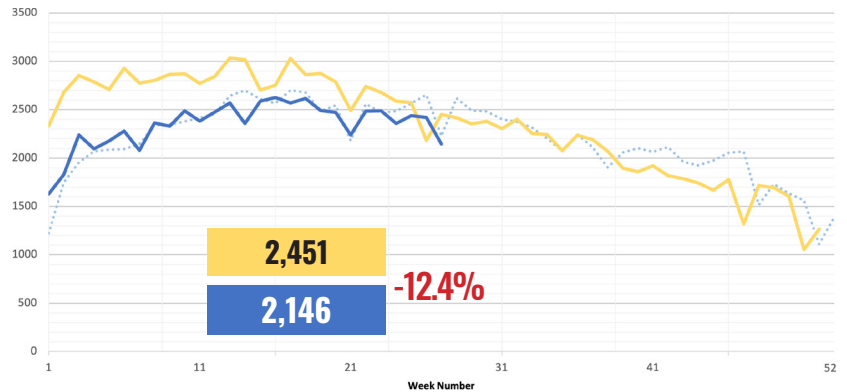


..... 2019 — 2022 — 2023

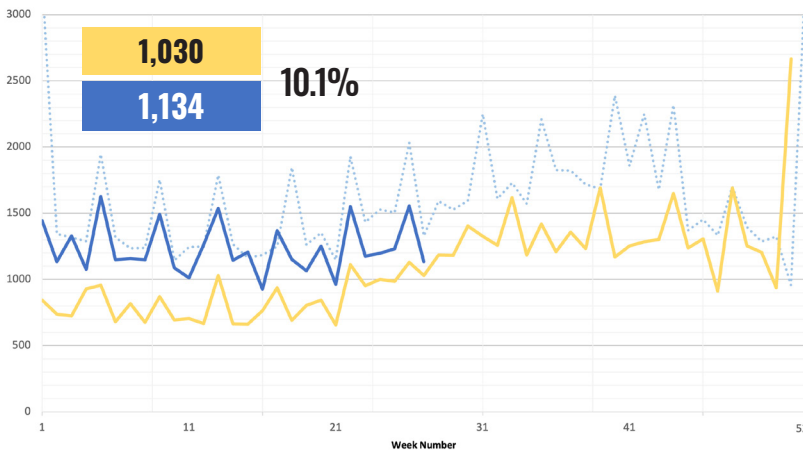
Pending Listings

Pending listings are running 12.4 percent behind where they were in 2022. A total of 2,146 property listings went under contract during Week 27 versus 2,451 during the same week last year.

Pre-Pandemic: Pending listings were down 3.6 percent compared to 2019 when 2,225 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending July 10 than in 2022. Off-market listings rose 10.1 percent with a total of 1,134 homes going from active to off-market compared to 1,030 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 27 of 2019 when off-market listings totaled 1,329 – a decrease of 14.7 percent.

..... 2019 — 2022 — 2023



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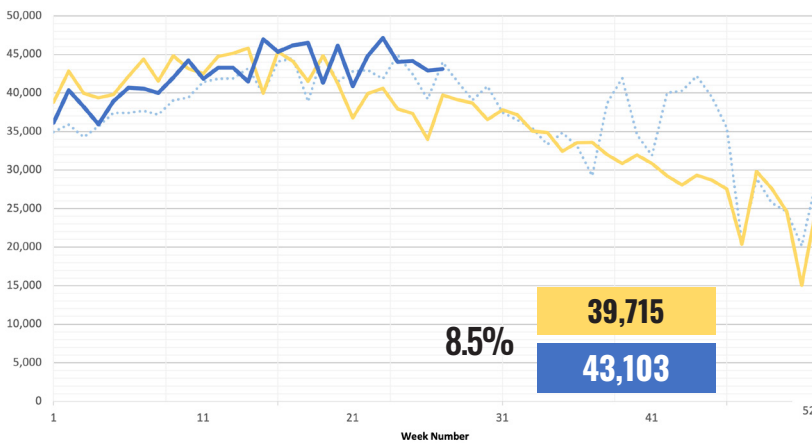
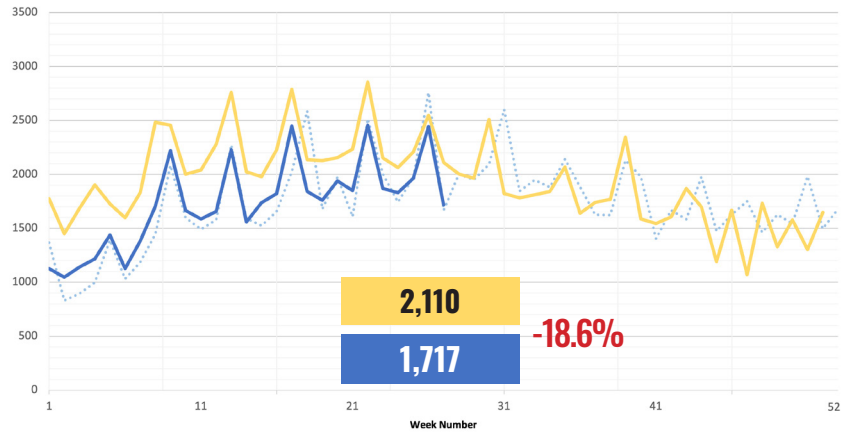
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Closings

Single-family home closings remain behind 2022's volume. A total of 1,717 units sold compared to 2,110 in Week 27 of 2022. That is down 18.6 percent and marks the 27th consecutive weekly decline.

Pre-Pandemic: Closings were up 2.9 percent versus the same week in 2019 when a total of 1,669 units sold.

..... 2019 — 2022 — 2023



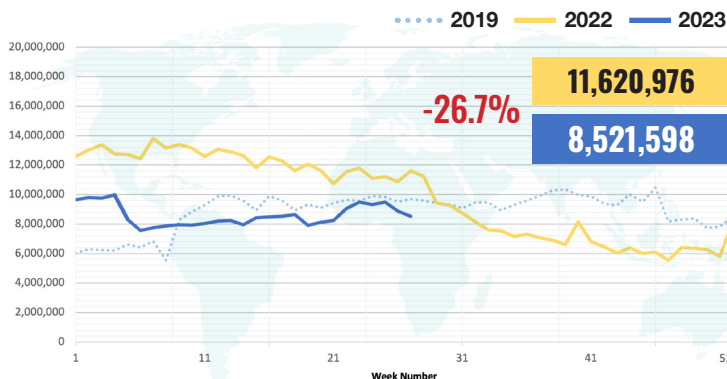
Showings

Showings are holding steadily above 2022 levels when interest rates caused some consumers to pull back from their home searches. During Week 27, there were 43,103 showings compared to 39,715 the same week last year. That is up 8.5 percent.

Pre-Pandemic: Property showings were down 2.0 percent compared to Week 27 of 2019 when consumer traffic totaled 44,001.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

