



Weekly Activity Snapshot

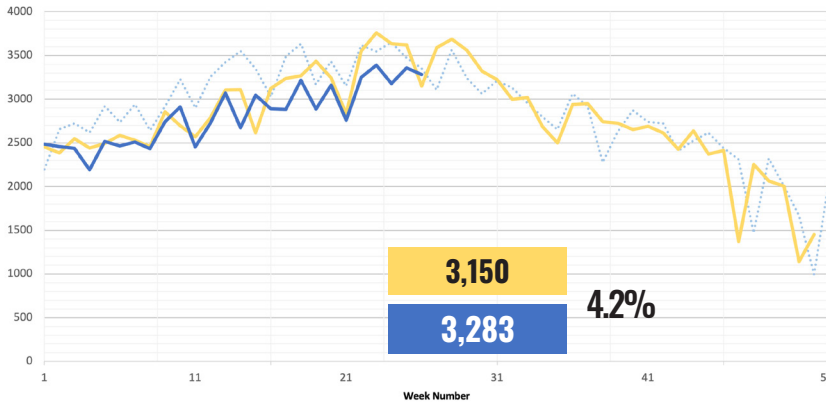
Week 26 2023: 6/27/2023 to 7/3/2023

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New Listings

New listings gained some ground during Week 26 versus the same week last year. REALTORS® entered 3,283 properties into the Multiple Listing Service (MLS) compared to 3,150 in 2022.

Pre-Pandemic: New listings were down 2.0 percent compared to Week 26 of 2019 when REALTORS® entered 3,351 properties into the MLS.

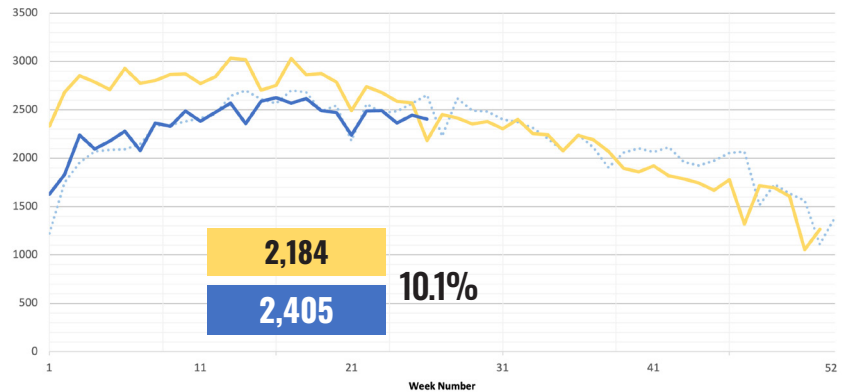


..... 2019 — 2022 — 2023

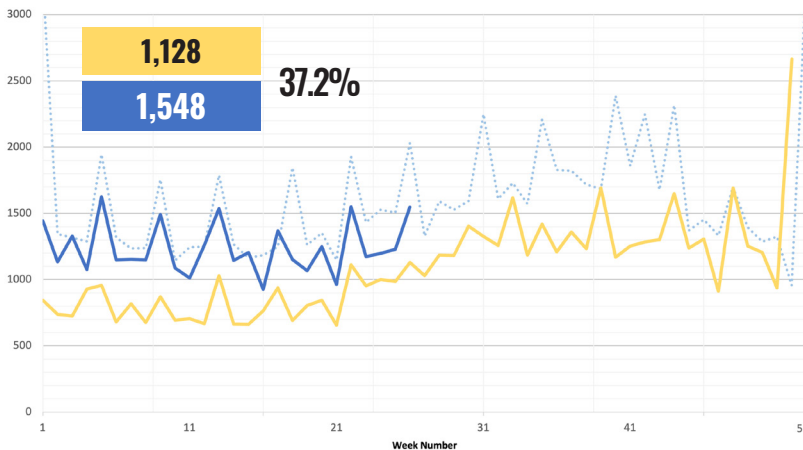
Pending Listings

Pending listings for the week are ahead of 2022 levels for the first time this year. A total of 2,405 property listings went under contract during Week 26 versus 2,184 during the same week last year representing a 10.1 percent increase.

Pre-Pandemic: Pending listings were down 9.4 percent compared to 2019 when 2,655 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending July 3 than in 2022. Off-market listings rose 37.2 percent with a total of 1,548 homes going from active to off-market compared to 1,128 last year.

Pre-Pandemic: Sellers withdrew fewer property listings versus Week 25 of 2019 when off-market listings totaled 2,032 – a decrease of 23.8 percent.

..... 2019 — 2022 — 2023



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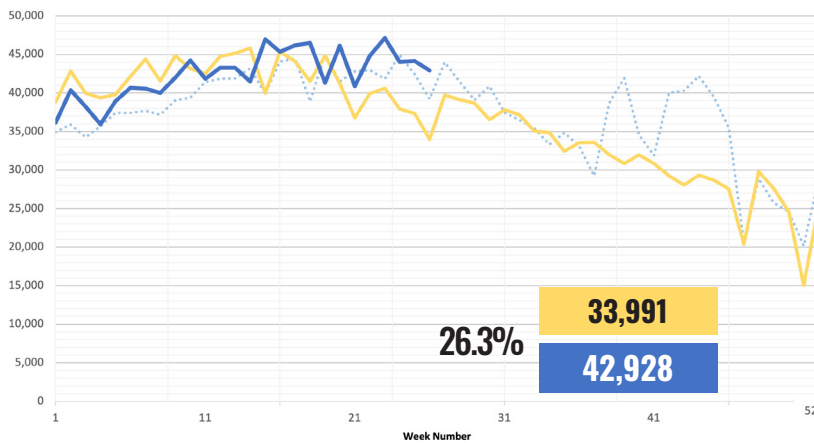
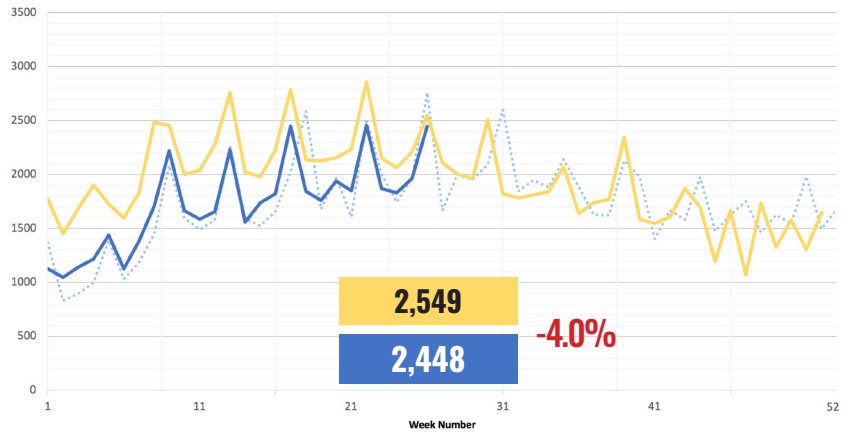
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Closings

Single-family home closings are still trailing 2022's volume but the margin continues to narrow. A total of 2,448 units sold compared to 2,549 in Week 26 of 2022. That is down 4.0 percent and marks the 26th consecutive week sales failed to top last year's level.

Pre-Pandemic: Closings were down 11.2 percent versus the same week in 2019 when a total of 2,758 units sold.

..... 2019 — 2022 — 2023



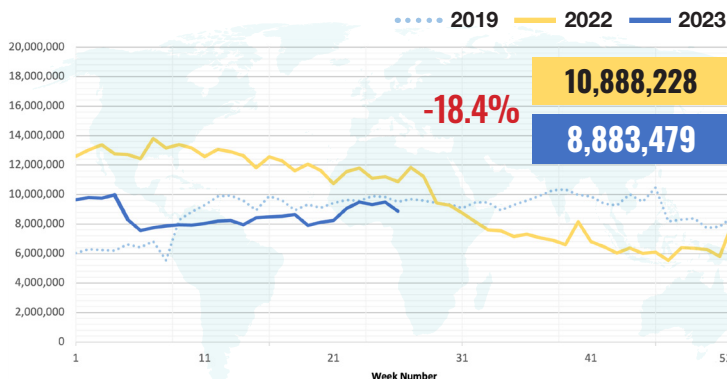
Showings

Showings remain well above 2022 levels when rising interest rates caused concern among consumers. There were 42,928 showings during Week 26 compared to 33,991 the same week last year. That is up 26.3 percent.

Pre-Pandemic: Property showings were up 9.5 percent compared to Week 26 of 2019 when consumer traffic totaled 39,218.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

