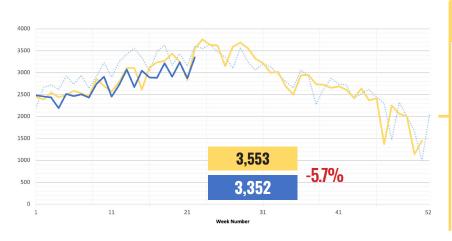


Week 22 2023: 5/30/2023 to 6/5/2023

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New Listings

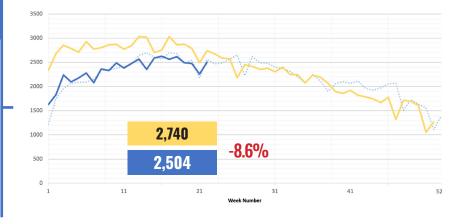
New listings were down for the first week of June. During Week 22, REALTORS® entered 3,352 properties into the Multiple Listing Service (MLS) compared to 3,553 in the same week last year. That is down 5.7 percent.

Pre-Pandemic: New listings are 7.3 percent behind Week 22 of 2019 when REALTORS® entered 3,615 properties into the MLS.

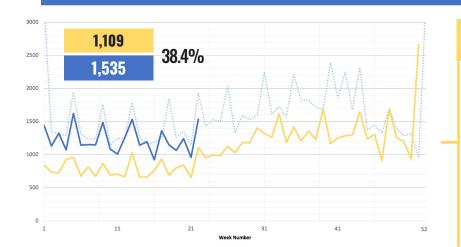
····· 2019 <u>2022</u> <u>2023</u>

Pending Listings

Pending listings continue to trail 2022 numbers. A total of 2,504 property listings went under contract compared to 2,740 in Week 22 of 2022. That is a decline of 8.6 percent. **Pre-Pandemic:** Pending listings are down 2.1 percent versus the same week in 2019 when 2,559 property listings went under contract.



···· 2019 <u>2022</u> 2023



Off-Market Listings

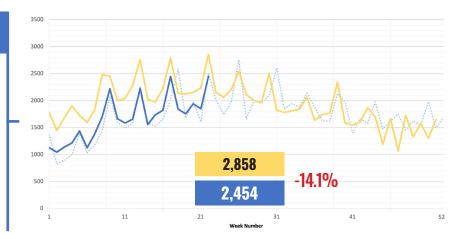
Sellers withdrew more property listings from the MLS during the week ending June 5. Off-market listings were 38.4 percent above where they were last year at this time. A total of 1,535 homes went from active to off-market compared to 1,109 last year.

Pre-Pandemic: Sellers withdrew 20.4 percent fewer listings from the MLS during the same time period in 2019 when 1,928 homes went off-market.

Week 22 2023: 5/30/2023 to 6/5/2023



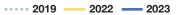
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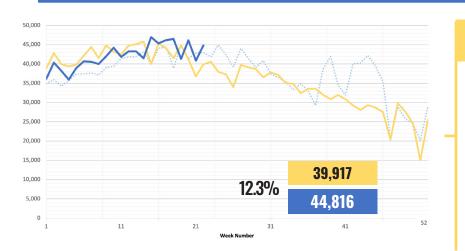


Closings

Closings continued to decline during the week ending June 5. On a year-over-year basis, closed sales of homes were down 14.1 percent with closed sales totaling 2,454 versus 2,858 last year.

Pre-Pandemic: Closings are down 2.4 percent compared to Week 22 of 2019 when a 2,514 units sold.





Showings

Consumer traffic at property showings throughout the greater Houston area increased during Week 22. Year-over-year attendance at Houston-area showings was up 12.3 percent for the week ending June 5. Showings volume totaled 44,816 compared to 39,917 for the same time last year.

Pre-Pandemic: Property showings are up 4.4 percent compared to the same week in 2019 when property showings totaled 42,945.

HAR.com Listing Views 2019 2022 - 2023 20.000.000 18,000,000 11.555.706 -21.6% 16,000,000 14.000.000 9.058.913 12.000.000 10,000.000 8,000,000 6,000,000 4,000,000 2,000,000 0 1 11 21 31 41 52

Open Houses

