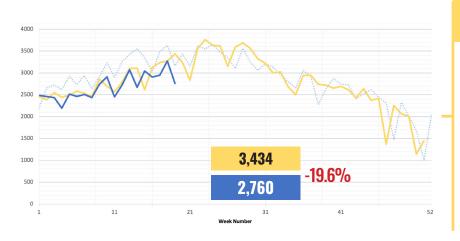


Week 19 2023: 5/9/2023 to 5/15/2023

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New Listings

New listings remain behind 2022 levels, down 19.6 percent year-over-year in Week 19. REAL-TORS® entered 2,760 properties into the Multiple Listing Service (MLS) compared to 3,434 one year ago.

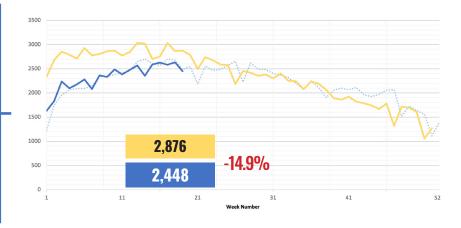
Pre-Pandemic: New listings were down 12.9 percent compared to Week 19 of 2019 when RE-ALTORS® entered 3,168 properties into the MLS.

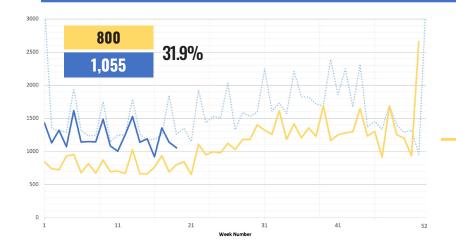
····· 2019 <u>2022</u> 2023

Pending Listings

Pending listings continue to lag behind 2022 levels. A total of 2,448 property listings went under contract during Week 19 versus 2,876 during the same week last year. That is a decline of 14.9 percent.

Pre-Pandemic: Pending listings were down 1.5 percent compared to 2019 when 2,486 property listings went under contract.





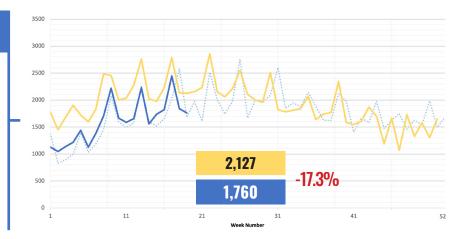
Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending May 15 than in 2022. Off-market listings rose 31.9 percent with a total of 1,055 homes going from active to off-market compared to 800 last year. **Pre-Pandemic:** Off-market listings were down 16.3 percent compared to Week 19 of 2019 when off-market listings totaled 1,261.

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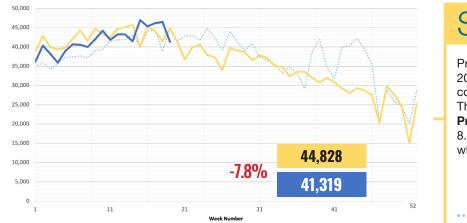


Closings

Single-family home closings are still trailing the 2022 volume. A total of 1,760 units sold compared to 2,127 in Week 19 of 2022. That is down 17.3 percent and is the 19th consecutive weekly decline.

Pre-Pandemic: Closings were up 4.8 percent versus the same week in 2019 when a total of 1,680 units sold.





Showings

Property showings slowed versus Week 19 of 2022. There were 41,319 showings this year compared to 44,828 the same week last year. That is down 7.8 percent

Pre-Pandemic: Property showings were down 8.2 percent in comparison with Week 19 of 2019 when consumer traffic totaled 44,993.

····· 2019 — 2022 — 2023

HAR.com Listing Views 2019 2022 - 2023 20.000.000 18,000,000 12,062,233 16,000,000 -34.4% 7.916.155 14.000.000 12.000.000 10,000.000 8,000,000 6,000,000 4,000,000 2,000,000 0 1 11 21 31 41 52

Open Houses

