



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Celebrating 50 Years of Service
- Serving the AAPI Community
- May 6 Pearland Election Recap
- Derby Day is Wednesday for 290 Area Networking
- TREC Global Adventure to Nigeria
- Upcoming In-Person Classes
- HAR Global Day 2023
- Launch Your Global Career

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.



Celebrating 50 Years of Service



Congratulations to **HAR President & CEO Bob Hale** for 50 years of service and commitment to HAR!
We look forward to seeing what else Bob will do for HAR members in the years to come.

Read about our acclaimed leader in [Real Estate News](#) and subscribe to this outstanding source of industry news for free as an HAR member benefit.

[Click HERE!](#)



Real Estate News



Serving the AAPI Community

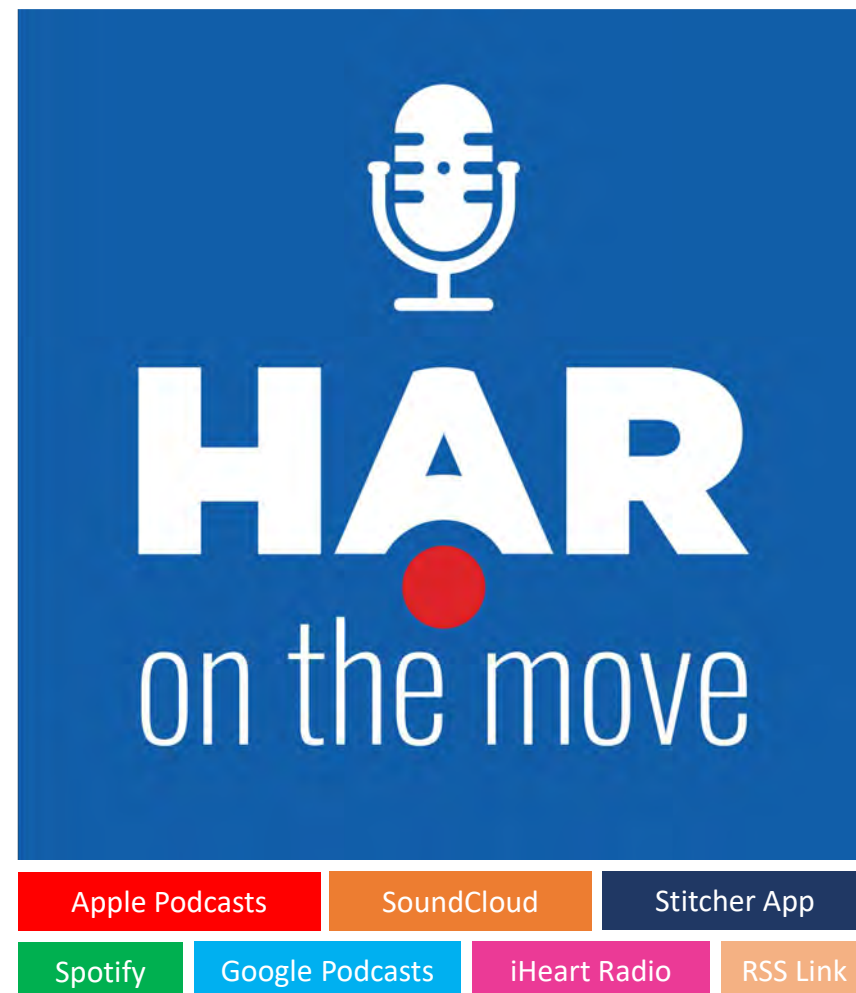
Diversity is one of the characteristics that makes Houston such a great and dynamic city. In this week's edition of *HAR On the Move*, we focus on the needs of our Asian, Asian American and Pacific Islander (AAPI) population. We welcome **AAREA Houston President Kim Cao** and **AREAA Houston Vice President Michelle Tran** as they discuss their outstanding work to educate and empower consumers and improve the real estate industry. Find out why every REALTOR® should get educated and involved!

Do not miss this informative episode!

Each week, *HAR On the Move* covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

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May 6 Pearland Election Recap

Mayor

- HAR Recommended Candidate Kevin Cole – Unopposed – Re-elected with 4,296 votes

Councilmember Position 3

- HAR Recommended Candidate Alex Kamkar – Re-elected with 66.5%

Councilmember Position 7

- HAR Recommended Candidate Antonio Johnson – Defeated with 42.28%

City of Pearland Proposition A (Drainage Improvements)

- Passed – 65.11% voted for Prop A

City of Pearland Proposition B (Street, Bridge, & Sidewalk Improvements)

- Passed – 64.17% voted for Prop B

City of Pearland Proposition C (Parks and Recreation)

- Passed – 51.32% voted for Prop C

City of Pearland Proposition D (Construction, Repair & Improvement, Fire Station No. 7)

- Passed – 62.48% voted for Prop D

For further election questions contact HAR Political Affairs at (713) 629-1900 x 1287



Derby Day is Wednesday for 290 Area Networking

Mocktails & Cash Bar



Light Bites



Derby Hat Contest!



290 AREA
Networking

Join Us for

Kentucky Derby Day



**Wednesday,
May 10, 2023**

4 - 6 p.m.
Dragonfly Event Center

Free Admission!
But You Must RSVP

Dress to Impress!
Derby Attire Suggested

RSVP Today!
bit.ly/HAR290DerbyDay2023

Thank You to Our Sponsors





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TREPAC Global Adventure to Nigeria



HAR TREPAC



Global

ADVENTURE

HAR TREPAC and HAR Global are
teaming up to bring you tips, guest
speakers, cultural activities and more!

REGISTER: https://www.har.com/education/class_detail/49189

Contributions are not deductible for federal income tax purposes. Contributions to the Texas REALTORS® Political Action Committee (TREPAC) and the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC)—which makes contributions to the REALTORS® Political Action Committee (RPAC)—are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal, and the National Association of REALTORS®, Texas REALTORS®, and its local associations will not favor or disadvantage anyone because of the amount contributed. Until the RPAC annual goal is met, 70% of an individual's contribution goes to TREPAC and may be used to support state and local candidates; the remaining 30% is sent to TAR FedPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. (Exception: 100% of an individual's contribution goes to TREPAC if the individual is an employee of an affiliate member of Texas REALTORS®.) After the RPAC annual goal is met, 100% of an individual's contribution goes to TREPAC and may be used to support state and local candidates. You may contact the Texas REALTORS® political committee administrator at 800-873-9155 to obtain information about your contributions.

MAY 17, 2023

DESTINATION 2
NIGERIA



Immersed in
the Diaspora:
a Taste of Nigeria
Experience!

Contact Us for
More Information!

Email: trepac@har.com



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Upcoming In-Person Classes



Reconnecting, Learning,
and *Growing Together*

Welcome back to
In-Person Classes
with **HAR!**

For Information and Registration
har.com/edu | Select the "In-Person" tab.

May 17 – Platinum Lead Generation Tools

1 p.m. – 4 p.m.

4690 Sweetwater Blvd., Suite 290,
Sugar Land

May 18 – Commercial Leasing Contracts 101

1:30 p.m. – 4:30 p.m.

2425 E. NASA Parkway,
Seabrook



*In Person
Event!*



HAR GLOBAL DAY 2023

WEDNESDAY

MAY 24

9 a.m. – 4 p.m.

RECEPTION
SPONSOR:



\$49

COST INCLUDES:

- Lunch
- 6 hours of CE credits
- After Class Reception at McCormick & Schmick's

This course will help enhance your knowledge of how the Greater Houston area, and the state of Texas, is changing demographically, where people are moving and what types of real estate foreign buyers are purchasing.

Cornerstone Home Lending

1177 West Loop South, Suite 700
Houston, Texas 77027

Register Online: www.har.com/edu



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Launch Your Global Career



Expand Your Horizons
and launch your global career

June 14, 15, 16, 20, 21

8:30 a.m. - 5 p.m.

KW Memorial

1220 Augusta Dr., Ste. 300, Houston, TX 77057

- Day 1** - Global Real Estate: Local Markets - #35821
- Day 2** - Global Real Estate: Transaction Tools - #35820
- Day 3** - The Americas & International Real Estate - #35819
- Day 4** - Europe & International Real Estate - #35732
- Day 5** - Asia/Pacific & International Real Estate - #35733

Earn 40 hours of CE credits.

**Earn Your
CIPS Today!**

REGISTER ONLINE.
www.har.com/edu

