



Weekly Activity Snapshot

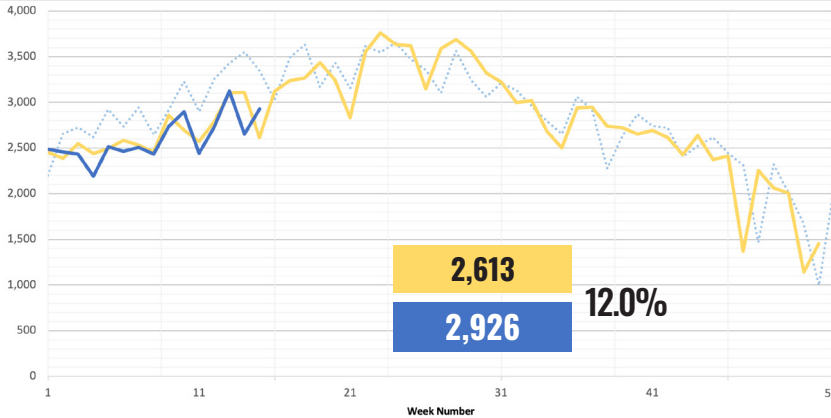
Week 15 2023: 4/11/2023 to 4/17/2023

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New Listings

New listings continue their ebb and flow in alternating weeks. Week 15 saw an uptick of 12.0 percent as REALTORS® entered 2,926 properties into the Multiple Listing Service (MLS) compared to 2,613 one year ago.

Pre-Pandemic: New listings were down 12.6 percent versus the same week in 2019 when REALTORS® entered 3,346 properties into the MLS.

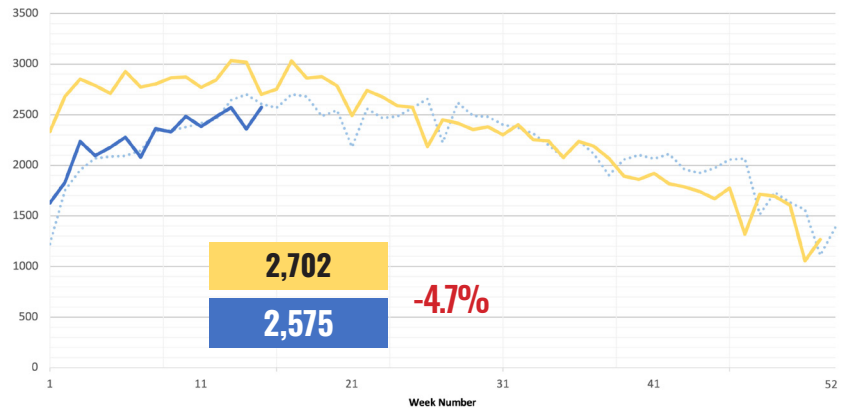


..... 2019 — 2022 — 2023

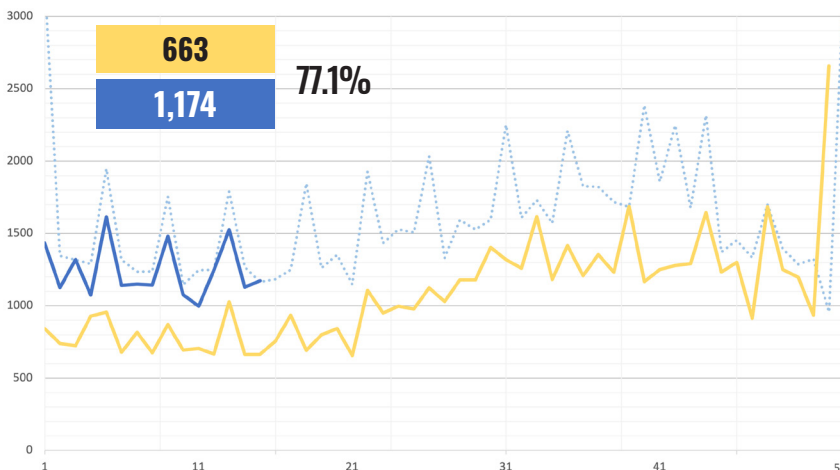
Pending Listings

Pending listings remain below where they were in 2022. A total of 2,575 property listings went under contract during Week 15 compared to 2,702 during the same week last year. That is down 4.7 percent.

Pre-Pandemic: Pending listings were down just 1.3 percent versus the same week in 2019 when 2,609 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending April 17 than last year. Off-market listings rose 77.1 percent with a total of 1,174 homes going from active to off-market versus 663 last year.

Pre-Pandemic: Off-market listings were statistically flat in a 2023 versus 2019 comparison of Week 15 activity.

..... 2019 — 2022 — 2023



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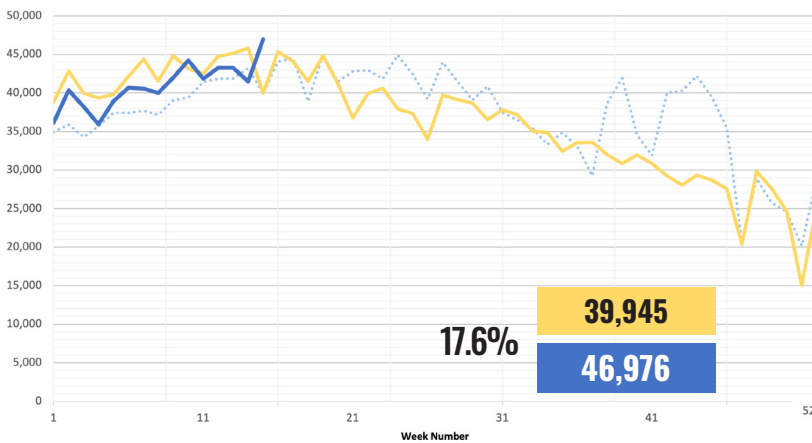
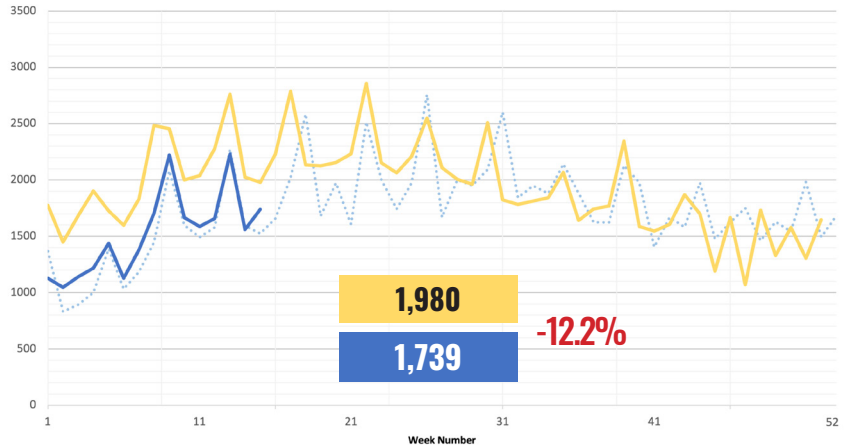
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Closings

Single-family home closings continue to trail 2022's volume. A total of 1,739 units sold compared to 1,980 in Week 15 of 2022. That is down 12.2 percent and becomes the 13th straight week in decline.

Pre-Pandemic: Closings were up 14.1 percent versus the same week in 2019 when a total of 1,524 units sold.

..... 2019 — 2022 — 2023



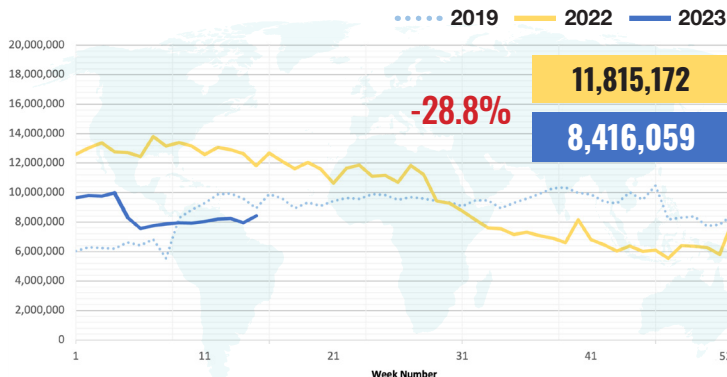
Showings

Property showings were up compared to Week 15 of 2022 largely because Easter fell during this week in 2022, resulting in reduced traffic. There were 46,976 showings compared to 39,945 for the same week last year, an increase of 17.6 percent.

Pre-Pandemic: Property showings were up 17.7 percent versus Week 15 of 2019 when consumer traffic totaled 39,921.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

