



Weekly Activity Snapshot

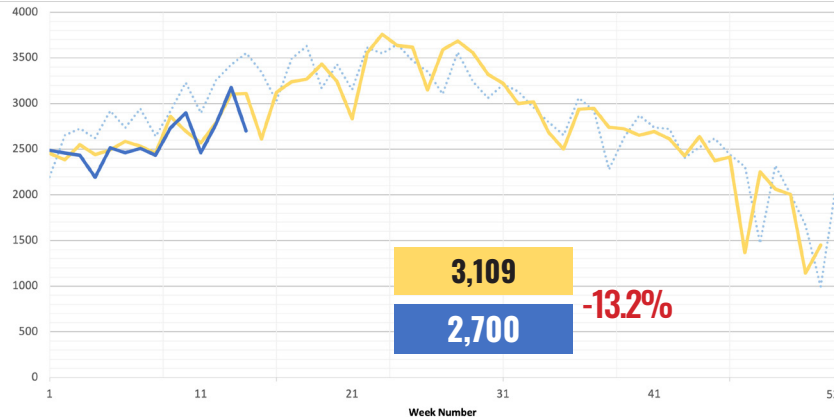
Week 14 2023: 4/4/2023 to 4/10/2023

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New Listings

New listings continue the see-saw ride that is 2023 with gains and dips in alternating weeks. REALTORS® entered 2,700 properties into the Multiple Listing Service (MLS) during Week 14 compared to 3,109 last year at this time. That is down 13.2 percent.

Pre-Pandemic: New listings are down 24.0 percent versus the same week in 2019 when REALTORS® entered 3,551 properties into the MLS.

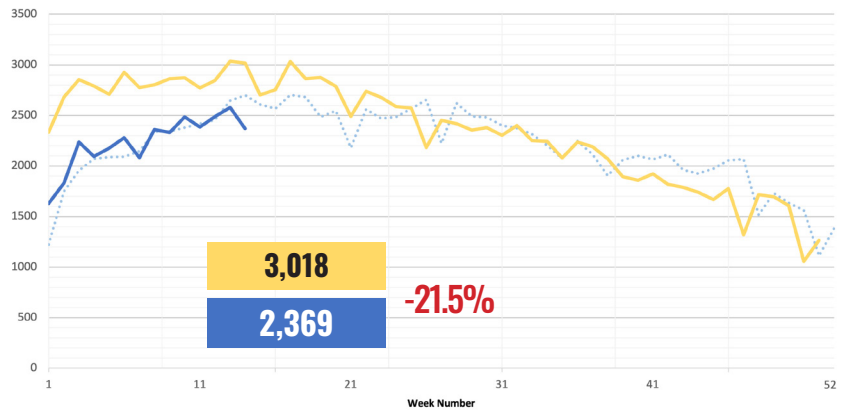


..... 2019 — 2022 — 2023

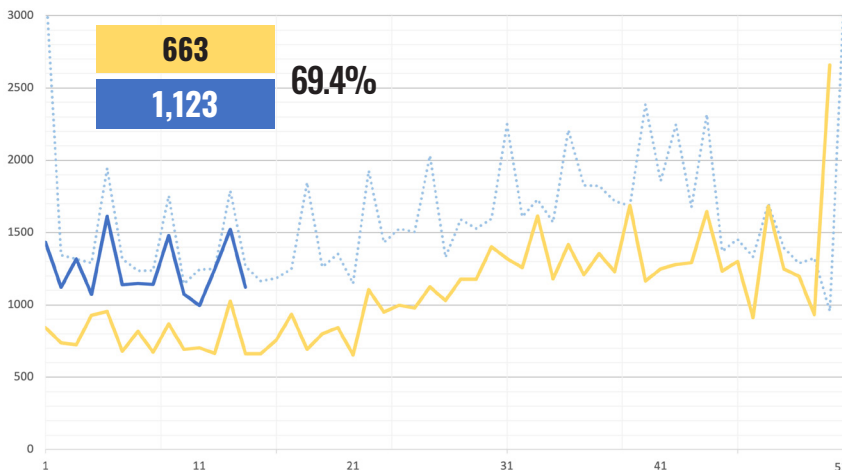
Pending Listings

Pending listings continue on a trajectory well below 2022 levels. A total of 2,369 property listings went under contract during Week 14 compared to 3,018 during the same week last year. That is down 21.5 percent.

Pre-Pandemic: Pending listings were down 12.3 percent versus the same week in 2019 when 2,701 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending April 10 than last year. Off-market listings rose 69.4 percent with a total of 1,123 homes going from active to off-market versus 663 last year.

Pre-Pandemic: Sellers withdrew 11.4 percent fewer listings from the MLS during Week 14 compared to the 1,267 homes that went off-market that week in 2019.

..... 2019 — 2022 — 2023



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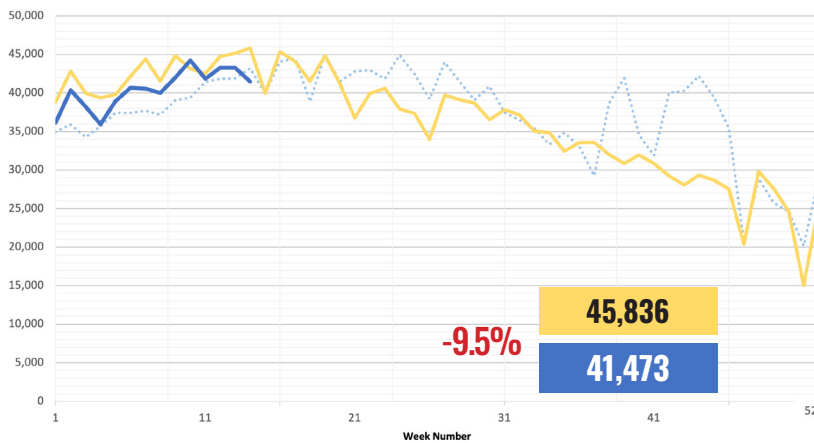
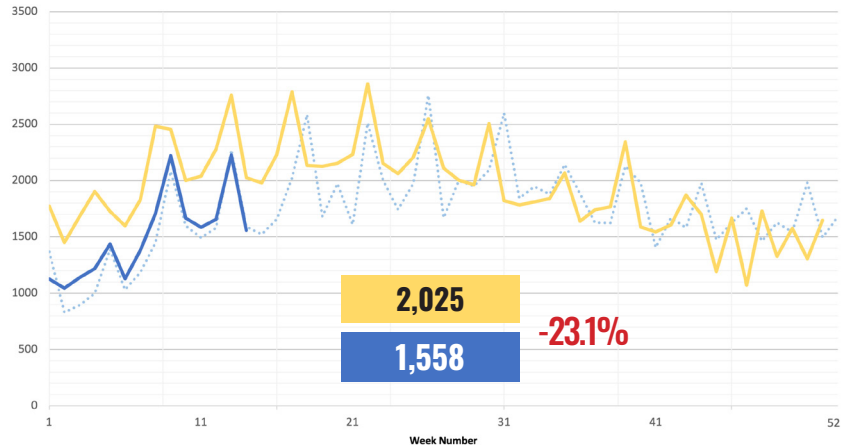
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Closings

Single-family home closings are still trailing 2022's pace. A total of 1,558 units sold compared to 2,025 in Week 14 of 2022. That is down 23.1 percent and becomes the 14th straight week in decline.

Pre-Pandemic: Closings were down 2.1 percent versus the same week in 2019 when a total of 1,592 units sold.

..... 2019 — 2022 — 2023



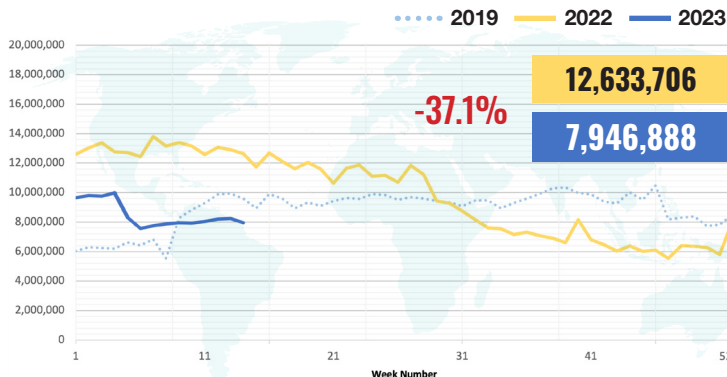
Showings

Property showings were down from Week 14 of 2022 largely because this was Easter week and last year Easter fell the following week. There were 41,473 showings compared to 45,836 for the same week last year, a drop of 9.5 percent

Pre-Pandemic: Property showings were down 4.0 percent versus Week 14 of 2019 when consumer traffic totaled 43,206.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

