



Weekly Activity Snapshot

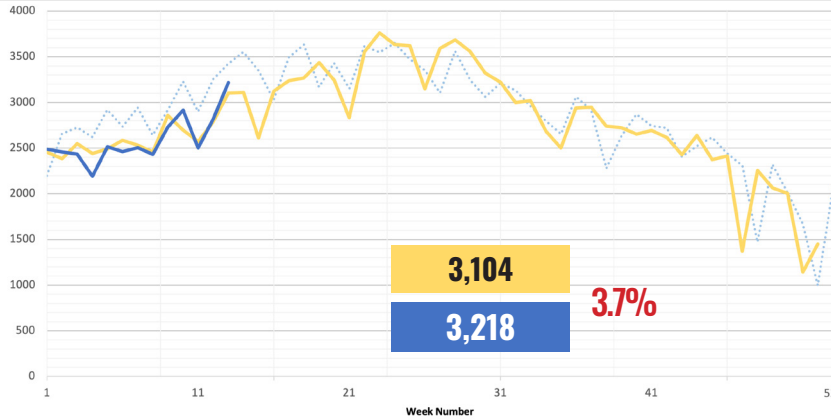
Week 13 2023: 3/28/2023 to 4/3/2023

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New Listings

New listings are showing positive momentum. REALTORS® entered 3,218 properties into the Multiple Listing Service (MLS) during Week 13 compared to 3,104 last year at this time. That is up 3.7 percent and marks the second week of gains.

Pre-Pandemic: New listings are 6.0 percent behind the same week in 2019 when REALTORS® entered 3,425 properties into the MLS.

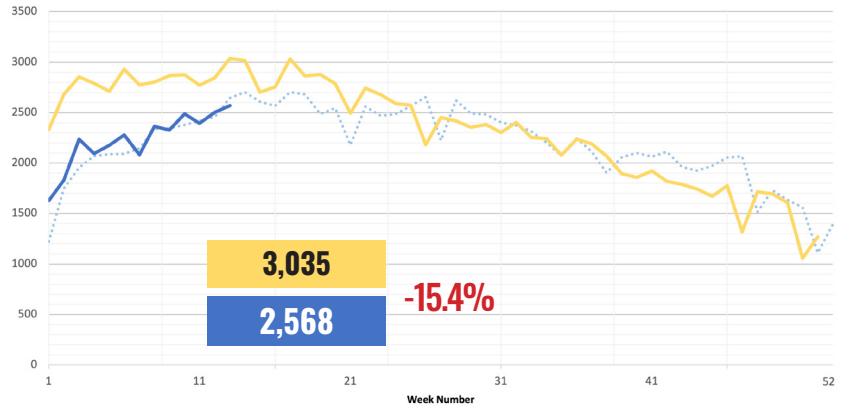


..... 2019 — 2022 — 2023

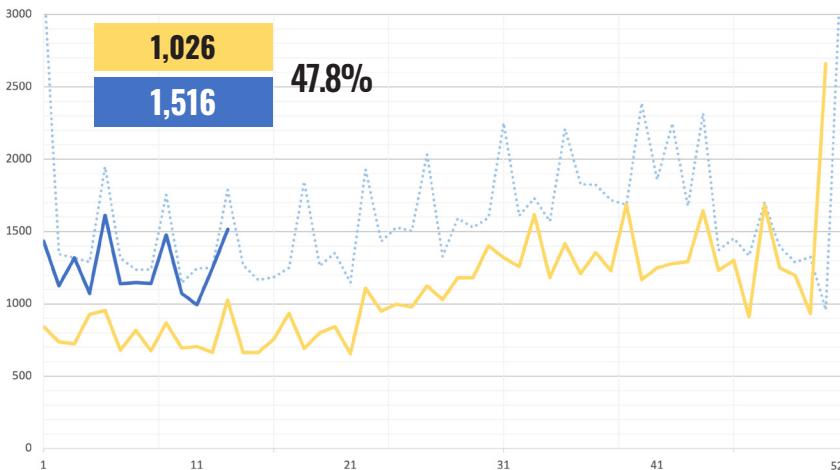
Pending Listings

Pending listings remain below 2022 levels. A total of 2,568 property listings went under contract during Week 13 compared to 3,035 during the same week last year. That is a decline of 15.4 percent.

Pre-Pandemic: Pending listings were down 2.9 percent versus the same week in 2019 when 2,645 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending April 3 than last year. Off-market listings were up 47.8 percent with a total of 1,516 homes going from active to off-market versus 1,026 last year.

Pre-Pandemic: Sellers withdrew 15.3 percent fewer listings from the MLS during Week 13 compared to the 1,789 homes that went off-market that week in 2019.

..... 2019 — 2022 — 2023



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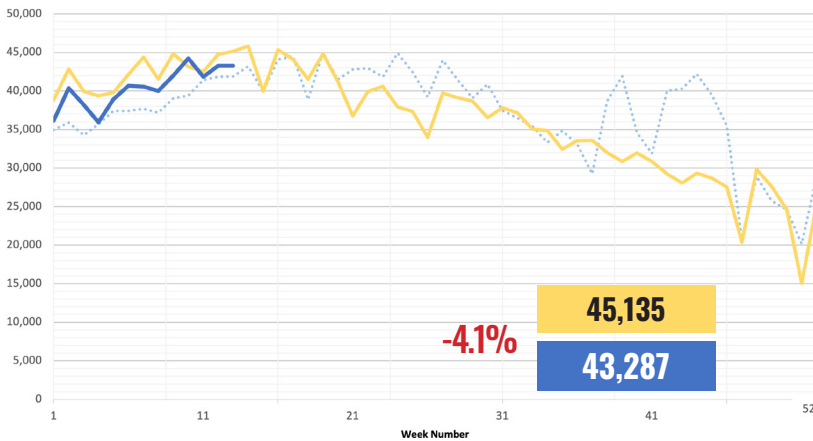
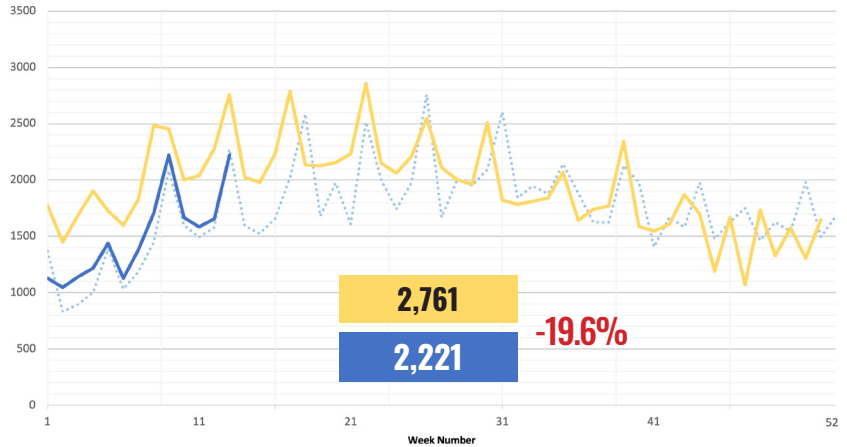
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Closings

Single-family home closings are still trailing 2022's volume. A total of 2,221 units sold compared to 2,761 in Week 13 of 2022. That is down 19.6 percent and becomes the 13th straight week in decline.

Pre-Pandemic: Closings were down 2.3 percent versus the same week in 2019 when a total of 2,273 units sold.

..... 2019 — 2022 — 2023



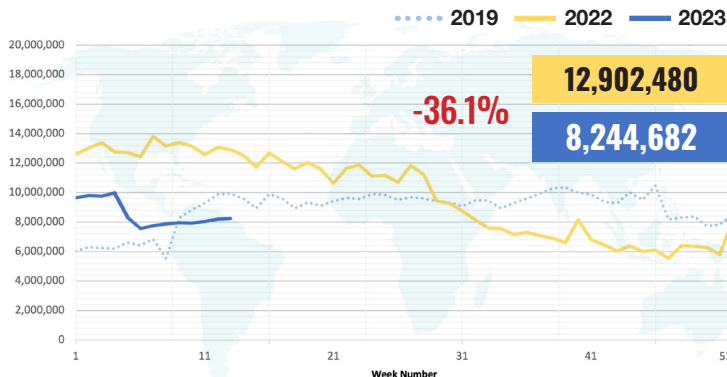
Showings

Property showings were down slightly from Week 13 of 2022. There were 43,287 showings compared to 45,135 for the same week last year, a drop of 4.1 percent

Pre-Pandemic: Property showings were up 3.3 percent versus Week 13 of 2019 when consumer traffic totaled 41,894.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

