



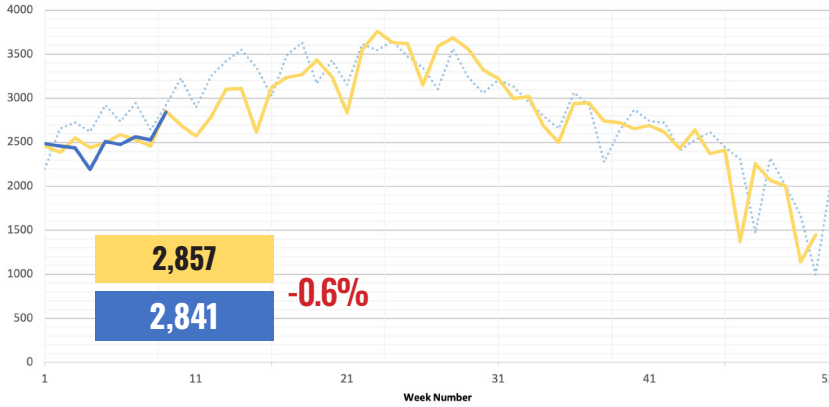
Weekly Activity Snapshot

Week 9 2023: 2/28/2023 to 3/6/2023

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New Listings

New listings were statistically unchanged for the first week of March. During Week 9, REALTORS® entered 2,841 properties into the Multiple Listing Service (MLS) compared to 2,857 in the same week last year. That is a decline of 0.6 percent. **Pre-Pandemic:** New listings are 2.7 percent behind Week 9 of 2019 when REALTORS® entered 2,920 properties into the MLS.

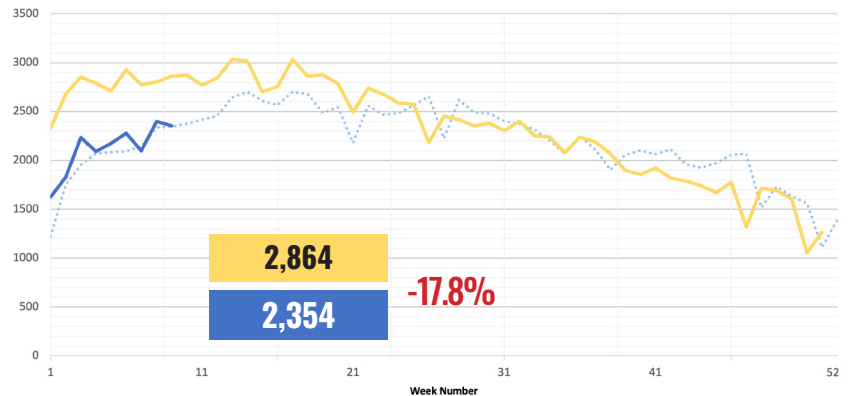


..... 2019 — 2022 — 2023

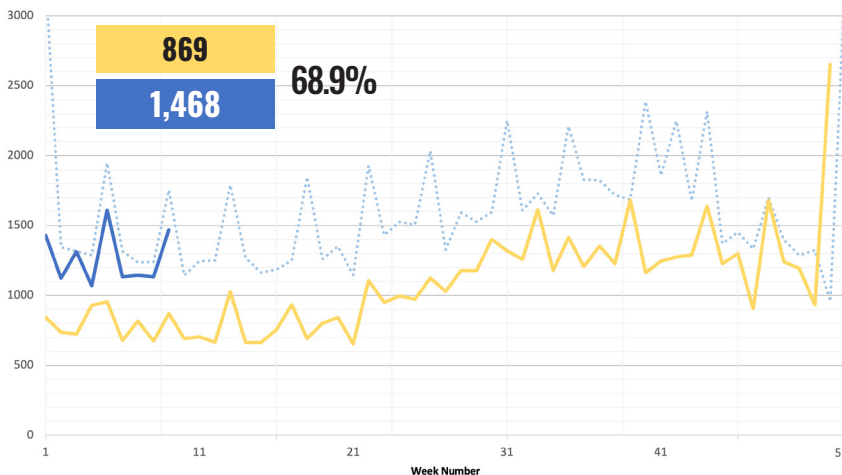
Pending Listings

Pending listings were down for the ninth straight week of 2023. A total of 2,354 property listings went under contract compared to 2,864 in Week 9 of 2022. That is down 17.8 percent.

Pre-Pandemic: Pending listings are statistically flat, up 0.4 percent, versus the same week in 2019 when 2,344 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending March 6. Off-market listings were 68.9 percent above where they were last year at this time. A total of 1,468 homes went from active to off-market compared to 869 last year.

Pre-Pandemic: Sellers withdrew 16.3 percent fewer listings from the MLS during the same time period in 2019 when 1,754 homes went off-market.

..... 2019 — 2022 — 2023



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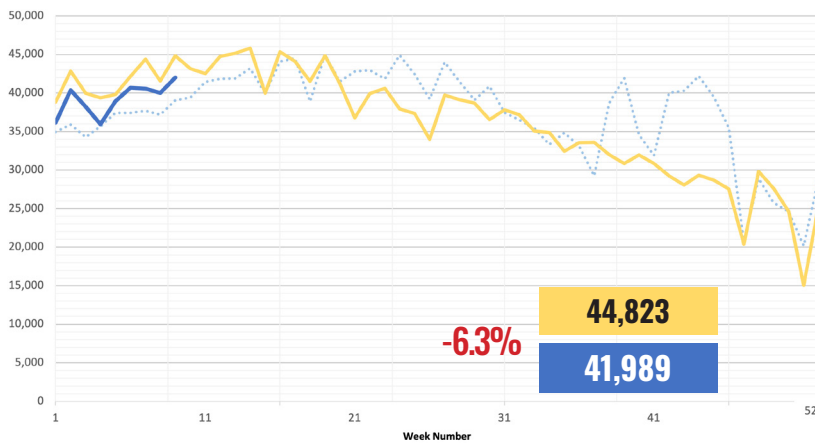
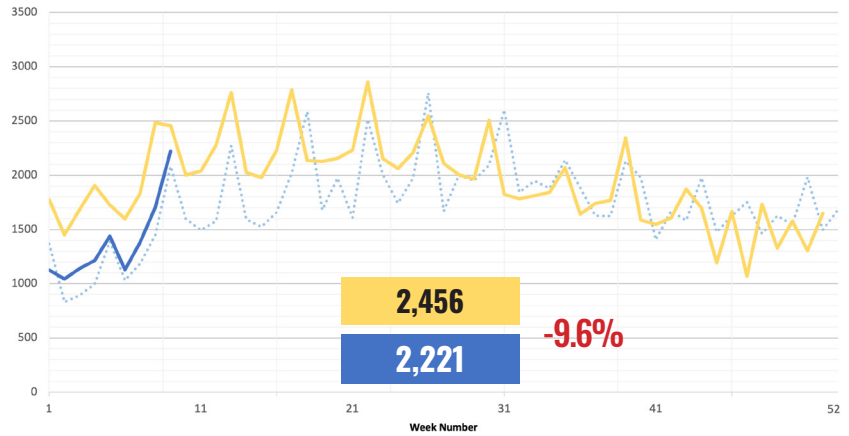
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Closings

Closings continued to decline during the week ending March 6. On a year-over-year basis, closed sales of homes were down 9.6 percent with closed sales totaling 2,221 versus 2,456 last year.

Pre-Pandemic: Closings are up 6.7 percent compared to Week 9 of 2019 when 2,082 units sold.

..... 2019 — 2022 — 2023



Showings

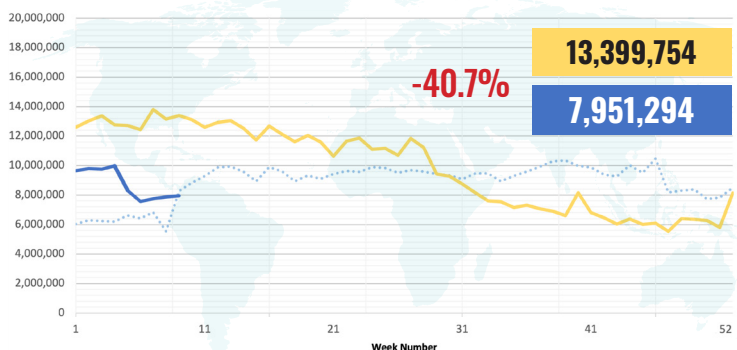
Consumer traffic at property showings throughout the greater Houston area continued to trail 2022 numbers. Year-over-year attendance at Houston-area showings fell 6.3 percent for the week ending March 6. Showings volume totaled 41,989 compared to 44,823 for the same time last year.

Pre-Pandemic: Property showings are up 7.5 percent compared to the same week in 2019 when property showings totaled 39,043.

..... 2019 — 2022 — 2023

HAR.com Listing Views

..... 2019 — 2022 — 2023



Open Houses

