



Weekly Activity Snapshot

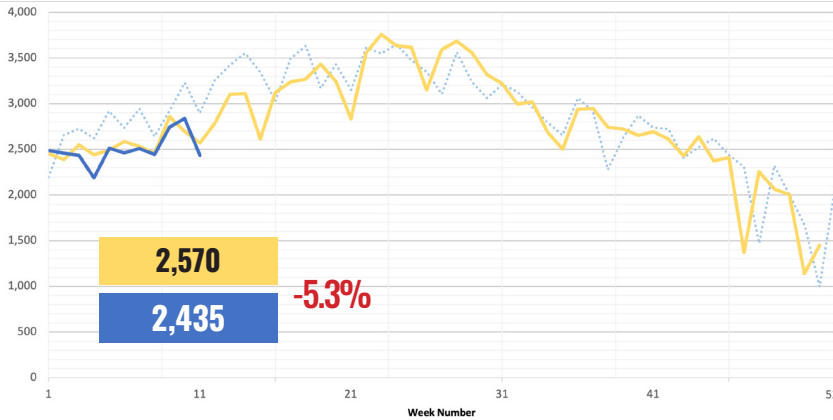
Week 11 2023: 3/14/2023 to 3/20/2023

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New Listings

New listings have been ebbing and flowing so far this year. During Week 11, REALTORS® entered 2,435 properties into the Multiple Listing Service (MLS) compared to 2,570 last year at this time. That is down 5.3 percent.

Pre-Pandemic: New listings are 16.0 percent behind the same week in 2019 when REALTORS® entered 2,898 properties into the MLS.

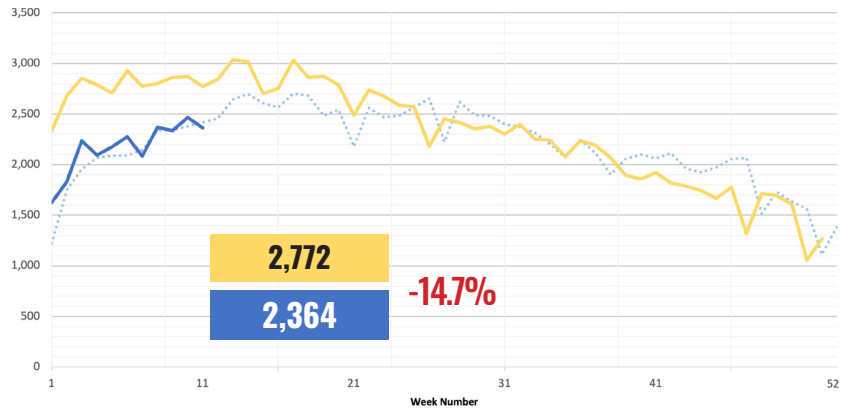


..... 2019 — 2022 — 2023

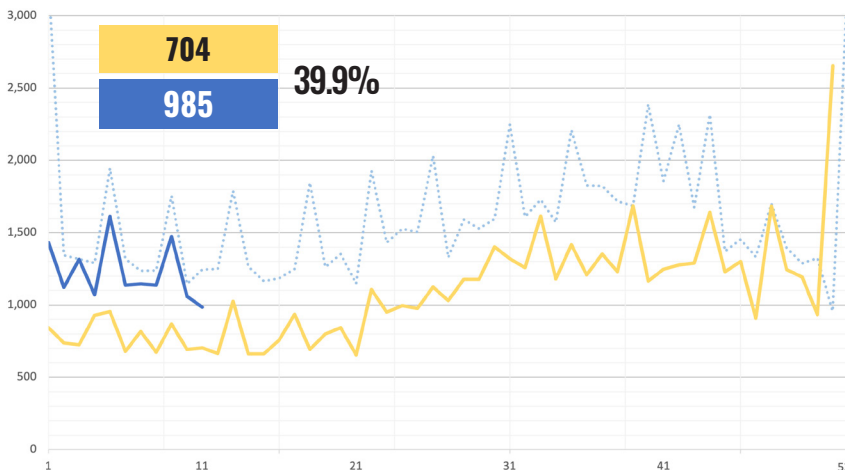
Pending Listings

Pending listings are still trailing 2022 levels. A total of 2,364 property listings went under contract during Week 11 compared to 2,772 during the same week in 2022. That is down 14.7 percent.

Pre-Pandemic: Pending listings were down 2.2 percent versus the same week in 2019 when 2,417 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending March 20 than they did last year. Off-market listings were up 39.9 percent with a total of 985 homes going from active to off-market versus 704 last year.

Pre-Pandemic: Sellers withdrew 20.9 percent fewer listings from the MLS during Week 11 of 2019 when 1,245 homes went off-market.

..... 2019 — 2022 — 2023



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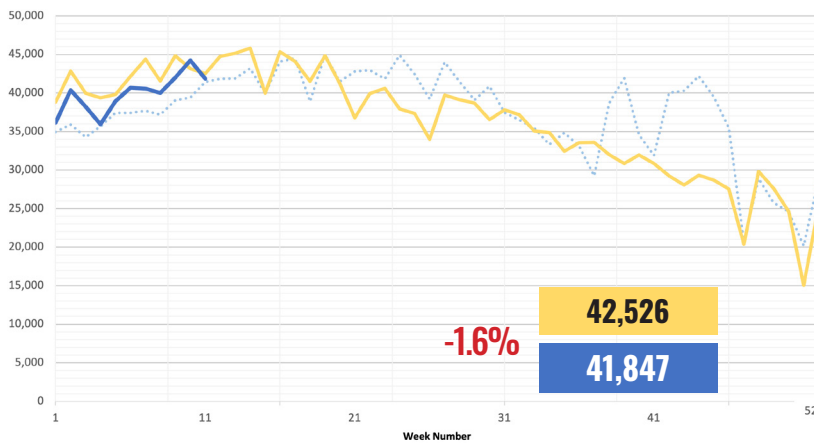
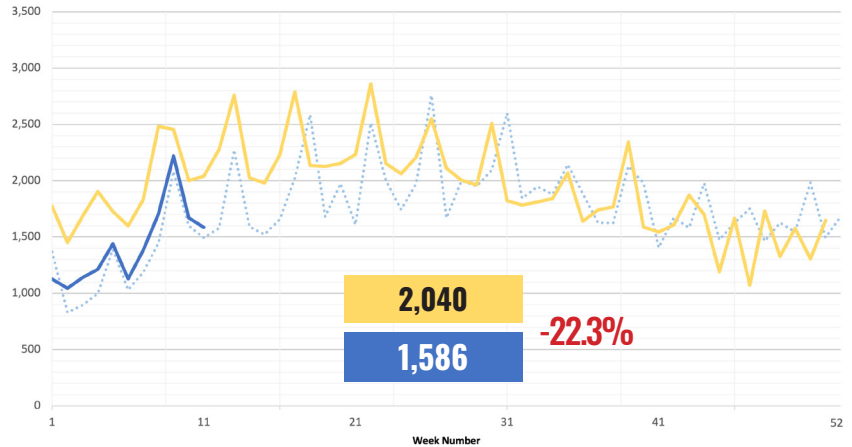
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Closings

Single-family home closings continue to track below 2022's pace. A total of 1,586 units sold compared to 2,040 a year earlier. That is down 22.3 percent and marks 11 consecutive weeks of declining sales.

Pre-Pandemic: Closings were up 6.3 percent versus the same week in 2019 when a total of 1,492 units sold.

..... 2019 — 2022 — 2023



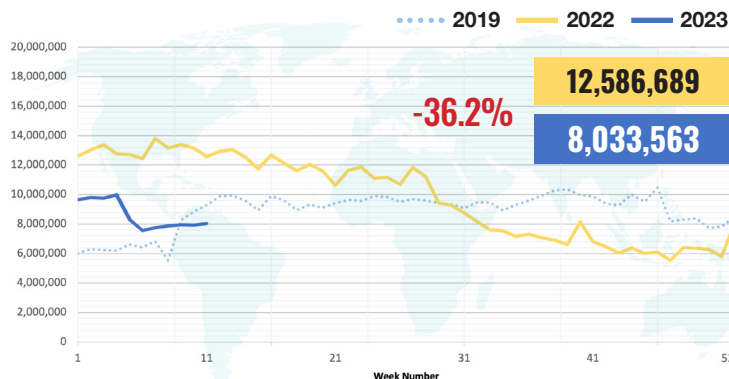
Showings

Property showings were down slightly from Week 11 of 2022, possibly due to Spring Break. There were 41,847 showings compared to 42,526 for the same week last year, a decline of just 1.6 percent

Pre-Pandemic: Property showings were statistically flat compared to Week 11 of 2019 when consumer traffic totaled 41,445.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

