



Weekly Activity Snapshot

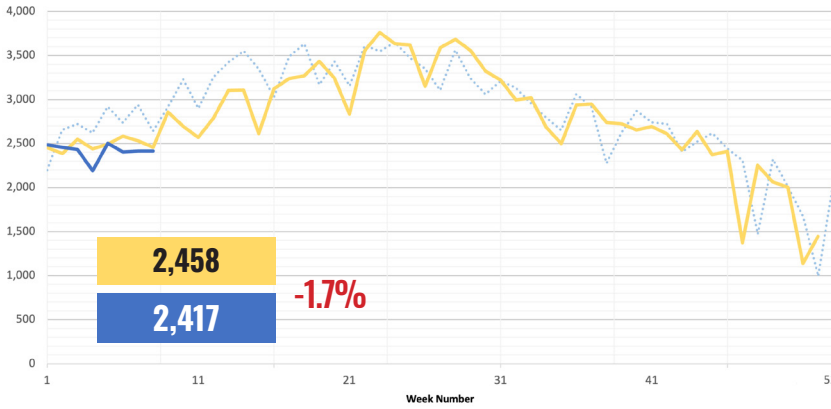
Week 8 2023: 2/21/2023 to 2/27/2023

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New Listings

New listings are still tracking near 2022 levels. For the week ending February 27, REALTORS® entered 2,417 properties into the Multiple Listing Service (MLS) compared to 2,458 last year. That is down just 1.7 percent.

Pre-Pandemic: New listings are 8.5 percent behind Week 8 of 2019 when REALTORS® entered 2,642 properties into the MLS.

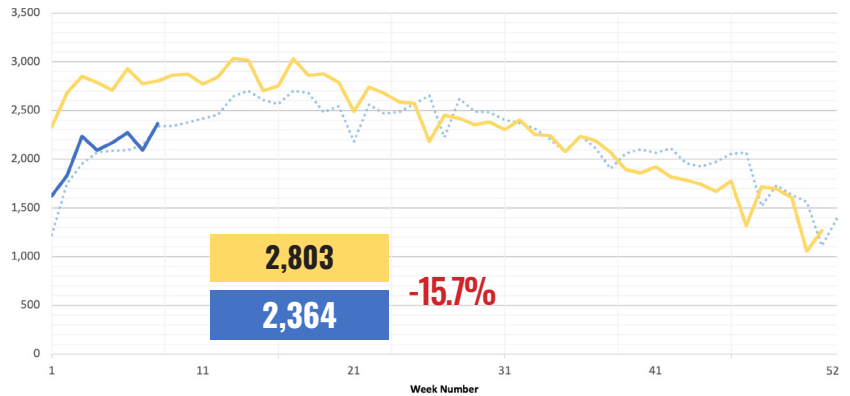


..... 2019 — 2022 — 2023

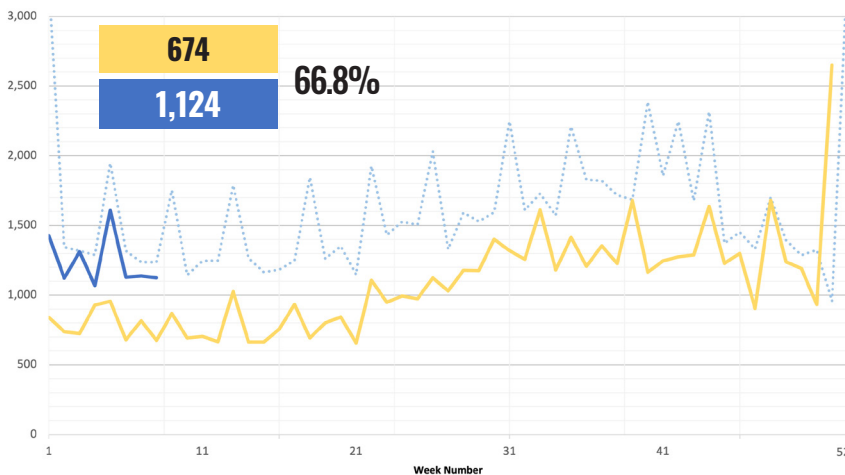
Pending Listings

Pending listings continue to lag behind 2022 levels. A total of 2,364 property listings went under contract during Week 8 compared to 2,803 during that same week in 2022. That is down 15.7 percent.

Pre-Pandemic: Pending listings are up 1.0 percent versus the same week in 2019 when 2,340 property listings went under contract.



..... 2019 — 2022 — 2023



Off-Market Listings

Sellers withdrew more property listings from the MLS during the week ending February 27 than last year. Off-market listings are up 66.8 percent with a total of 1,124 homes going from active to off-market versus 674 last year.

Pre-Pandemic: Sellers withdrew 9.2 percent fewer listings from the MLS during Week 8 of 2019 when 1,238 homes went off-market.

..... 2019 — 2022 — 2023



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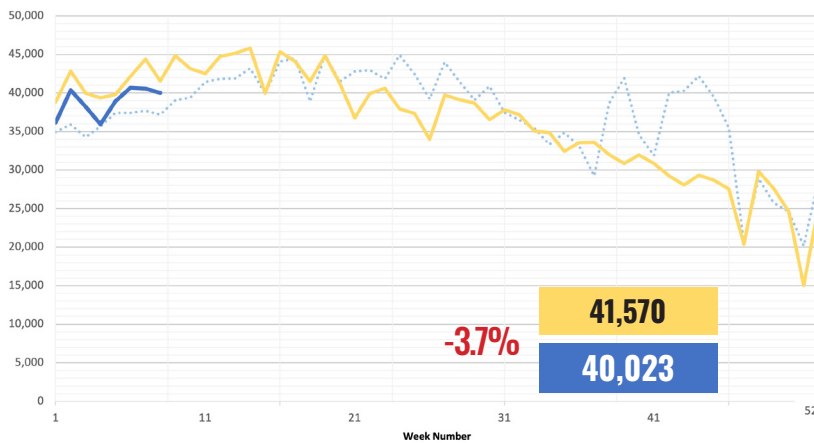
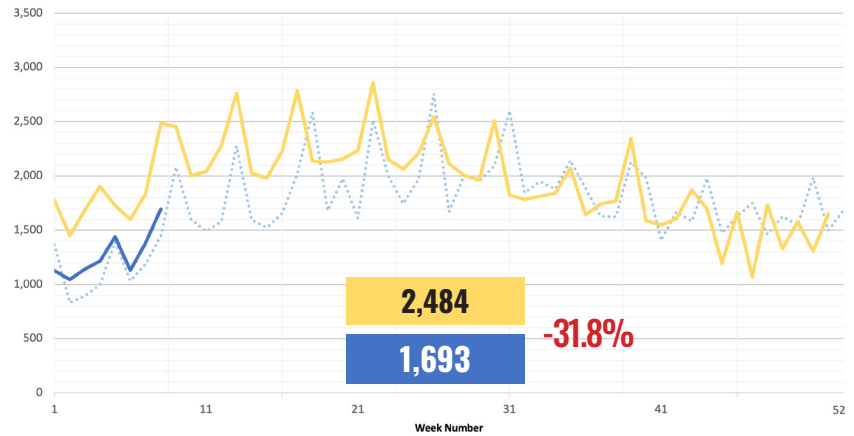
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Closings

Single-family home closings still trail 2022 levels in the final week of February. A total of 1,693 units sold versus 2,484 a year earlier. That is down 31.8 percent and marks eight straight weeks of declining sales.

Pre-Pandemic: Closings are up 17.0 percent compared to the same week in 2019 when a total of 1,447 units sold.

..... 2019 — 2022 — 2023



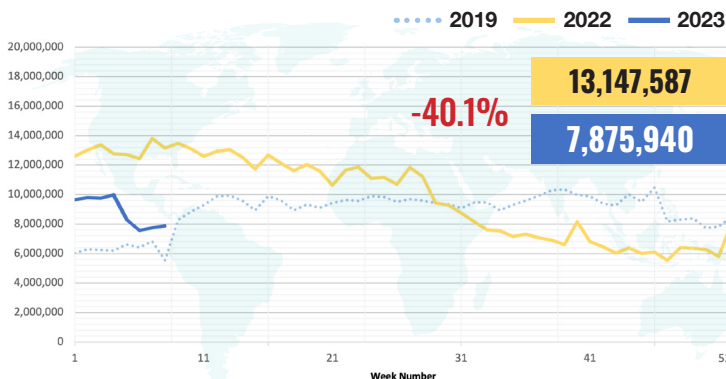
Showings

Property showings performed slightly below 2022 levels during Week 8. Consumer traffic was off 3.7 percent with 40,023 showings compared to 41,570 for the same week last year.

Pre-Pandemic: Property showings are up 7.6 percent compared to Week 8 of 2019 when showings totaled 37,187.

..... 2019 — 2022 — 2023

HAR.com Listing Views



Open Houses

