



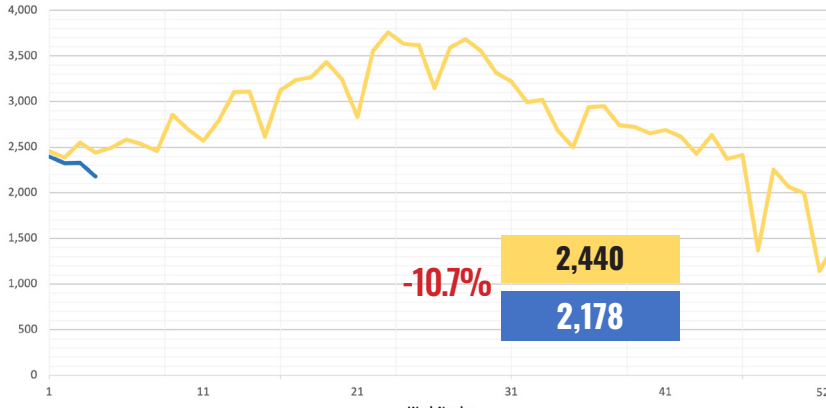
Weekly Activity Snapshot

Week 4 2023: 1/24/2023 to 1/30/2023

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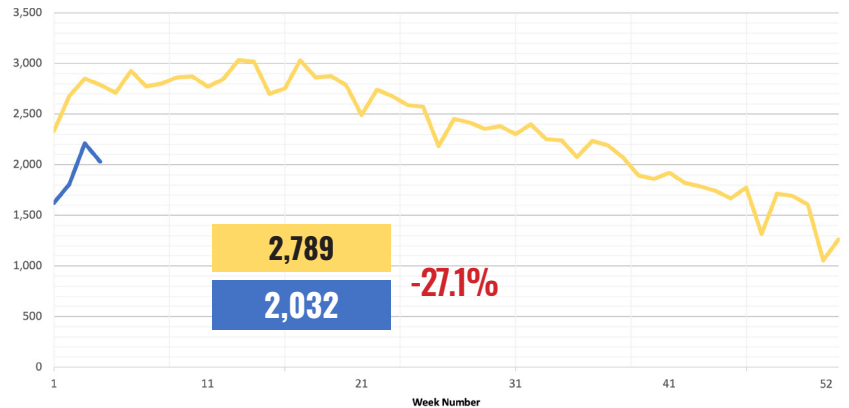
New Listings

New listings in the Houston MSA are trailing their performance over that same period in 2022. REALTORS® entered 2,178 properties into the Multiple Listing Service (MLS) during Week 4 compared to 2,440 in the same week last year. That is down 10.7 percent and marks the fourth consecutive weekly decline.

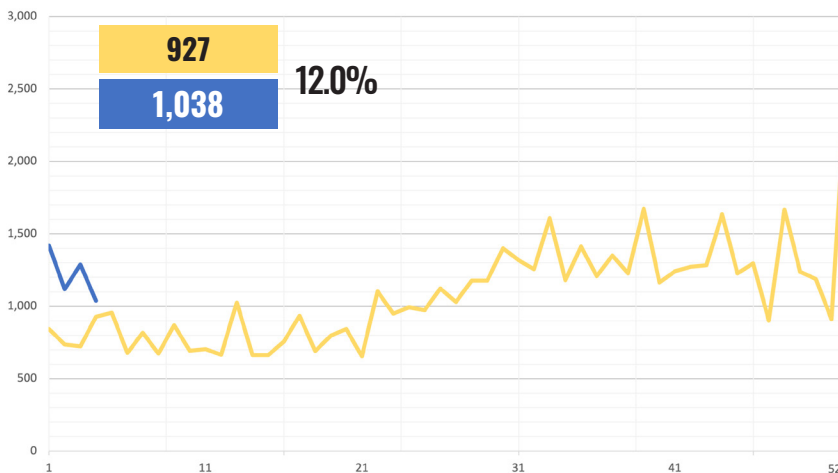


Pending Listings

Pending listings were down for the fourth straight week of 2023. A total of 2,032 property listings went under contract compared to 2,789 in Week 4 of 2022. That is a decline of 27.1 percent.



2022 2023



Off-Market Listings

Sellers withdrew only slightly more property listings from the MLS during the week ending January 30 than during the same week last year. Off-market listings are just 12.0 percent ahead of last year with a total of 1,038 homes going from active to off-market versus 927 last year.

2022 2023



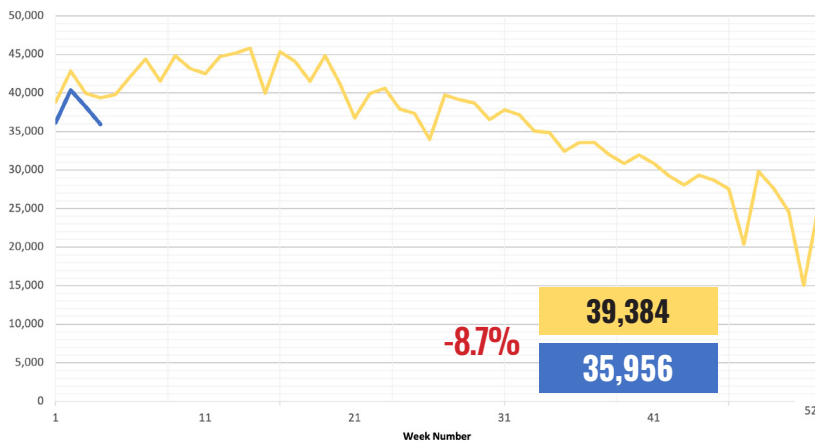
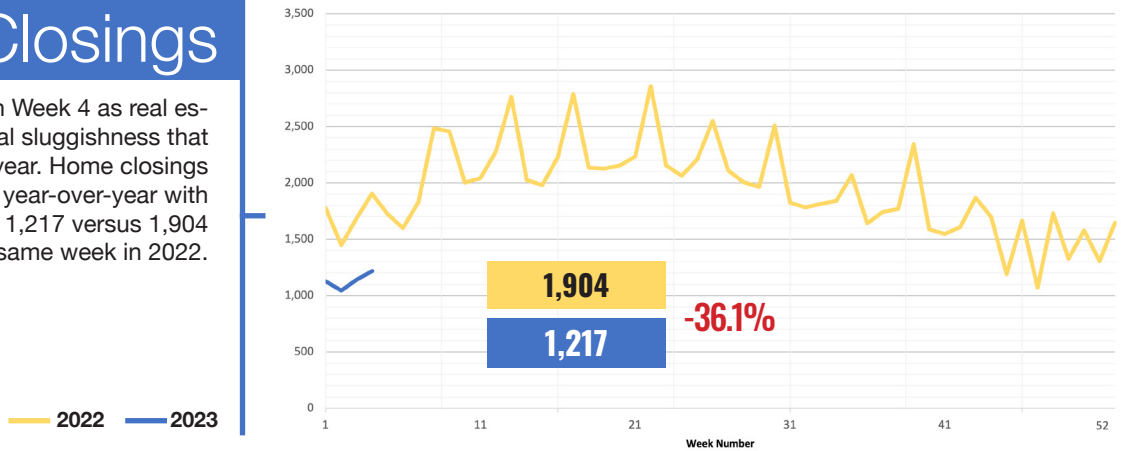
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Closings

Closings remained down in Week 4 as real estate continues the seasonal sluggishness that is typical for this time of year. Home closings were down 36.1 percent year-over-year with closed sales totaling 1,217 versus 1,904 during the same week in 2022.

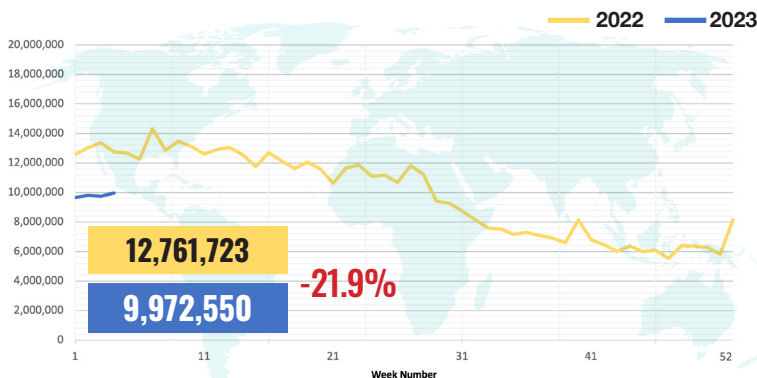


Showings

Violent weather that struck the Houston area on January 24 put an understandable drain on property showings during Week 4. Consumer traffic fell 8.7 percent with 35,956 showings compared to 39,384 for the same time week last year.

— 2022 — 2023

HAR.com Listing Views



Open Houses

OPEN HOUSE

6,513 Held In-Person & Virtual