



# The Edge

Information and news that gives you an edge in the real estate business.

**THIS WEEK**



- Court Rules in Favor of NAR in DOJ Probe
- How to Thrive in a Changing Market
- Don't Miss Your Chance to Join TRLP in 2023
- Make Your Value Proposition Recession-Ready

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.  
*Produced by the HAR Communications Department.*

## Court Rules in Favor of NAR in DOJ Probe

- A federal court ruled in favor of the National Association of Realtors last week in a case seeking to enforce a settlement agreement between the trade group and the U.S. Department of Justice.
- The ruling, which can be appealed, sets aside the DOJ's request for information from NAR on rules regarding buyer broker commissions and pocket listings, among others.
- It's unclear at this point what the ruling means for the DOJ's investigation into NAR's policies. The DOJ did not immediately respond to a request for comment.
- "This does not preclude the DOJ from investigating NAR in the future, and the DOJ has the option to appeal this decision if desired," NAR said in a statement on the California Association of Realtors website.
- "But this is a clear victory, and NAR is delighted the DOJ is now bound to honor its agreement."
- Read more of this *Inman Select* story [HERE](#).

***If you don't already enjoy the FREE Inman Select subscription that comes with your HAR membership, [sign up HERE today!](#)***



## How to Thrive in a Changing Market

In 2023, we all find ourselves in uncertain economic territory. That couldn't be more true of the real estate industry. With that in mind, we turn to **HAR and TR Instructor Tina Wilcher** for advice on how members can thrive in this changing marketplace. Tina is this week's guest on the *HAR On the Move* podcast. Her advice benefits agents, team leaders, managers and brokers.

***Do not miss this informative episode!***

Each Wednesday, *HAR On the Move* covers a variety of topics that are beneficial to all HAR members.

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## Don't Miss Your Chance to Join TRLP in 2023



Advertisement for TRLP 2023 Applications. The background features a diverse group of smiling professionals. The text is overlaid on a dark blue banner at the bottom.

  
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## How to Make Your Real Estate Value Proposition Recession-Ready

**FEBRUARY 16**

**12-1:30 P.M.**

[har.com/edu](http://har.com/edu)

