



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Rental Properties Are Hot in September
- Get Involved with HAR
- Early Voting Starts Next Week
- Celebrate Our Rising Stars
- The 21st Annual Nancy Owens Memorial Luncheon
- A Special Thank You From HAR
- Get Luxe Certified

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.

Rental Properties Are Hot in September

HAR will release **September 2022 rental data** on Wednesday.

Here is a sneak peek at key takeaways from the report:

- The leased home market continues to perform well, drawing consumers that have postponed home purchases due to rising interest rates and pricing and historically low inventory.
- Single-family home rentals shot up 25.7 percent year-over-year, with the average rent up 2.9 percent to \$2,180.
- A total of 3,201 leases were signed versus 2,545 in September 2021.
- New listings of single-family rentals surged 40.0 percent, paving the way for a broader selection of housing for consumers.
- Townhome and condominium rentals rose 4.3 percent, with 560 units leased compared to 537 last June.
- The average townhome/condo rent increased 8.0 percent to a record high \$1,935.



**Look for the complete
September 2022 Rental Market
Update in the
[HAR Online Newsroom.](#)**



Get Involved with HAR

Remember that time you said you wish you could have been part of HAR's discussion about a particular issue? This is your time to pursue that "seat at the table." We welcome **Michelle Posey, HAR Director (Largest Firms)** as a guest on this week's *HAR On the Move* podcast to discuss how you can get involved with the Association in meaningful and lasting ways, helping shape policy as well as with other decision-making!
Do not miss this informative episode!

Each Wednesday, *HAR On the Move* covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



The graphic features a white microphone icon at the top center. Below it, the word "HAR" is written in large, bold, white capital letters. A red circle is positioned below the letter "A". Underneath "HAR", the words "on the move" are written in a smaller, white, lowercase sans-serif font. At the bottom of the graphic, there are seven colored rectangular buttons for podcast distribution: Apple Podcasts (red), SoundCloud (orange), Stitcher App (dark blue), Spotify (green), Google Podcasts (light blue), iHeart Radio (pink), and RSS Link (light orange).



Early Voting Starts Next Week

Important Upcoming Election Dates

Early Voting Begins: October 24

Early Voting Ends: November 4

Election Day: November 8

Click [here](#) to see the HAR Recommended Candidate List

For more election information visit...

[Harris County](#)

[Fort Bend County](#)

[Montgomery County](#)

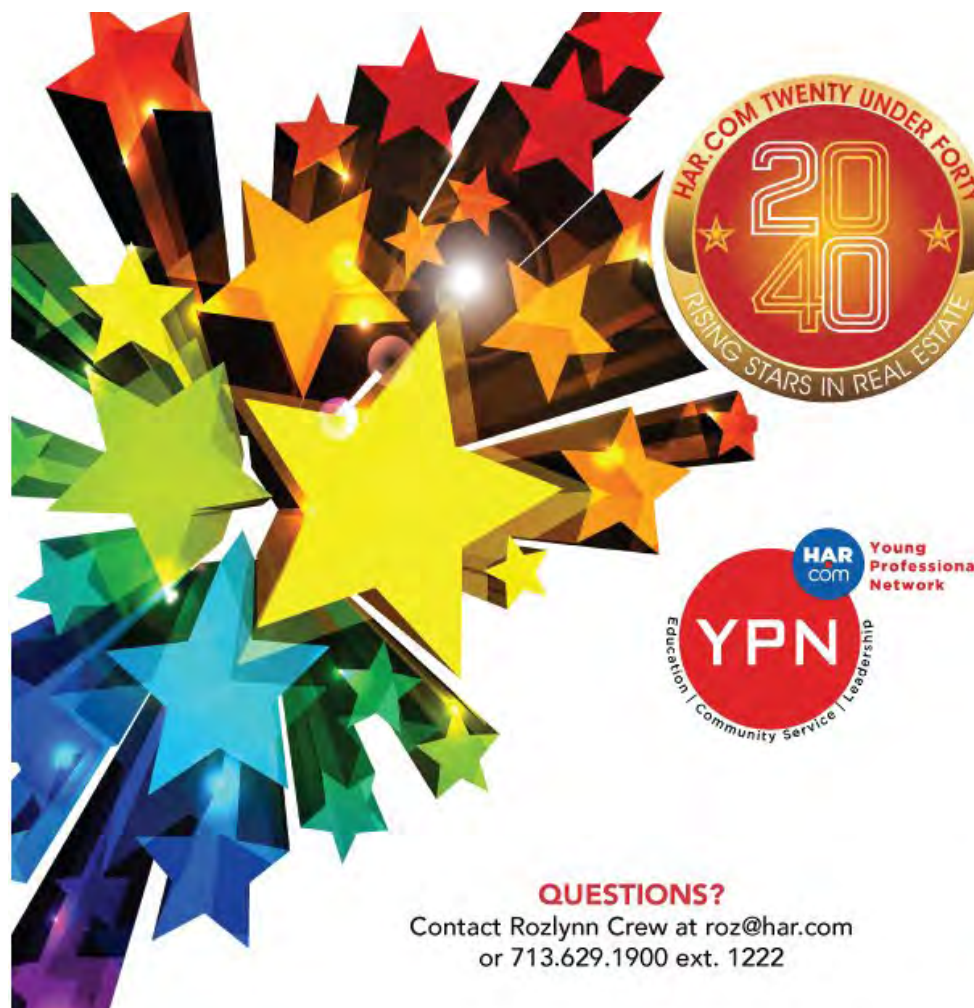
[Galveston County](#)

[Brazoria County](#)

Questions? Contact grant.trammell@har.com or 713.629.1900 ext. 1287



Celebrate Our Rising Stars



2022 HAR YPN **RISING STARS** in Real Estate

EXCELLENCE IN SALES, LEADERSHIP & COMMUNITY SERVICE

NOVEMBER 3, 2022 | 3 - 5 P.M.

Bayou City Event Center | 9401 Knight Road
\$450 Table of 10 | Individual Tickets \$40

*Tickets are on **Sale Now!***

Purchase Tickets: www.har.com/go/ypnevents

QUESTIONS?

Contact Rozlynn Crew at roz@har.com
or 713.629.1900 ext. 1222





The 21st Annual Nancy Owens Memorial Luncheon



Luncheon & Auction
CELEBRATING 21 YEARS!

Monday, October 24th, 2022
Hilton Americas- Houston, 1600 Lamar St.
11:00 AM Registration & Silent Auction
12:00 PM Lunch

Featuring Guest Speaker- Dream Still

Retired NFL Player | Author
Positive Psychology Practitioner



Spirit of Courage Award Recipient- Renee Davy
MC- Deborah Duncan

A heartfelt thank you to all our sponsors!

Pink Diamond Sponsor



Jennifer Hernandez- Legacy Mutual Mortgage

Diamond Sponsor

Peggie Kohnert and Richard Yount

Gold Sponsors

Bernstein Realty
Champions School of Real Estate

Silver Sponsors

Alligiance Title Company
-Galleria/Memorial
Brubaker and Associates
Chicago Title Houston
Cornerstone Home Lending, Inc.
Sandi & Steven Wolf / Jamie & Bert Wolf

Bronze Sponsors

Alamo Title- Galleria
Appraisal MC
Baylor College of Medicine
Bernstein Realty
Bernstein Realty- Angel Table
BWC Lending
Cadence Bank
Charter Title Company
Fidelity National Title Galleria- Table 1
Fidelity National Title Galleria- Table 2
First United Mortgage Group- Table 1
First United Mortgage Group- Table 2
Fox Residential Services Group
Frontier Title Company- West Loop South

Greenwood King
HAR.com
Independence Title
Katherine Stewart
Keller Williams Metropolitan
KM Realty
Magnolia Title
Mark Rafail- Rafail Insurance Agency
Martha Turner Sothebys International Real Estate
Memorial City
Nan and Company Properties/
Christie's International Real Estate
NIA Professionals, LLC
Old Republic Title Company
Providence Title

Riney Family
Robin Mueck
Roi and Jason Feldman &
Lacey and Todd Wallerstein
Select Title
Sienna
The Blustein and Barmaster Family
The Davy Group
TK Images
Todd & Terri Guerra
Tradition Title Company- Table 1
Tradition Title Company- Table 2
Vicki Fullerton, RE/Max
The Woodlands & Spring

Photography Sponsor

TK Images

Benefiting Breast Cancer Research through

The Lester and Sue Smith Breast Center at Baylor College of Medicine, the University of Texas MD Anderson Cancer Center and the Department of Nanomedicine, Houston Methodist Research Institute.

Purchase your tickets & sponsorships early!

For sponsorship & ticket information, please visit www.NancyOwens.org or call 713-932-1025 ext. 137

The Nancy Owens Breast Cancer Foundation is a 501(c)(3) corporation. All Proceeds benefit cancer research and education.

Professional Sponsor

HAR.com



A Special Thank You From HAR

2022 HAR ENGAGE SPONSORS

Lead Sponsor



The Closer



The Negotiators



Fidelity National Title



REDSTAR HOME INSPECTION



The Generators



The Networkers



Social Break Sponsor



Lanyard Sponsor



Badge Sponsor



Pop-Up Sponsor



Should have said it on the first page on the page!

Photography Sponsor



THANK YOU!



Get Luxe Certified



Houston
LUXE Designation Training
November 15th, 2022
6 Hours of CE

www.LuxuryDesignation.com

\$2,445 Value for Only \$497