



# The Edge

Information and news that gives you an edge in the real estate business.

**THIS WEEK**



- The Home Sale Boom May Finally Be Over
- And The Winner Is...
- Houston Restaurant Weeks 2022
- Upcoming TREPAC Events
- HAR's ENGAGE Conference Features Incredible Speakers
- Redefining Risk for Today's Brokerages

"The Edge" is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.

*Produced by the HAR Communications Department.*

## The Home Sale Boom May Finally Be Over

- The housing market has ramped down to its slowest pace since the earliest months of the pandemic, when fears of the virus initially brought sales to a snail's pace.
- While not quite as inactive as then, home sales in July reached their lowest levels since mid-2020 after six-consecutive months of decline, Redfin's research team said in a new report. Sales last month were down 4 percent from June and were 19 percent lower than in July of last year.
- Meanwhile home price growth in July continued its swift scaleback. After spending much of the pandemic with 15 percent year-over-year price growth, buyers in July were paying prices for homes that were just under 8 percent higher than they were at the same time last year.
- Read more of this story on [Inman News](#) with your free subscription, courtesy of HAR.

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## And The Winner Is...

*Congratulations!*

**2023 HAR**

**Newly Elected**

**Board of Directors**



*The HAR Board of Directors has elected **Kat Robinson** 2023 Secretary/Treasurer.*

*Kat becomes the newest member of HAR's Executive Committee.*

**CONGRATULATIONS!**

**Meet all of your 2023 HAR leaders [HERE](#).**



## Houston Restaurant Weeks 2022

*Houston Restaurant Weeks 2022* is upon us and it provides yet another opportunity for REALTORS® to do good for the community. On this week's edition of the *HAR On the Move* podcast, we welcome **Eric Sandler, Food Editor for CultureMap Houston** and **Amy Ragan, Chief Development Officer for the Houston Food Bank**. Eric and Amy discuss the origins of Houston Restaurant Weeks, its impact across Greater Houston and how REALTORS® can help in the battle against food insecurity and other issues.

Don't miss this informative episode!

Each Wednesday, *HAR On the Move* covers a variety of topics that are beneficial to all HAR members.

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## HAR's ENGAGE Conference Features Incredible Speakers

The poster features a dark blue background with a crowd of people at the bottom. On the left, there are decorative overlapping circles in shades of purple and pink. The HAR.com logo is in the top left corner. The main text is centered and right-aligned. A pink box highlights the word 'Speakers'. A circular portrait of Andrew Dorn is on the right. A white circle at the bottom center contains the text 'Tickets on Sale NOW!'.

 *It's back!*  
In-person

**Speakers**

**2022  
ENGAGE  
CONFERENCE**

**Friday, Oct. 14, 2022**

Norris Conference Center  
[www.har.com/engage](http://www.har.com/engage)

**Tickets on Sale NOW!**

  
**Andrew Dorn**  
VP Realtor.com  
*"Top 8 Ways to Generate Listings"*



MANAGEMENT CENTRAL Presents:

# REDEFINING RISK *for* TODAY'S BROKERAGES:

**RISK**

**REGULATION**

**CHANGE**

## TOPICS...

- Cyber Security: Protecting Brokerages and their Clients
- Impact of Litigation & Regulation
- Understanding the Shift to Rentals
- How Climate Change Affects Affordability

**SEPTEMBER 28**

**Houston Country Club**

1 Potomac Drive  
Houston, TX 77057

## SCHEDULE

Breakfast Begins	8:30 a.m.
Program (CE Pending)	9 a.m. - 12 p.m.

**REGISTER TODAY!**

<http://www.har.com/go/mcentral>