



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Kudos to HAR's New Leadership Team
- Meeting the Housing Needs of Our Veterans
- Beat the Heat and Bowl With Us
- What a Speaker Lineup for HAR's 2022 ENGAGE
- Reducing Risk with Residential Leases: Webinar

"The Edge" is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.



Kudos to HAR's New Leadership Team

On behalf of HAR's 47,000 members, we thank all the candidates who campaigned hard for positions on the 2023 HAR Board of Directors and congratulate those who will go on to lead the Association next year. We understand how much of a time commitment it is to run for the Board and want all the candidates to know their passion is appreciated.

Results of the election are posted [HERE](#).





Meeting the Housing Needs of Our Veterans

Military veterans have housing needs, too, but unfortunately, many REALTORS® are unaware of the programs available to help meet those needs. This week, **Carlene "CJ" Johnson, President of the VAREP Houston Chapter**, joins us on the *HAR On the Move* podcast to discuss the work of her organization to educate veterans on financial literacy, housing and homeownership. Tune in for best practices to help your veteran clients and learn how REALTORS® can get involved.

Do not miss this enlightening episode!

Each Wednesday, *HAR On the Move* covers a variety of topics that are beneficial to all HAR members.

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Beat the **Heat** and Bowl With Us!

The GNW tradition is back... Visit

*www.har.com/gnwbowlathon
to get your team today!*

Questions?

Email trepac@har.com



HAR & TREPAC present:

the Greater Northwest

BOWL-A-THON #2



AUG 12
12 - 4 p.m.

AMF Willow Lanes
19102 Hwy. 249 North,
Houston, TX 77070

For More Information visit:
www.har.com/gnwbowlathon



What a Speaker Lineup for HAR's 2022 ENGAGE

HAR.com

It's back!
In-person

**2022
ENGAGE
CONFERENCE**

Friday, Oct. 14, 2022

Norris Conference Center
www.har.com/engage

Tickets on Sale NOW!

Speakers

Andrew Dorn
VP Realtor.com

"Top 8 Ways to Generate Listings"



PROPERTY Management **WEBINAR**

**Top Things to Know and
Reducing Risk When Working
with Residential Leases**

**AUGUST 24
12 - 1:30 p.m.**

har.com/webinars

