



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Last Chance to Register for Tuesday's 2022 ***Outlook for Real Estate & the Economy*** Presentation
- *ShowingSmart* and Other New Tech at HAR
- Grab the Opportunity to be a Real Estate Leader
- Rental Flood Disclosure Form Now Required by Law
- Don't Miss Your Launch Window

"The Edge" is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.



Last Chance to Register for Tuesday's *2022 Outlook for Real Estate & the Economy* Presentation

The graphic features a red background with a whiteboard in the center. At the top left is the HAR.com Young Professionals Network (YPN) logo. The whiteboard contains the Stewart Title logo, the text 'Stewart and Dr. Ted C. Jones Present', and 'ECON 101' in large, bold letters. Below this, it says 'IT'S ALL ABOUT SUPPLY & DEMAND' with 'SUPPLY' in blue and 'DEMAND' in green. To the right of the text is a hand-drawn diagram showing two intersecting lines (one green, one blue) on a coordinate system, with a dollar sign icon and a house icon.

An Outlook for Real Estate & the Economy

January 11, 2022

at 11:30 a.m.

via Zoom

Complimentary Registration

REGISTER HERE

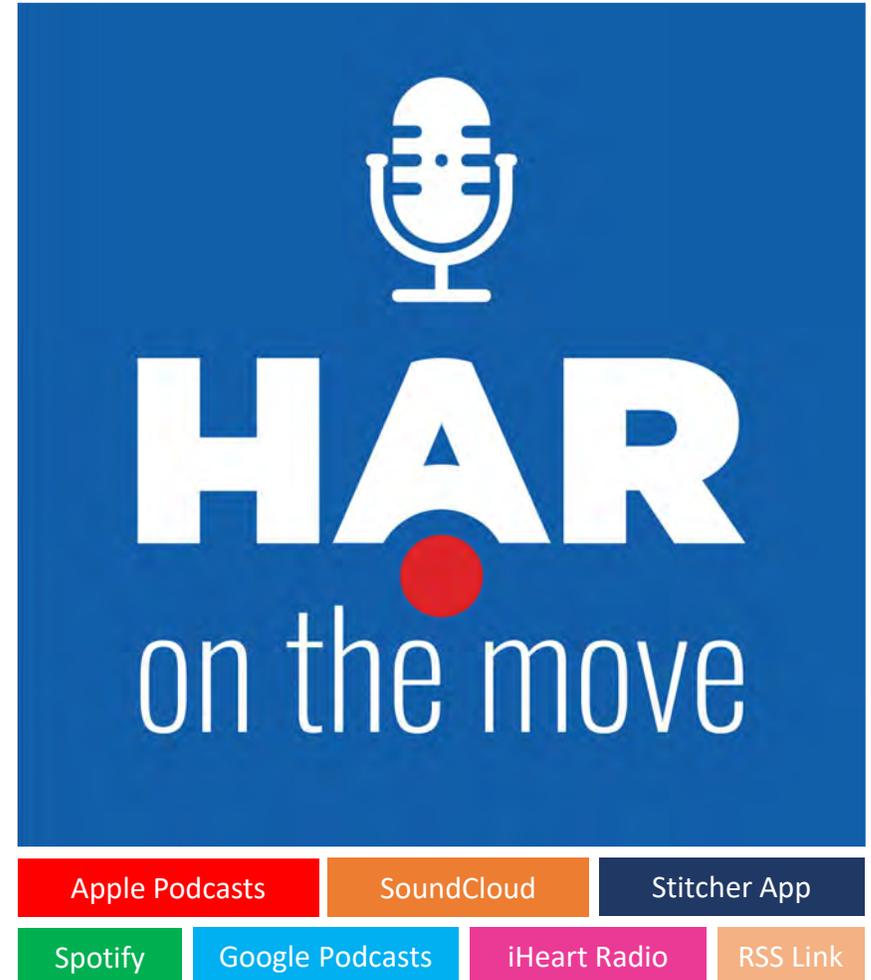
ShowingSmart and Other New Tech at HAR

If you thought *ShowingSmart* was a cool new tool, just wait 'til you hear what else is cooking at HAR. There's no one better qualified to tell you about all the developing technology than the genius whose team is making it all happen – **HAR Chief Technology Officer Taqi Rizvi!** He is this week's guest on the *HAR On the Move* podcast.

Each Wednesday, *HAR on the Move* covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



Apple Podcasts

SoundCloud

Stitcher App

Spotify

Google Podcasts

iHeart Radio

RSS Link



Grab the Opportunity to be a Real Estate Leader

Are you ready to become a real estate leader? Participate in the **2022 Texas REALTORS® Leadership Program (TRLP)** today!

Learn more about the program and apply at trlp.har.com.



TRLP is Back for 2022!



Applications are Now Available. • APPLY TODAY! • trlp.har.com

Rental Flood Disclosure Form Now Required by Law



During the 87th Texas Legislature, a change in law passed that requires landlords to give notice to prospective residential tenants if the landlords are aware that the rental dwelling is located in a 100-year floodplain or whether the rental dwelling has flooded at during the past five years.

Learn more [HERE](#).



Don't Miss Your Launch Window

HAR REALTOR® Launch: Your Path to Success

This intensive, four-day course will provide insights into how to handle your transaction from contracts to closing. The program includes tools such as Prospecting, How to Create Business, Buyers and Seller's Expectations, Understanding Your Role Before, During and After the Transaction, Insight in the Ancillary Roles by Subject Matter and Experts (such as appraisers, inspectors, lenders, title companies, home warranty reps and much more). You will receive hands-on, interactive training to help you with your business before you even have business.



Dates: Multiple dates (*next one begins on Monday, January 17*)

Location: Live Online

Time: Varies

Investment: \$249 (*Use code LAUNCH2022 for \$50 discount*)

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 6