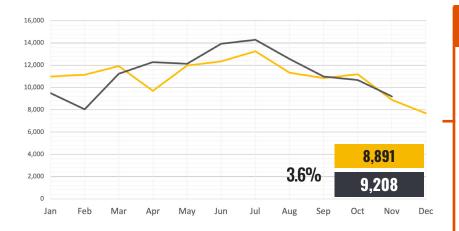


Monthly Activity Snapshot November 2021

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New Listings

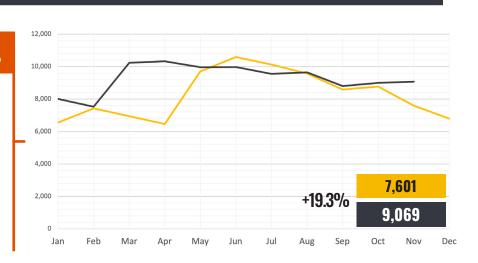
New listings rose 3.6 percent year-over-year with REALTORS® entering 9,208 properties into the Multiple Listing Service (MLS) compared to 8,891 one year earlier. This increase in new listings, while welcomed, was not enough to offset the high volume of buyers.

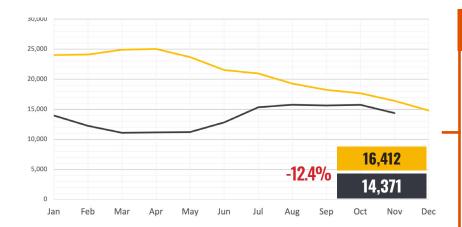
__ 2020 ____ 2021

Pending Listings

Pending listings shot up 19.3 percent yearover-year in November with a total of 9,069 single-family home listings going under contract versus 7,601 in November of 2020. This likely portends positive sales next month.

____ 2020 ____ 2021





Active Listings

Active listings, or the number of available properties for sale, are lagging behind 2020's numbers as a result of persistent homebuyer demand. November saw a total of 14,371 active single-family listings available compared to 16,412 a year earlier. That is a decline of 12.4 percent. Inventory now stands at a 1.6-months supply versus November 2020's 2.1-months supply.

____ 2020 ____ 2021



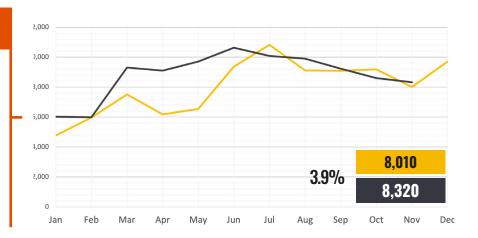
Monthly Activity Snapshot November 2021

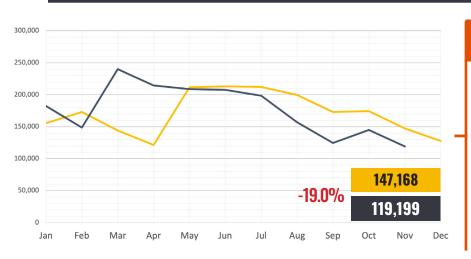
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Closings

Single-family home closings edged out last November following a slight decline in October. In November, 8,320 units sold versus 8,010 in November 2020. That translates to a 3.9 percent increase. On a year-to-date basis, single-family home sales are running 12.0 percent ahead of 2020's record pace.

____ 2020 ____ 2021





Showings

Property showings slowed again in November, which is not unusual for this time of year with the holidays upon us. A total of 119,199 showings took place in November compared to 147,168 one year earlier. That represents a 19.0 percent decline.

___ 2020 ____ 2021

HAR.com Listing Views



Open Houses

