

# The Edge

Information and news that gives you an edge in the real estate business.

#### THIS WEEK



- Star Athletes Are Among This Week's NAR Conference Lineup
- What Every REALTOR® Needs for Long-Term Success
- Have You Started Your 2022 TREPAC Pledge?
- Play a Leadership Role at HAR
- Be Sure to Fulfill Your Code of Ethics Requirement
- Take Advantage of HAR's New ShowingSmart Service





#### Star Athletes Are Among This Week's NAR Conference Lineup

- The National Association of REALTORS® (NAR) hosts its first hybrid in-person and virtual annual
  conference beginning this week, and the lineup includes former NFL quarterback Drew Brees and Olympic
  gymnast Simone Biles, an economic update and forecast and votes on a slew of proposed multiple listing
  service (MLS) policies that have the eye of antitrust regulators.
- NAR, which has 1.5 million members, has chosen "Rise and Shine" as this year's theme for the REALTORS® Conference & Expo, which will take place November 10-15 at the San Diego Convention Center.
- The event offers 80 educational sessions on a variety of topics, including emerging real estate technology, housing supply, housing affordability, cybersecurity, the REALTOR® Code of Ethics and fair housing, as well as governance meetings for the trade group's dozens of committees.
- NAR expects about 10,000 attendees at the event, all of whom will be required to either show proof of vaccination or a negative COVID test within the previous 72 hours. Those who choose to attend educational sessions from home can do so using an NAR virtual pass.
- Read more about this highly anticipated event on <u>Inman News</u>.

If you don't already enjoy the FREE Inman Select subscription that comes with your HAR membership, sign up HERE today!







### What Every REALTOR® Needs for Long-Term Success

Professional Development is the theme of this week's *HAR*On the Move podcast, as we discuss ways to set yourself
up for long-term success, and the many opportunities
available to new agents, seasoned agents and brokers.

Our guest is **HAR** 

**Director of Professional Development, Rita Blevins.** 

Each Wednesday, *HAR on the Move* covers a variety of topics that are beneficial to all HAR members.

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Subscribe today wherever podcasts are available or visit *HAR Connect* for the latest episode.

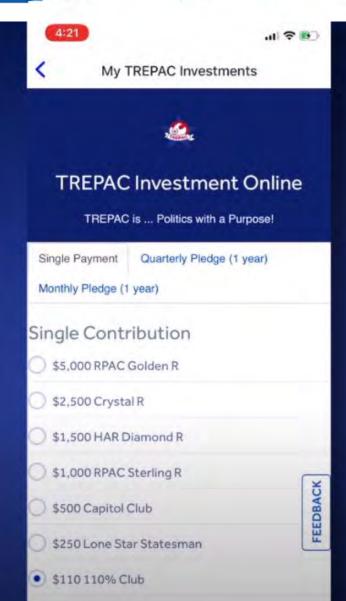






How to make a TREPAC pledge on the HAR App





Have you started your TREPAC Pledge for 2022? Watch how to make a TREPAC pledge on the HAR App!





#### Play a Leadership Role at HAR

## CALL for LEADERS in 2022



2022 HAR LEADERSHIP OPPORTUNITIES

Volunteer for one of the many HAR advisory groups.

SIGN UP ONLINE TODAY! | www.har.com/getinvolved

#### Apply now!

The deadline is November 23!





#### Be Sure to Fulfill Your Code of Ethics Requirement

TREC Legal II No Longer Qualifies



Register for Code of Ethics training HERE.

Questions? Please email <a href="mailto:education@har.com">education@har.com</a>.





### Take Advantage of HAR's New ShowingSmart Service



Sign Up for ShowingSmart Today!



Showing Smart is the staffed showing service that has been developed by HAR's in-house Technology Team as a program for members. It has been developed with significant input from members to make it the most valuable showing service in the market. It's the smart way to schedule showings.

Have questions about HAR's ShowingSmart?
Get answers HERE.