



# The Edge

Information and news that gives you an edge in the real estate business.

**THIS WEEK**



- Racism in Real Estate One Year Later
- Consider Serving Your Association in 2022
- Don't Miss These Upcoming Virtual Area Networking Meetings
- HAR Offers Virtual Labs Throughout the Month
- Affordable Housing Webinar on June 16

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.  
*Produced by the HAR Communications Department.*

## Racism in Real Estate One Year Later

One year ago, we began the difficult and uncomfortable conversation about racism in our industry and acknowledged that the issue still exists. Now, one year later, we welcome back the panel that started that conversation. Danny Garcia of NAHREP Houston, LaDonna Parker of HBREA, Mike Wong of AAREA, and HAR Legal Counsel Grant Harpold discuss the changes that have taken place since then, and how we can continue to move our industry forward.

Each Wednesday, *HAR on the Move* covers a variety of topics that are beneficial to all HAR members.

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## Consider Serving Your Association in 2022



Don't miss your chance to run for the **2022 HAR Board of Directors**.

Unlike the vast majority of REALTOR® associations, HAR has an open process without a nominating committee. That means that any HAR member in good standing may apply to run for a seat on the board.

***Deadline to apply is next Monday, June 14.***

***Learn more and submit your application [HERE](#).***







## Don't Miss These Upcoming Virtual Area Networking Meetings

HAR Bay Area Breakfast Virtually Presents...


**Taxes, Appraisals & Protests**



**Special Guest Speaker:**  
**Roland Altinger**  
Chief Appraiser, HCAD



**Tuesday, June 8, 2021 @ 9 A.M.**



Don't forget to register using the Zoom link...

HAR GNW & HAR 290 VIRTUALLY PRESENT...

**BACK TO SCHOOL UPDATE**

FEATURING...





**Representatives from each district will bring you the latest information!!!**

**WEDNESDAY, JUNE 9, 2021 @ 9 A.M.**

Be sure to register via the Zoom link...



JOIN HAR - KATY Via Zoom JUNE 10TH AT 10:45AM

*Houston Legend*  
**Jim "Mattress Mack" McIngvale**

- REGISTRATION REQUIRED -



*It doesn't matter how many times you fail, what matters is how many times you get up and start over again.*

Jim "Mattress Mack" McIngvale is a Texas-grown phenomenon. In 1981, Mack and his wife Linda started Gallery Furniture with five thousand dollars and a dream. Mack began television advertising early on and with his motto of "Early to bed, early to rise, work like hell and advertise", he quickly became a household name.

Gallery Furniture expanded to 3 stores and still lives up to its promise of delivering quality furniture, mattresses and home electronics TODAY. The success of Gallery Furniture is mostly attributed to Mack's "do-whatever-it-takes" approach to pleasing the customer. Gallery Furniture sells the more furniture and mattresses in the nation per square foot and of course solid wood furniture, made in America.

Mack's strong work ethic is matched by his philanthropy and exceeded only by the commitment he has to his family. In addition to Gallery Furniture, Mack and Linda own and operate Westside Tennis & Fitness. They enjoy spending time with their children and their three grandchildren.

*Special Thanks to our Sponsors*








HAR.com Fort Bend Virtually Presents...

**Thursday, June 17, 2021 @ 11 a.m.**



**How to Work, Live & Play in Sugar Land**

Hear updates from Mayor Zimmerman, the Economic Development Office, Permitting & More!

Be sure to register via Zoom!



**Click on an event to register.**

**Questions? Contact Karen Driscoll at [karen@har.com](mailto:karen@har.com).**



## HAR Offers Virtual Labs Throughout the Month

Are you taking advantage of **HAR Virtual Labs**? These open sessions are available to members each **Tuesday and Thursday from 10 a.m. to 12 p.m.** and on the **2nd Wednesday of each month from 6 to 8 p.m.**

Log in and work with HAR staff **in real time** to get answers to your questions or quick “How To” tips on the various HAR Tools and Matrix. These are come and go sessions. Hop on at your convenience to ask your question(s) or just listen in and stay on for as long as you like. We look forward to having you! [CLICK HERE](#)

**#HARVirtualLabs**

**HAR Virtual Labs**

 **TUESDAY & THURSDAY**  
10 a.m. - 12 p.m.

**2nd Wednesday (Each Month)**  
6 - 8 p.m.

**How-To • Tips • Q & A**

**#HARVirtualLabs**







## Sharpen Your Skills with the SETH MCC

**AFFORDABLE**  
 **HOUSING**  
**WEBINAR**

**JUNE 16**  
**12 - 1:30 p.m.**



[har.com/webinars](http://har.com/webinars)