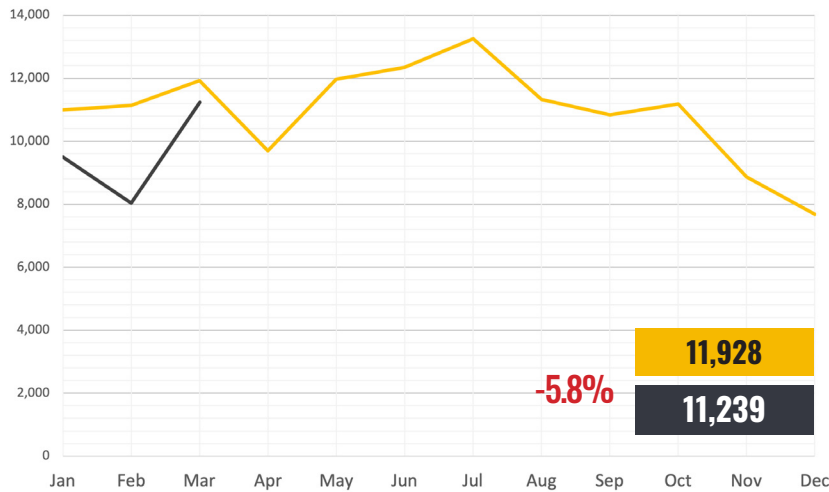




Monthly Activity Snapshot

March 2021

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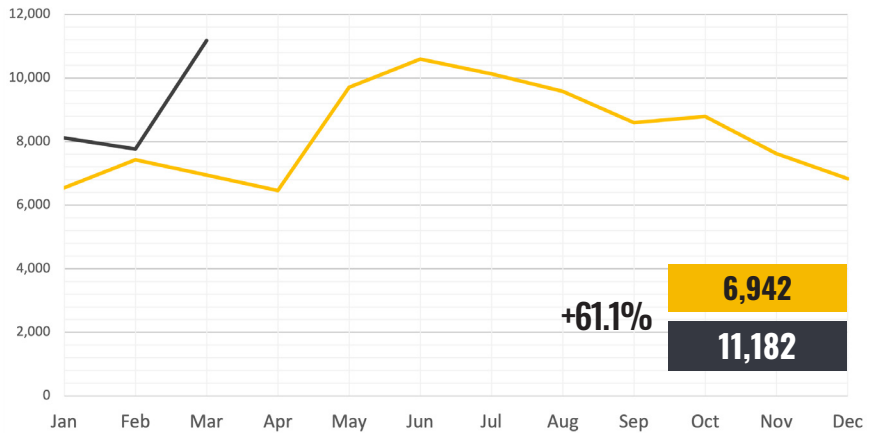
New Listings

New listings picked up the pace but are still coming in slower than the same week last year by 5.8 percent. REALTORS® entered 11,239 properties into the Multiple Listing Service (MLS) compared to 11,928 last year.

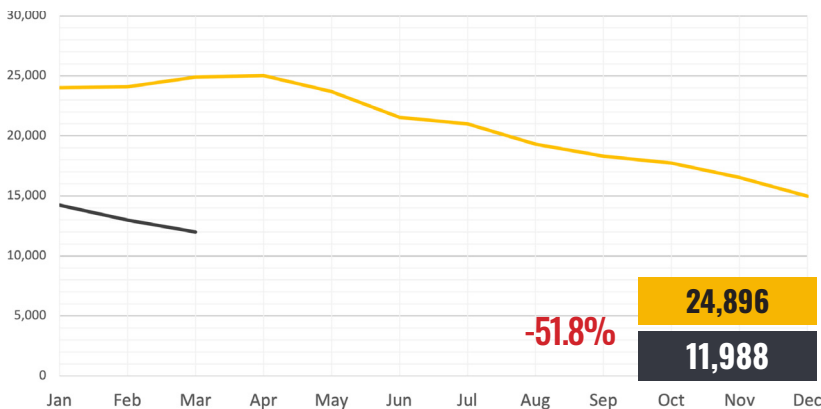
— 2020 — 2021

Pending Listings

Pending listings remain strong and are up 61.1 percent year-over-year in March when compared to last year's COVID-related lockdown. A total of 11,182 single-family home listings went under contract versus 6,942 in March of 2020.



— 2020 — 2021



Active Listings

A tenth consecutive month of strong sales combined with fewer new listings put a further squeeze on inventory in March. March single-family active listings, or the number of available properties, remains extremely low compared to last year with 51.8 percent fewer active listings. There were 11,988 active listings in the MLS in March compared to 24,896 in March of 2020.

— 2020 — 2021



Monthly Activity Snapshot

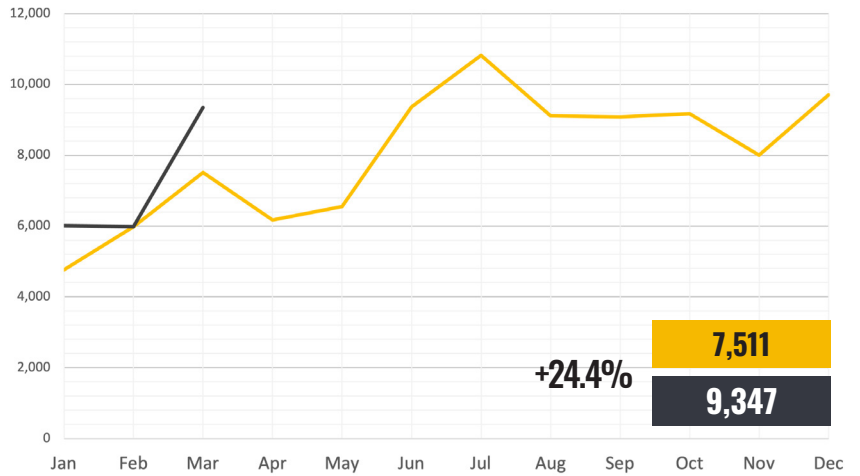
March 2021

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Closings

Despite the limited supply of homes, brisk homebuying among high-end properties propelled the Houston housing market to its tenth straight positive month of sales in March. Single-family home sales soared 24.4 percent year-over-year with 9,347 units sold versus 7,511 in March of 2020. However, it is worth noting that this compares to March 2020, when a COVID-related lockdown interrupted the real estate business.

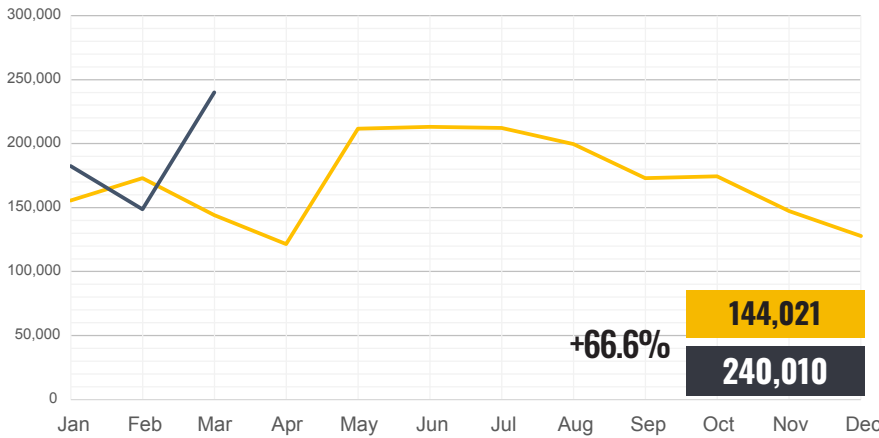
— 2020 — 2021



+24.4%

7,511

9,347



+66.6%

144,021

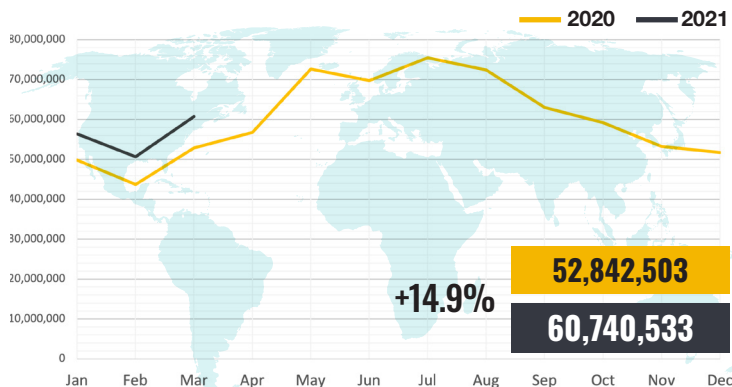
240,010

Showings

Property showings appeared to surge in March, however that is because the count compares to March 2020, when lockdown orders severely curtailed showings. A total of 240,010 showings took place in March, a 66.6 percent jump from the 144,021 showings held in March of 2020.

— 2020 — 2021

HAR.com Listing Views



+14.9%

52,842,503

60,740,533

Open Houses

