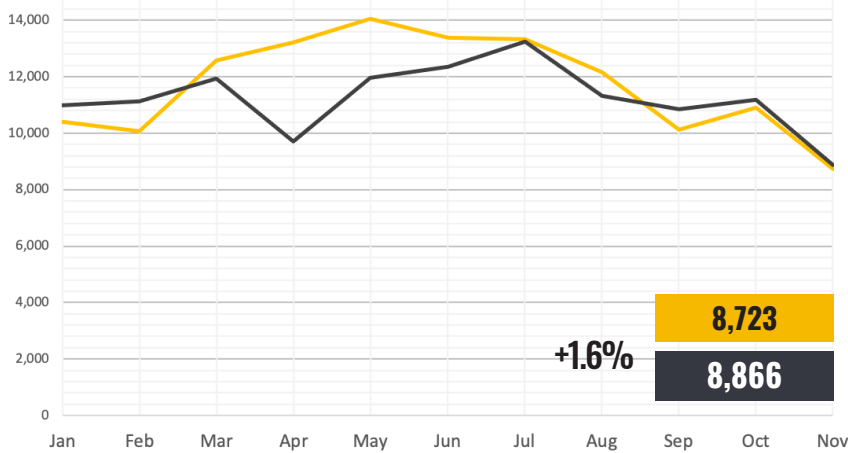




Monthly Activity Snapshot

November 2020

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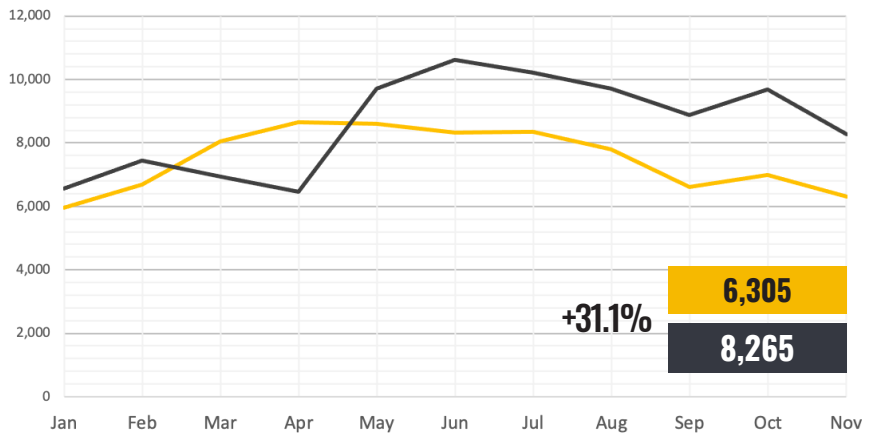
New Listings

New listings continue tracking close to last year's levels but are not enough to relieve a constrained housing inventory stretched thin by strong buyer demand. New listings edged up 1.6 percent year-over-year in November. REALTORS® entered 8,866 properties into the Multiple Listing Service (MLS) compared to 8,723 last November.

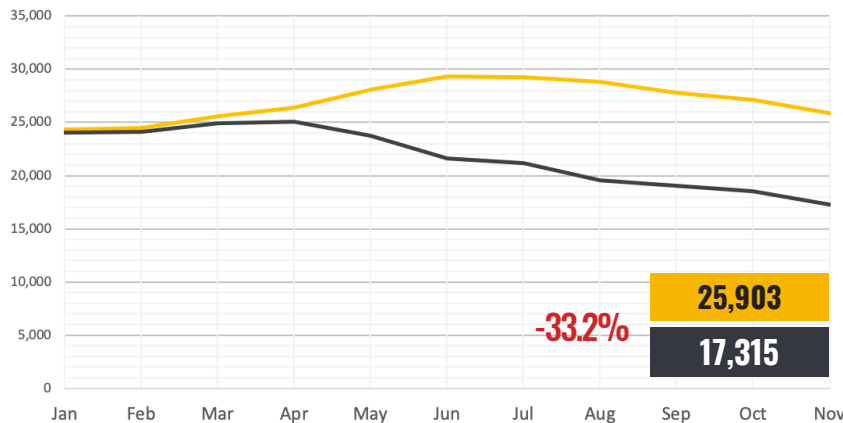
— 2019 — 2020

Pending Listings

Pending listings continue to outpace last year by 31.1 percent for the week compared to the same week in 2019. In November as a total of 8,265 single-family home listings went under contract versus 6,305 in November 2019.



— 2019 — 2020



Active Listings

November active listings of single-family homes – the number of available properties – fell 33.2 percent year-over-year. There were 17,315 active listings in the MLS in November compared to 25,903 in November 2019.

— 2019 — 2020



Monthly Activity Snapshot

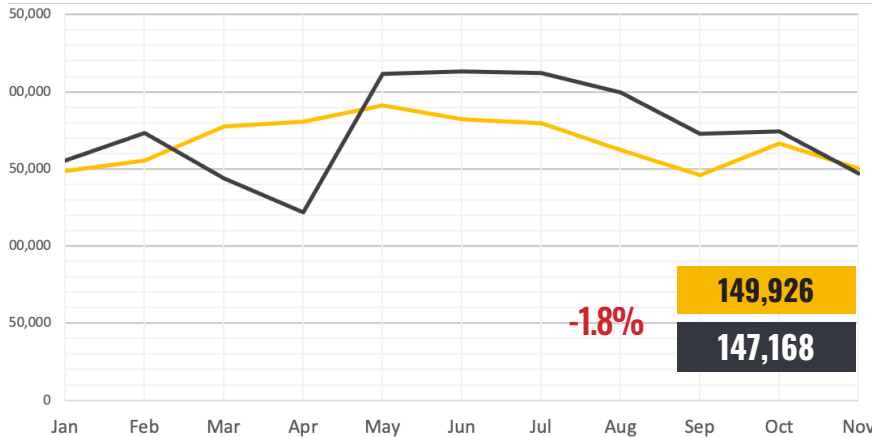
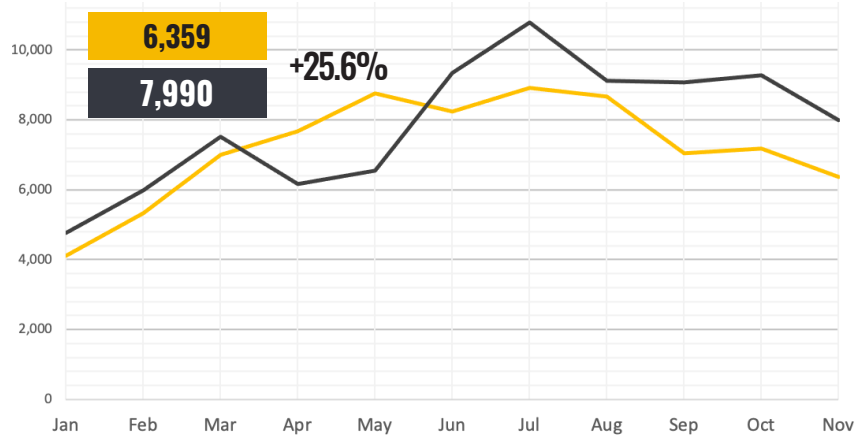
November 2020

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Closings

Historically low mortgage interest rates kept consumers in a buying mood in November despite limited inventory, and that sent home sales soaring once again. Single-family home sales registered a sixth consecutive positive month, jumping 25.6 percent year-over-year with 7,990 units sold versus 6,359 in November 2019.

— 2019 — 2020

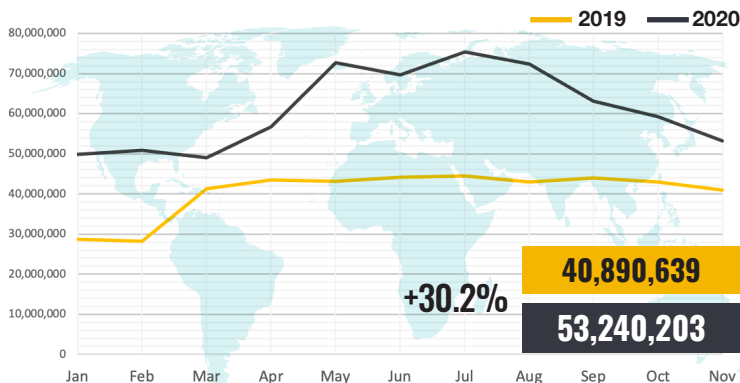


Showings

Property showings began to ease up as we entered the holiday season. In November, 147,168 showings took place, down 1.8 percent from 149,926 showings one year earlier.

— 2019 — 2020

HAR.com Listing Views



Open Houses

