



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Time is Running Out! Invest in TREPAC Today
- HAR Virtual Labs Coming October 6
- Keeping Up with Matrix
- We Still Want to Know How You Are Doing
- Learn More About HAR Teams
- Important 2020 General Election Info

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.

Time is Running Out! Invest in TREPAC Today.



Have you invested in your business? Your clients? Your industry? TREPAC is the only PAC that advocates for the Real Estate industry, real property rights, and your livelihood!

Check your investment [HERE](#) and
Invest TODAY!

The TREPAC Year End is September 30th.



HAR *Virtual Labs*

 **TUESDAY & THURSDAY**
10 a.m. - 12 p.m.

How-To • Tips • Q & A

Learn more at:
www.har.com/labs

[#HARVirtualLabs](https://twitter.com/HARVirtualLabs)

An illustration of a woman with long dark hair, wearing a yellow long-sleeved shirt and a blue headset with a microphone. She is sitting at a white desk with a black laptop and a blue mug. A blue speech bubble with three horizontal lines is positioned above her head. The background is a dark blue gradient with a white city skyline silhouette at the top.

These are open sessions available to all members. Each Tuesday and Thursday from 10 a.m. – 12 p.m., anyone who logs in will have the opportunity to work with HAR staff, live, to get answers to their questions or quick “How To” tips on the various HAR Tools and the Matrix MLS system. These are come and go sessions, so hop on at your convenience, ask your questions or just listen in, and stay on the session for as little or as much as you’d like. We are here for you and we look forward to having you join us!

Visit www.har.com/labs to participate in any or all of these bi-weekly sessions

Keeping Up with Matrix

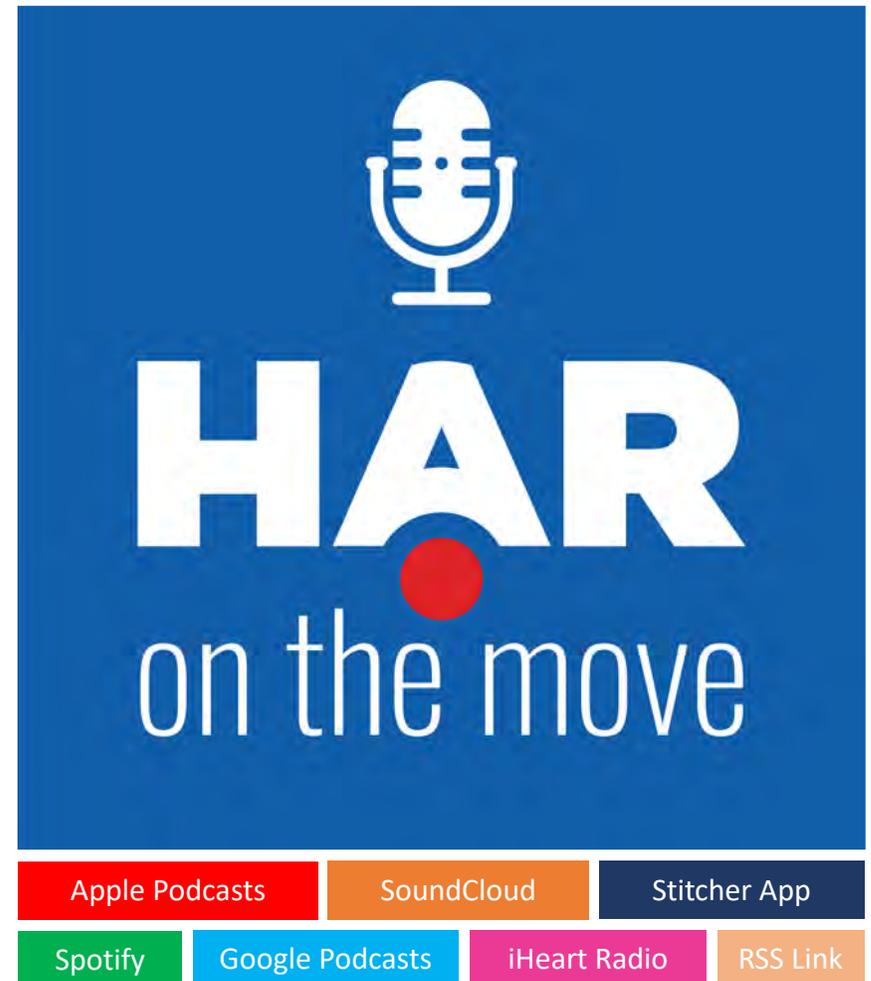
What are the latest updates to Matrix and how can you use it to be as successful as possible in your business? In this week's edition of the *HAR on the Move* podcast, we welcome **HAR Special Projects Manager Nathan Goble**. He is the guru of all things Matrix. He shares tips about how to utilize the Matrix features and lets you know all the new things that have been added just in the last month.

Each week, *HAR on the Move* covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

New shows every Wednesday!

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



We Still Want to Know How You Are Doing

It's not too late to share your story of *Stress and Triumph During the Pandemic*. Write 500 words or less OR make a one-minute video for a chance to win a \$100 gift card! It's all part of the HAR Young Professionals Network's (YPN's) ***How Are You Doing*** campaign. Read more about this initiative and how to submit your story [HERE](#).

Stress and Triumph During the Pandemic





HARTEAMS

The HAR Teams program has live classes and group coaching, to offer you the best of both worlds! Our live sessions will be taught by Workman Success Coaches where they will be teaching our agent building courses to help individual agents get a better understanding and foundation for real estate transactions and business. Our group coaching is a great asset for Team Leaders and Brokers to learn more about the many systems and tools that WSS offers that can be used to help their agents reach new heights and grow within their own business. When your agents succeed, you succeed.

Learn more about the program in this 1 hour FREE webinar!

DATE: September 29th

TIME: 12pm-1pm

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 6



Important 2020 General Election Info

October 5 – Last Day to Register to Vote

October 13 – First Day of Early Voting by Personal Appearance

October 23 – Last Day to Apply for a Ballot by Mail (received not postmarked)

October 30 – Last Day of Early Voting by Personal Appearance

November 3 – Election Day



Resources: [Harris County](#), [Fort Bend County](#), [Montgomery County](#) & [Brazoria County](#). Also check out www.TexasREALTORSsupport.com