



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Get Engaged Virtually and FOR FREE This Week
- Politics and Your Business
- Important 2020 General Election Info
- Census Deadline Looms
- We Still Want to Know How You Are Doing
- HAR Teams

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.



Get Engaged Virtually and FOR FREE This Week

E 2020 **VIRTUAL ENGAGE**
CONFERENCE



FREE to Attend!
ENGAGE.HAR.COM

DAY 3 | AGENT DAY | SEPT 25

Delivering Great Customer Service in a Virtual World!

RENEE FUNK

Co-Founder
The Funk Collection
Real Estate Team



JENNIFER WAUHOB

The Jennifer Wauhob Team
Better Homes & Gardens
Real Estate Gary Greene



The HAR Virtual Engage Conference starts **THIS WEDNESDAY!** Don't miss out on this **FREE EVENT** featuring the best speakers, presenters and collaborators from all corners of the industry.

Register now at www.har.com/engage



Politics and Your Business

Why is HAR so active in the political arena? Because it is in the best interest of our REALTOR® members. In this week's edition of the *HAR on the Move* podcast, we welcome HAR Director of Governmental Affairs Amber Burton and HAR Director of Political Affairs and TREPAC Karen Driscoll. They share important information for REALTORS® as we enter election season and explain the vital role politics plays in keeping your business successful.

Each week, *HAR on the Move* covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

New shows every Wednesday!

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



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Important 2020 General Election Info

September 22 – National Voter Registration Day (<https://nationalvoterregistrationday.org>)

October 5 – Last Day to Register to Vote

October 13 – First Day of Early Voting by Personal Appearance

October 23 – Last Day to Apply for a Ballot by Mail (received not postmarked)

October 30 – Last Day of Early Voting by Personal Appearance

November 3 – Election Day



Resources: [Harris County](#), [Fort Bend County](#), [Montgomery County](#) & [Brazoria County](#). Also check out www.TexasREALTORSsupport.com

The Census Deadline Looms

Time is running out to complete your 2020 Census! The deadline is coming up on **Wednesday, September 30!** The Census is quick, easy and painless. Right now, ensuring that we are all counted is **CRITICAL** for federal funding, which includes dollars to help our region recover from the effects of COVID-19.

www.2020census.gov

CENSUS 2020 is Here



Completing the census is
your **CIVIC DUTY.**

It is a way to say **"I COUNT!"**



Complete the census online at www.2020census.gov



We Still Want to Know How You Are Doing

It's not too late to share your story of *Stress and Triumph During the Pandemic*. Write 500 words or less OR make a one-minute video for a chance to win a \$100 gift card! It's all part of the HAR Young Professionals Network's (YPN's) ***How Are You Doing*** campaign. Read more about this initiative and how to submit your story [HERE](#).





HAR Teams

Every team is different, but successful principles apply to all teams— big or small. When you receive clearly designed goals that help your team succeed, there is no stopping your growth.

We are here to help your team function to the best of its ability by giving you insights and advice that will help you as a team leader, set up a great culture and values.

Rising Agent Mastery Program (RAMP)- Starts October 5th. More information and registration [here!](#)

Seller Listing Agent Mastery (SLAM)- Starts October 5th. More information and registration [here!](#)

Buyer Agent Mastery (BAM)- Starts October 7th. More information and registration [here!](#)

Questions? Please call 713.629.1900 ext. 6