



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- The Pandemic's Effect on the Market
- Register for *The Blend* Web Series
- How to Work with Clients from Mexico
- Census 2020 is a Matter of Civic Duty
- HAR Still Seeks 40 and Under Rising Stars
- Go The Distance with Education

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.

The Pandemic's Effect On The Market

In this week's edition of the *HAR On the Move* podcast, we welcome back data research scientist Gerald Klassen of the Real Estate Center at Texas A&M University. Gerald shares his unique perspective on the Houston real estate market, providing an in-depth look at how the pandemic has affected our market and an outlook of what we can expect during the months ahead.

Each week, the *HAR on the Move* podcast covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

New shows every Wednesday!

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Register for *The Blend* Web Series



Texas State Representative
Sarah Davis

Texas State Representative
Harold Dutton

THE BLEND by TREPAC



WEBSERIES

Featuring HAR Recommended Candidates **Texas State Representatives** *Anna Sarah Davis, District 134* and *Harold Dutton, District 142.*

Thursday, July 9 10 a.m.

[Click Here to Register for this VIRTUAL EVENT](#)



Webinar Wednesday

Global Summer Series:

How to Work with Clients from Mexico

On *Wednesday, July 15, from noon to 1 p.m.*, learn what you need to know to work with clients from Mexico that are interested in buying properties in Texas. Hear from broker/agent Edna Corona, CIPS, Mitch Creekmore, CIPS, with Stewart Title Guaranty Company and Richard Miranda, CIPS, agent, CIPS instructor and NAR's Global ambassador to AMPI, the NAR counterpart association in Mexico.

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 278



Census 2020 is a Matter of Civic Duty

Have you completed your 2020 Census? If not, please take a few minutes to fill out the form online. It's quick, easy and painless. Right now, ensuring that we are all counted is CRITICAL for federal funding, which includes dollars to help our region recover from the effects of COVID-19.

www.2020census.gov

CENSUS 2020 is Here



Completing the census is
your CIVIC DUTY.

It is a way to say "I COUNT!"



Complete the census online at www.2020census.gov



HAR Still Seeks 40 and Under Rising Stars



RISING STARS in REAL ESTATE

Excellence in Sales, Leadership & Community Service

This prestigious honor is presented to 20 HAR members 40 years of age or younger who have demonstrated excellence in the areas of sales, leadership and community involvement.

To apply, view the qualifications and FAQs, go to <http://ypn.har.com>

The deadline to apply is **July 31, 2020.**

APPLY NOW!

Are YOU a *Rising Star in Real Estate*? This prestigious award goes to 20 HAR members 40 years of age or younger who have demonstrated excellence in the areas of sales, leadership and community involvement.

To apply, view the qualifications and FAQs, visit ypn.har.com.



Go the Distance with Education

Commercial Property Management

Anyone who is thinking about managing commercial property needs to take this course! The class covers everything from what happens inside the building to what happens outside the building in areas including CAM billing, landscaping, roofing, tenant evictions, and more. The class also delves into key area of Commercial Property Code Chapter 93.

Date: Wednesday, July 1

Location: Live Online

Time: 10 a.m. to 3 p.m.

Investment: \$49 (Use code SUMMER20 for \$20 off)

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 6