



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Three Houstonians Earn National Honors from *RISMedia*
- The Future of Real Estate with Bob Hale
- Special Texas Election This Week
- Last Chance to Apply for Scholarship Funds
- Earn a Special Certification

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
Produced by the HAR Communications Department.

Three Houstonians Earn National Honors from *RISMedia*



- Three Houstonians were included on *RISMedia Real Estate Magazine's* [2020 Newsmakers Hall of Fame](#).
- Better Homes & Gardens Real Estate Gary Greene Managing Partners **Marilyn Eiland and Mark Woodroof** (as a duo), as well as HAR President and CEO **Bob Hale** were among the 10 industry titans named to the prestigious list.
- Three hundred people were included on the broader Newsmakers list, which was broken up into the following categories: Achievers, Crusaders, Futurists, Influencers, Inspirations, Luminaries, Trailblazers and Trendsetters.
- The 2020 Real Estate Newsmakers, including the Hall of Fame, will be celebrated and recognized at RISMedia's Annual Newsmakers Reception & Dinner, held May 13, 2020, at the National Press Club in Washington, D.C.



The Future of Real Estate with Bob Hale

This week's guest on the *HAR On the Move* podcast just so happens to be the 26th Most Powerful Person in Real Estate (according to the [Swanepoel Power 200](#)). It is none other than **HAR President and CEO Bob Hale**, who talks about the biggest challenges and controversies facing our industry as well as what has made HAR.com the nationally acclaimed institution it is today.

Each week, the *HAR on the Move* podcast covers a variety of topics that are beneficial to all HAR members.

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New shows every Wednesday!

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Special Texas Election This Week

HAR has two recommended candidates in the special election for two Texas House Seats on January 28!

Early voting begins on **Tuesday, January 21** and ends on **Friday, January 24**.
Learn more about election dates and voting locations [HERE](#).

TEXAS HOUSE
OF REPRESENTATIVES



GARY GATES
DISTRICT 28



ANNA EASTMAN
DISTRICT 148



Last Chance to Apply for Scholarship Funds



The 2019 Texas REALTORS® Leadership Program (TRLP) class has chosen to support the HAR REALTOR® community with their leadership project by offering up to \$10,000 in scholarships for high school students or those currently enrolled in a trade school or a university. They want to make sure that your students can get the education they need. If you are a member of HAR and have a student that wants or needs scholarship funds, please [APPLY HERE TODAY!](#) **The deadline is January 31.**

For more information, visit www.besomeonefund.com.



Earn a Special Certification

Military Relocation Professional

The Military Relocation Professional (MRP) certification provides real estate professionals with information to help current and former members of the military secure housing that works best for them while taking advantage of military benefits and support.

Please review additional requirements needed to complete the MRP certification at www.militaryrelocationpro.org.

Date: Wednesday, February 12

Location: HAR Montgomery County

Time: 8:30 a.m. to 5 p.m.

Investment: \$99

TREC Provider #0001

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 6