



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- Legislative Lowdown with Congresswoman Lizzie Fletcher
- Tickets Selling Fast for ENGAGE
- Gain a Global Perspective on Real Estate
- Burn Up the Lanes at the Montgomery County Bowl-a-Thon
- Manage a Multi-Generational Business

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.
*Produced by the **HAR Communications Department.***



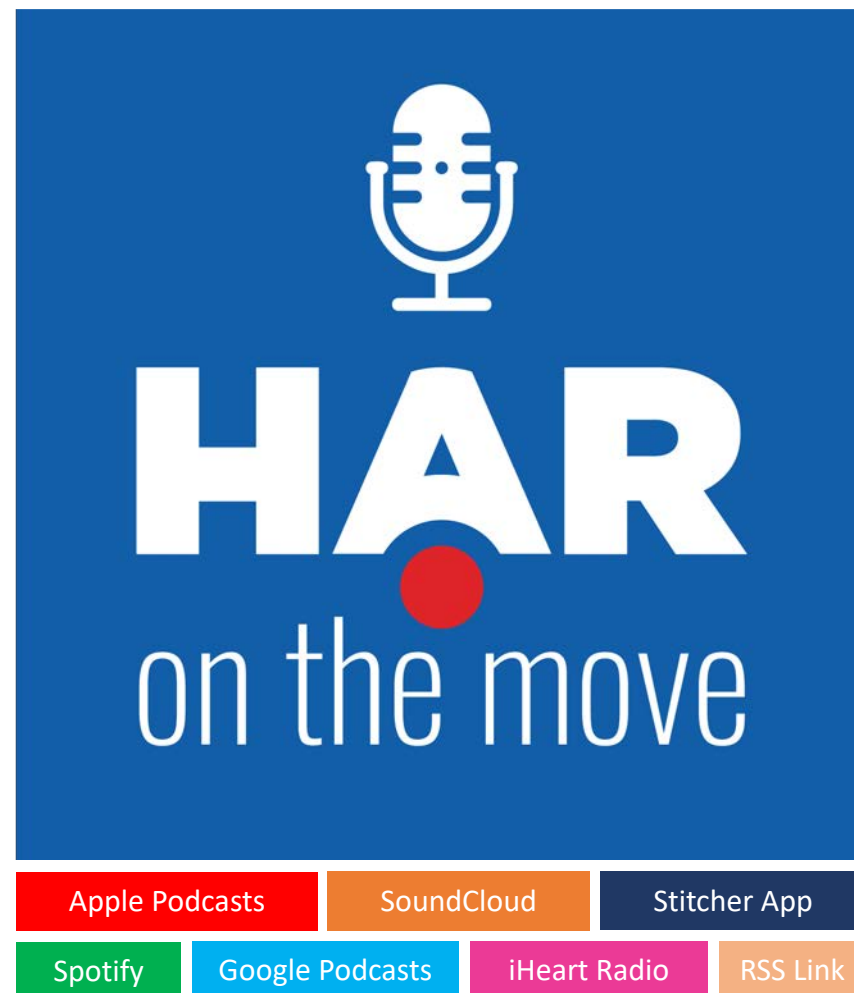
Legislative Lowdown with Congresswoman Lizzie Fletcher

In our continuing series of conversations with Houston-area elected officials, the ***HAR On the Move*** podcast this week features **Houston Congresswoman Lizzie Fletcher**, who took office in January of this year. Representative Fletcher discusses a variety of issues, including the fate of the National Flood Insurance Program (NFIP), gun control, energy and more. It's information you won't want to miss! Each week, the ***HAR on the Move*** podcast covers a variety of topics that are beneficial to all HAR members.

[Listen anywhere, anytime!](#)

New shows every Wednesday!

Subscribe today wherever podcasts are available
or visit [HAR Connect](#) for the latest episode.





KEYNOTE SESSIONS

9 a.m. Opening Session Joy Baldrige
12 p.m. Luncheon Speaker Katie Kossev
3:30 p.m. Closing Session Andrew Flachner

ALL ACCESS PASS

\$159 Aug. 1 – Sept. 30
\$209 Oct. 1 – until Sold Out

Includes a seated luncheon with our VIP Keynote Luncheon Speaker, 6 CE credits, Engage Lounge access, free Wi-Fi, parking and coffee.

REGISTER ONLINE TODAY! | engage.har.com

Tickets Selling Fast for ENGAGE

One of the most anticipated real estate events of the year is coming up soon! Have YOU registered to attend ***HAR Engage***?

Time is running out!

Houston's premiere real estate and technology conference, ***HAR Engage*** takes place on **Wednesday, October 23** at the Norris Conference Center at CityCentre.

For more information, including a complete list of speakers and topics, and to register, please go to engage.har.com.



Gain a Global Perspective on Real Estate



International 101 Day

Annual one day program that provides information helpful to global real estate agents doing business in Houston. Receive **6 hours of CE credit**, lunch and post program reception included.

September 5, 2019

9 a.m. - 4 p.m.

Post Oak Conference Center

\$49

6 hours of CE credit TREC providers #0001 & #0002

**Register [HERE](#)
today!**



Burn Up the Lanes at the Montgomery Co. Bowl-a-Thon

- Looking for a great time with other HAR members? This is your big chance! Slip on your bowling shoes and hit the lanes! (Note that you can bring your own shoes if you have them, but the shoe rental cost is included in the entry fee.)
- We are approaching the end of the TREPAC fiscal year, so don't miss out on this chance to apply your entry fee toward your TREPAC investment.
- Make sure you organize your team to not only win the game, but win awards as well.

Register [HERE](#) today to be sure your team can play.

HAR & TREPAC present:



Montgomery County Bowl-a-Thon

\$275 per team | 5 person teams
\$55 per player
Entry fee includes use of AMF bowling balls, shoes and lunch buffet.

Not Bowling? You can still join the fun with a \$25 Side Lane Pass.

**COME JOIN
THE FUN!**

SEPT 19
11 a.m. - 3 p.m.

Bowlero – The Woodlands
27000 I-45 N
Conroe, TX 77385

REGISTER EARLY!
Opportunities are Limited!

Register online at
www.har.com/montgomerycounty

Teams must be paid in full to be considered registered.



DRESS TO IMPRESS

Awards are presented for:

- Most Original Team Costume
- Most Original Table
- Best of the Worst
- Individual High Scorer
- Top Three Teams



The Bowl-a-thon benefits TREPAC and will count towards your 2019 TREPAC investment.

For more information contact Karen Driscoll at 713.629.1900 ext. 271 or karen@har.com

*Contributions are not deductible for Federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC), the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC), and the REALTOR® Political Action Committee (RPAC) are voluntary and are used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. The Association will not favor or disadvantage anyone by reason of the amount of their contribution, and you may refuse to contribute without reprisal by the Association. TREPAC initially receives each contribution, and a percentage is transmitted to RPAC via TAR FedPAC to meet TREPAC's RPAC annual quota. RPAC supports Federal candidates with those contributions, which are charged against your limits under 2 U.S.C. 441a. The percentage forwarded to national RPAC each month may be obtained by contacting the TAR FedPAC administrator at 800-873-9155.



Manage a Multi-Generational Business

For the first time in modern history, four generations — Traditionalists, Baby Boomers, Generation X, and Millennials — are working side by side and presenting new challenges for managers and their employees in the workplace. A definite lack of awareness exists among these four distinct generations. Typically, those of each generation feel they know best, better than those who came earlier, and certainly much better than the new kids on the block. This leads to management challenges and productivity issues.

But whether this multi-generational workplace feels happy and productive or challenging and stressful is, in large part, up to you: the boss. How should you relate to agents and employees of different age groups? How do you motivate someone much older or much younger than you? And finally, what can you do to encourage agents and employees of different generations to share their knowledge?

This is a qualifying course for the Certified Real Estate Brokerage Manager (CRB) designation

Date: September 9th

Location: HAR Central

Time: 8:30 a.m. to 5 p.m.

Investment: \$149 (members), \$159 (non-members)

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 6