The 2013 William C. Jennings Award

for

Outstanding Commercial Transaction of the Year

The William C. Jennings Award is awarded annually by the TAR Commercial Committee to recognize outstanding efforts in commercial brokerage. All commercial REALTORS® in Texas are invited to enter. The local association with whom the award winner is a primary member will receive a $1,000 scholarship.

William C. Jennings Sr. served as President of the Fort Worth Board of REALTORS®, President of the Texas Association of REALTORS®, and served on the Executive Board of the National Association of REALTORS®. He founded the Commercial Investment Division of the Texas Association of REALTORS® and was appointed by the Governor of Texas to be Chairman of the Texas Real Estate Research Center. His career accomplishments were recognized when he received the REALTORS® statewide award for the commercial real estate transaction of the year and a real estate professorship at the University of Texas at Austin was named in his honor. This award honors the professionalism and achievements of one of our own Texas REALTORS®.

Guidelines

1. The contest is open to all members of the Texas Association of REALTORS® who are actively engaged in commercial brokerage.

2. Transactions on which entries are based must have closed no earlier than December 1, 2012 and no later than November 30, 2013.

3. All valid entries shall include:

   a) A statement of goals and objectives.

   b) A narrative explaining the nature of the transaction from inception to final sale, lease, or syndication. The narrative should not exceed 1,000 words in length. Narrative should use letter substitutions/aliases for the names of principals involved.

   c) Proof of a high degree of professionalism, innovation, content, form and message.

   d) Copies of contracts. *If confidentiality agreements conflict with this rule, substitute generalized narrative statements describing each aspect of the contractual arrangements.*

   e) Verification that the transaction closed.

   f) Photos may be submitted and are encouraged.

   g) *Entries may be submitted electronically or as hard copies. Size of the transaction and professional writing ability are not factors in the judging of entries.*

4. Judging will be based on:
   a) Merits of the transaction - 40%
   b) Creativity - 20%
   c) Application of commercial principles and practices - 40%

5. The Judging Panel will consist of:
   a) The Immediate Past Chair of the TAR Commercial Committee
   b) The recipient of the previous year's Award
   c) A Real Estate Center representative
   d) Two additional judges from the TAR Commercial Committee

6. The decision of the judges will be final. An honorable mention award may also be awarded at the judges' discretion. The award(s) will be presented at the 2014 Texas REALTORS® Winter Meeting in Austin, during the Awards Luncheon. Judges reserve the right to withhold giving the award if, in their opinion, entries do not meet judging criteria.

7. All entries should be sent to:
   William C. Jennings Award
   Attn: Amy L. Gamber
   Texas Association of REALTORS®
   1115 San Jacinto Blvd., Suite 200
   Austin, TX 78701-1906

8. DEADLINE: *All entries must be received at association headquarters no later than 5 p.m., Wednesday, January 8, 2014.*

2013 William C. Jennings Award
Entry Form

Attached is my entry for the 2013 William C. Jennings contest for the Commercial Transaction of the Year. I agree to abide by the decision of the judges, and I give my permission to *Texas REALTOR*® magazine to publish my entry, whether or not it receives an award.

Name: _____

Firm: _____

Address: _____

Email: _____

Phone: _____ **Fax**: _____

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